

Vietnamese In America Are Looking Homeward

By Seth Mydans

DA LAT, Vietnam - She could not stop sampling the tropical fruits, the steamed snails, the candied plums. She was enthralled by the children, with their red scarves, trooping along the dirt paths to school. Almost every conversation seemed to end in laughter; she was home, and she was happy. This is where I want to raise my

family," she exclaimed. Nearly 20 years after she fled the fall of Saigon with her parents, Camellia Ngo, now a thoroughly American 28-year-old lawyer, has decided to return to Vietnam.

She is not alone. As one of the most dramatic refugee tides in modern times draws to a close, a new generation of Vietnamese raised in the United States is heading home in small but growing numbers to do business and

sometimes, like Miss Ngo, 10 stay on. With the lifting of the American trade embargo in February, as many as 10,000 Vietnamese a month are returning for visits to a country hungry for their cash but often suspicious of their Western ways.

They are greeted by frequent inefficiency, red tape and primitive working conditions, even while fending off a continuing backlash at home among many older refugees who oppose contacts with the Communist nation they

These homeward journeys, coming near the end of an exodus of some 800,000 people to the United States, are a crossroads in Vietnamese-Amer-

Although there are no official estimates, Miss Ngo is a member of an emerging new group, young Vietnamese-American professionals who see Vietnam as a land of business opportunity as well as roots: the first optimistic generation of refugees, without the scars of war and loss their parents

always associated with war, but I was too young for those memories," Miss Ngo said. "All I remember about my country is how beautiful it is."

Last month, Miss Ngo was on her second visit to Vietnam, negotiating projects for her Oakland law firm, the Miller Group, which is acting as a middleman for foreign investors.

She was also preparing to take up residence here next year as her company's representative, along with her Vietnamese-American husband, Michael Nguyen, a mechanical engineer.

"We want to do business here, but business is mainly our means of getting here," she said as she sat at a tiny outdoor food stall in the small mountain city of Da Lat, surrounded by the bustle and banter of the marketplace, eating a grilled banana sweetened with coconut milk.

'This is why Michael and I want to come back to Vietnam, to live the simpler life our parents lived," she said. "We want our children to grow

See VIETNAM, Page 8

By Tod Robberson

SAN PEDRO DE LAS COLONIAS, Mexico -

About six years ago, this windswept dust bowl of a town

had a ready response when the presidential candidate

Carlos Salinas de Gortari arrived to deliver his campaign

message of economic reform, elimination of trade barri-

ers and other measures to redirect Mexico's state-driven

"They ran me out of town," Mr. Salinas recalled recently. "They threw tomatoes at me."

Today, San Pedro represents one of the success stories

that Mexican supporters of the North American Free

Trade Agreement repeatedly cite. Employment is up, commerce is up, American-owned manufacturing plants



Presidents Boris N. Yeltsin of Russia, Bill Clinton and Leonid Kuchma of Ukraine and Prime Minister John Major of Britain signing the Nuclear Nonproliferation Treaty on Monday in Budapest during the European summit conference.

Business Fears Complacency by EU

Corporate Chiefs Say Recovery May Derail Essen Summit

By Alan Friedman

PARIS — As government leaders pre-pare for the European Union summit meeting in Essen on Friday and Saturday, many leading business people fear that the politicians will fail to take action to make Europe more competitive and to tackle the

Corporate leaders worry that the meeting will produce more rhetoric than sub-

A common theme that emerged in interviews with the top executives of Barclays Bank, IBM Europe, Imperial Chemical Industries, Mercedes-Benz, and Olivetti was that Europe's economic recovery risks making political leaders too complacent.

As a result, they said, governments may be less likely to push for urgent reform measures such as deregulating large chunks of their economies or slashing public spending to reduce budget deficits.

"We are approaching recovery perhaps too soon, and this might dilute some efforts and take away some of the willing-ness and aggressiveness to tackle prob-lems," said Helmut Werner, chairman of Mercedes-Benz.

All of Europe's governments share the problems of high unemployment, future pension costs and a lack of competitiveness with other parts of the world, said Martin Taylor, chief executive of Barclays Bank in London. Yet Mr. Taylor said he was worried that government leaders would not work for the huge structural adjustments that are needed "because the phase of the economic cycle has moved to

a more benign one." Sir Denys Henderson, chairman of Im-

able to squeeze through.

Latins Warm to NAFTA, but U.S. Cools to Expansion

are moving in, and hope and optimism are in the air. When Mr. Salinas returned here in September to say

good-bye as his six-year presidential term came to a

close, the streets were so packed with supporters — tens of thousands of them — that his motorcade was barely

As NAFTA nears its first anniversary on Jan. 1, Latin

American and Caribbean leaders are pressing for inclu-

sion in the same trading bloc that appears to have vastly

broadened Mexico's economic horizon and opened a

ered in Mexico City to toast Mr. Salinas's economic

successes and welcome the newly inaugurated president,

Ernesto Zedillo Ponce de León, the United States ap-

But even while leaders from around the region gath-

new range of employment possibilities for its people.

perial Chemical Industries of Britain, warned against "complacency based on recovery and growth." He added that

First of two articles

"when things get easier, people back off on

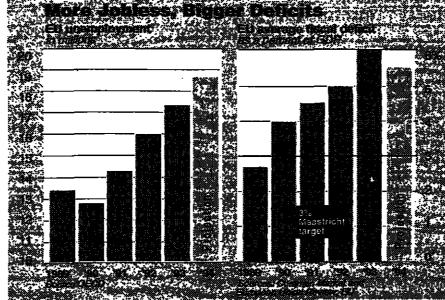
Sir Denys said he feared the Essen summit meeting would be characterized by rollitical posturing on interest and the Essen summit meeting would be characterized by rollitical posturing on interest and the Essen summit meeting would be characterized by rollitical posturing on interest and the Essen summit meeting would be characterized by rollitical posturing on interest and the Essen summit meeting would be characterized by rollitical posturing on interest and the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by rollitical posturing on the Essen summit meeting would be characterized by the Essen summit meeting would be characte political posturing on issues such as ex-

panding the EU to include Eastern European members and the debate about federalism in Europe.

Among the other themes stressed by the

businessmen in interviews were these: • EU governments have not done enough to make the single market for. goods, services and capital a reality.

See EUROPE, Page 8



peared to be growing cooler by the day to expanding

NAFTA-like trade ties farther to the south. The intense

congressional debate about tariff lowering under the

General Agreement on Tariffs and Trade served as a

warning of what Latin American heads of state can expect from the United States when they gather at the Summit of the Americas in Miami on Friday and Satur-

U.S. officials expect that at a minimum, Latin Ameri-

can leaders will press President Bill Clinton to commit

his administration to a firm Western Hemisphere trade-

preference policy around which regional blocs can be

Virtually every hemispheric leader going to the Miami

See NAFTA, Page 8

Clinton NATO Vision Leaves Yeltsin Cold

Russia's Mistrust of Expansion Plan Muddles European Security Talks

By Elaine Sciolino

New York Times Service

BUDAPEST — President Bill Clinton on Monday laid out his vision for the future of European security, but President Boris N. Yeltsin of Russia declared that NATO should not admit new members and that the United States should not be allowed to dominate the world.

Mr. Yeltsin's Cold War-era rhetoric,

coupled with scornful denunciations by President Alija Izetbegovic of Bosnia about the world's failure to end the war raging in his country, marred the opening of the two-day, 52-nation summit meeting

They also overshadowed a watershed event in the history of arms control, the formal accession by Ukraine to the Nuclear Nonproliferation Treaty, which will allow for the implementation of the START-I treaty and eliminate more than 9,000 warheads of the United States and the former Soviet Union.

The meeting was intended initially as a sort of heads-of-state love-fest to transform the unwieldy and powerless Cold War organization, known as the Conference on Security and Cooperation in Europe, into a more serious place for resolving regional conflicts and preventing them from starting in the first place.

In particular, the Clinton administration had wanted the meeting to train the spotlight on an American initiative to speed up NATO expansion and strengthen

the larger all-European group.

But that was before the North Atlantic Treaty Organization decided not to launch air strikes to help protect the Bosnian city of Bihac from Serbian attacks and before Foreign Minister Andrei V. Kozyrev of Russia embarrassed the United States and its European allies in Brussels last week by unexpectedly refusing to sign on to their Partnership for Peace plan for cooperation with NATO.

On Monday, like a spoilsport at a family reunion, Mr. Yeltsin seized the moment to remind his European and North American partners gathered in the Budapest Convention Center of Russia's preeminent role in en policy on the Euro Continent.

Obviously angered by the NATO deci-sion last week to begin defining the conditions for NATO membership, Mr. Yeltsin lashed out at those nations that would leave him out of what the Americans call "the new security architecture" for Eu-

"Why are you sowing the seeds of mistrust?" Mr. Yeltsin asked the 16 NATO

nations about the prospect of increasing the alliance's membership, adding that in the aftermath of the Cold War, "Europe is

in danger of plunging into a cold peace."
In a thinly veiled criticism of what Russia perceives as the emergence of the United States as the only global superpower, Mr. Yeltsin said, "History demonstrates that it is a dangerous illusion to suppose that the destinies of continents and of the world community in general can somehow be managed from one single capital. Blocs and coalitions can provide no security

guarantees. Although the United States and its NATO partners insist that no European nations would be prevented from eventually joining NATO, a point Mr. Clinton reiterated Monday, both NATO and Moscow know that Russia remains the perceived enemy in Europe and certainly would be at the bottom of the list.

Mr. Yeltsin made that point about NATO expansion when he said, "We hear explanations to the effect that this is allegedly the expansion of stability just in case there are undesirable developments in

The hurried appearance of Mr. Clinton at the opening of the two-day conference did not bridge the expanding gap between

"NATO will not automatically exclude any nation from joining," Mr. Clinton said. "At the same time, no country out-

side will be allowed to veto expansion. As for the broader European security group, Mr. Clinton said that it should be our first flexible line of defense against ethnic and regional conflicts," adding that by focusing on human rights, conflict prevention and dispute resolution, the

CSCE can help prevent future Bosnias."

But Mr. Clinton did not define the structural flaws in NATO and the security conference in connection with the tragedy in Bosnia. When Secretary of State Warren M. Christopher was asked to define those flaws in a news conference on Sunday, he spoke less about architecture than he did about the lack of political will.

Like Mr. Clinton, other heads of state government, including Chancellor Helmut Kohl of Germany, President François Mitterrand of France and Prime Minister John Major of Britain, called for a settlement at the peace table as the only way to end the Bosnian war. Although Mr. Clinton urged the summit meeting to act on "the lessons" of Bosnia," neither he nor his European counterparts made any new

See SUMMIT, Page 8

To Fight Police Harassment, An '89 Activist Sues Beijing

BEIJING - A leading Chinese dissident sued the government on Monday, demanding that a Beijing court halt what and stop security officials from following

"Especially in the last few days the police have started following me everywhere, and really close behind me so that every one of my actions is affected," said the activist, Wang Dan, 25.

The former student leader of the 1989 pro-democracy demonstrations that were crushed by the army said he decided to file a lawsuit in a Beijing court to try to stop the harassment.

"They even follow me to the swimming pool and watch while I go swimming," said Mr. Wang, who has been a freelance writer since serving a prison term for "counter-

Mr. Wang said he was unaware of a reason for the tighter surveillance, noting that he had not changed his daily activities and had made no attempts recently to contact foreigners or foreign reporters.

In a sign that the police still are keeping a close watch on Mr. Wang and tapping his phone line, the police called him just a few minutes after he told The Associated Press about the suit. They later visited him in his home and took a copy of the suit, Mr. Wang said.

Mr. Wang's suit is unlikely to even be considered by a Chinese court. In recent years, other activists have sought court action to try to force the government to treat them fairly under the law, whether it was to get a passport or to fight an arbitrary job transfer. However, not a single suit has been accepted for a court hearing.

The police last detained Mr. Wang in August, taking him away for questioning for seven hours before releasing him. He had been held for 12 hours a few days earlier after the police seized him during an interview with American journalists and told him to stop complaining about the surveillance.

"I believe the Beijing Public Security Bureau is invading my right to privacy as a private citizen and is hampering my right to personal freedom, and I am therefore appealing to the courts," he said in his formal complaint.

"I hope the court will decide according See CHINA, Page 8

A Scrappy 'Noncontender' Delors Tests Political Waters in France

By Joseph Fitchett International Revold Tribune

PARIS - He's not a candidate, he insists, but Jacques Delors, the European Commission president, is finding time these days to get away from Brussels and meet with influential French people, taking the political temperature in a suddenly ing the political temperature in a suddenly wide-open presidential election.

Newsstand F	Prices
Bahrain0.800 Din Ma CyprusC. £1.00 Nig Denmark14.00 D.Kr. Om Finland11 F.M. Qa Gibrattar £ 0.85 Res Great Britain £ 0.85 Sau EgyptE.P. 5000 Sau	tta

His platform is a new book, "A Man's Unity," a 400-page interview with a politi-cal scientist in which Mr. Delors tells what he saw during his decade as point man on European integration. The tale offers compelling insights about everything from information superhighways to his Catholic

He talks even better. Candor, bursts of good sense and passionate sense of duty, just glimmers on the page, become palpa-ble when Mr. Delors faces audiences on

the book circuit. Untested in electoral battle, Mr. Delors, 69, has started sounding like a formidable campaigner - in contrast to his record. even as a scrappy Socialist finance minister before being shipped to Brussels, for fighting behind the scenes and keeping buttoned-up in public.

The suit of suits, the man who looks like

See DELORS, Page 8

Kiosk

Car Ferry Safety Under UN Study LONDON (Reuters) - Members

of the UN International Maritime Organization's safety committee decided Monday to order a panel of experts to draft new safety rules for the world's car ferries to try and prevent disasters like the sinking of the Estonia, which claimed 913 lives, in September.

Page 4. Book Review Down Up 0.86% 3.70 3741.92 112.28 The Dollar Mon. close 1.5717 1.58 Pound 1.557 100,605 Yen 100,355 5.421

8-Lane Threat to a Wonder of the World Guardians of the Pyramids Foresee a Road to Urban Sprawl

By John Lancaster Washington Post Service

CAIRO - Eroded by time, plundered by grave robbers, assaulted by air pollution, the pyramids have taken their knocks over the centuries. But now they may be facing the gravest threat of all: urban sprawl

To the alarm of archaeologists and UN cultural authorities, the Egyptian govern-ment is building an eight-lane highway across the desert plateau that includes the site of the three pyramids of Giza, one of the world's most famous tourist destinations and also the home of the Sphinx. Critics say a land rush is sure to follow.

The new highway, if completed as planned, will pass within about three kilometers (two miles) of the Giza pyramids. It violates both Egyptian law and an international convention protecting such globally significant sites, according to Said Zulfi-

car, director of safeguarding activities of the cultural heritage division of the United Nations Educational, Scientific and Cultural Organization. Other encroachments, he said in a tele-

phone interview from Unesco headquarters in Paris, include high-rise buildings, housing projects, two garbage dumps, mili-tary barracks and a military factory belching filthy black smoke."

"The problem is you turn a pristine desert archaeological site into an urban site like the Acropolis in Athens, which is surrounded by buildings," he said. "There will be hotels, restaurants, gas stations. It will lose its uniqueness."

Haphazardly and often illegally built apartment houses already block the pyramids from view on the main road approaching from central Cairo. A warren of tourist shops sprawls to within a few hundred meters of the Sphinx.

The new road, a bypass route on Cairo's southern side, would, if completed, cut off the last expanse of empty desert that remains contiguous with the Giza pyramids, which already are hemmed in by development on two sides. Mr. Zulficar said that when he raised the matter with Egypt's culture minister and other senior officials, they told him they were unaware of the intrusion and would consider options for

stopping it.
"Nothing is planned. It is a catastrophe," said Mahmoud Hosny, a well-to-do dentist who owns an Arabian-horse farm in the area and took a reporter on a driving tour recently. "I want you to look at this and cry for the future of our country." Mr. Hosny said he had campaigned

against the project for four years, to no

avail, until one of his patients agreed to

bring it to the attention of Unesco. The See PYRAMIDS, Page 8

UDBINA, Croatia - Two weeks after NATO warplanes launched the biggest air raid in the history of the 45year-old alliance, their target, the Udbina airfield, has been repaired and possibly is in use, according to UN and Serbian military officers.

Although work crews, fromt-end loaders, dump trucks and paving machines could be seen bustling basily about the small air base, cratered by NATO bombs, "you could land on it and take off today if you wanted to," said a UN officer with direct knowledge of the facility. "The Serbs have fixed it up pretty good."

While UN officers said they could not confirm that Serbian Army helicopters were using the airport, they spotted two helicopters near the airfield during the weekend, flying over Korenica, 16 kilometers (10 miles) north of the airstrip.

field "must be busy again."

fighting around the Bihac pocket in zation had not gotten its message adjacent northwestern Bosnia, could across. have come from several Serbian mili-

tary bases in the region. the Croatian Serbian army, asserted: Serbian soldiers killed in the airfield "Udbina is already working again." That could not be confirmed.

Udbina, 65 kilometers west of the Adriatic Sea, is the biggest airfield in the region and is controlled by the "Tr's being prepared to be used when we're ready," Mr. Simjanovic said the region and is controlled by the "The UN and NATO don't have any Croatian Serbs, who occupy 27 percent

changing Serbian behavior following action. It gave us a little headache, three Serbian bombing raids that originothing more." pocket. Serbian jets dropped napalm Serbian anti-aircraft systems, touched and cluster bombs during one attack.

But UN officers said they believed the rapid move to repair the airfield cers that the Serbs would retaliate by

One officer concluded that the air- and the continued use of helicopter killing UN soldiers. Although Serbian trand de Lapresle, French commander forces on Sunday released two convoys of UN forces in the Balkans. Others said the helicopters, both fit- and Bosnian Serbian forces indicated ted with missile systems for use in that the North Atlantic Treaty Organi-

Serbian officers, when asked, appeared unfazed by the incident. While Nikola Simjanovic, a spokesman for they mourned the loss of at least two attack, they showed little evidence of willinguess to change their ways.

roatian Serbs, who occupy 27 percent right to stop us."

Colonel Milan Tregocivic, an officer The raid on Udbina was aimed at in the region, said: "It was a little

NATO's strike at Udbina, followed nated from the airfield and targeted Bosnian Muslim areas in the Bihac on Nov. 23 by two more raids against

of British and Dutch peacekeepers, totaling 53 soldiers, about 350 UN sol-they will be most dangerous to the UN diers remain under detention.

The size of the raid and the debate over its efficacy cut to the heart of a major issue dividing UN commanders in the former Yugoslav republics, who are British and Hrench, and NATO's American commanders. The issue focuses on how much force should be used against the Scris to make them sit up and pay attention.

"pinprick" strikes, they will continue zone" over Bosnia should be suspend-to ignore the will of NATO and the United Nations. French and British While they succeeded in halting commanders argue that if NATO's re- NATO overflights for about one week, United Nations. French and British sponse is too strong, it could trigger a

violent Serbian response.

In their collective suicide, he said, mission here.

Since the Udbina and the Nov. 23 strikes. General de Lapresle and Lieutenant General Michael Rose, British commander of UN forces in Bosnia, have thwarted several attempts by NATO to wipe out Serbian anti-aircraft systems. The UN commanders also tried to convince Secretary-General Butros Butros Ghali last week U.S. military officers have argued that NATO's enforcement of a "no-fly that as long as the Serbs are treated to the control of the control o

the flights resumed on Saturday. The Bosnian Serbs reiterated their opposi-"If we press them too hard without tion to the missions, and NATO giving them any hope of any way out, threatened to hit the anti-aircraft sites then they will go for a sort of collective if their radars locked onto NATO suicide," said Lieutenant General Berplanes.

Serb Force **Pours Fire** On Isolated Bihac Post

Washington Past Service VELIKA KLADUSA, Bosnia — Croatian Serbian forces, firing tank and artillery shells every 45 seconds for at least several hours, blasted remaining Muslim positions in the northern Bihac pocket Monday and UN officials said they believed the fall of the pocket's

northern approach was near. Launching artillery, rocketpropelled grenade, mortar and tank attacks from three directions, Croatian Serbian gunmen, manning batteries in Croatian Serbian territory and inside Bosnia itself, hit Muslims positions throughout Velika Kladusa.

Huge explosions rocked the area as Serbian tanks and howitzers echoed throughout the hilly zone. Lacking heavy weap-ons, the Muslims fought back with small arms.

Croatian Serbs have taken enough of the territory that they began the first steps toward reinstalling Muslim renegade Fikret Abdic to power. On Monday, Mr. Abdic made his first public appearance inside ment troops quelled his uprisformer Yugoslavia, led a rebel- November 1984 to discuss issues involving Gibraltar. hou against the paraleso a ernment for more than a year.

UN officials said the renewed fighting indicated that the Croatian Serbian army has decided to throw more armor at the remaining Muslim defendthe roads and rail link bisecting minister said.

"They don't want to talk they want to kill," said one UN officer in the region, who was monitoring the fighting from Croatian Serbian territory.

A UN spokesman said the UN mission had received reports that Serbs were using incendiary shells and had torched numerous houses in Velika Kladusa in an attempt to burn out the last of the pro-government Muslim fighters. Blazes illuminated the night as the Serbian

assault raged. "It's an indication of the ferocity of the lighting," said Paul Risley, a spokesman for the UN Protection Force "It is mali-

cious damage." Mr. Risley said UN military officials have noticed more Croatian Serbian artillery heading toward the battleground, leading them to conclude that the end was near for Velika

Kladusa In the south and west of the pocket meanwhile, the Bosnian Serbs, allies to the Croatian Serbs, also kept up the pressure on the Muslims, but at a reduced rate, UN officials said. Grabez plateau and around the

800-674-700G

800-MCI(800-624) 600-624

080011

425-036

0800-0112 RustielC3+ 95-800-674-7000 San Marino(CC)4

989-002 Micaragus(CC) lal Phones Only) (Outside of Managua, dial 02 first.) 1-800-55-1001 Norway(CC)+

Paraguay+ Peru (Outside of Lima, dial 190 first.)

Norway(CC)+ Panama Military Bases

Poland(CC)

19y-00-19 Saudi Arabia 5-022-91-22 Stovak Republicitics 30-950-1022 South Africa (CC)

WORLD BRIEFS

PLO Warns Israel on Altering Pact

JERUSALEM (Reuters) - Senior PLO officials said Monday that Israel would destroy its peace agreement with the Palestinians if it made changes in the accord without the approval of the

Palestine Liberation Organization.

Israeli ministers said Sunday that the next steps toward peace

Israeli ministers said Sunday that the next steps toward peace under the 1993 Israeli-PLO Declaration of Principles, including the withdrawal of the Israeli Army from the occupied West Bank, might need to be changed to protect Jewish settlers from guerrilla attacks by opponents of the peace deal.

Ahmed Korei, head of economics for the Palestinian Authority, which administers self-rule in Gaza and Jericho, said a one-sided change "means Israel will destroy the DOP agreement." Mr. Korei, who is known as Abu Alaa, added: "If there is any request to amend the accord, it should be done through an agreement between the two sides."

Irish Coalition Talks Are Suspended

DUBLIN (Reuters) - Talks between the Fianna Fail and Labor parties on forming a new government were abruptly suspended Monday amid new allegations over a child sex-abuse case that brought down the previous government.

The suspension cast doubt on the likelihood of a new Fianna Fail-Labor coalition being announced when Parliament reconvenes on Tuesday to name a successor to Albert Reynolds, who was forced to resign over the case three weeks ago.

The report that triggered the suspension alleged that Fianna

Fail had tried to cover up some of the background in the sex-abuse case involving a Norbertine priest, Father Brendan Smyth. The report, in the Irish Times, suggested that Mr. Reynolds and his Fianna Fail party had misled Parliament over the conduct of the former attorney general, Harry Whelehan, in the case.

Maoist Bomb Wounds Indian Official

HYDERABAD, India (Reuters) - Maoist guerrillas wounded a state official in a bomb attack Monday in the southern Indian state of Andhra Pradesh, and two people were reported killed in clashes as voting for the state assembly ended. Results will be

Officials said that about half of the 20 million people eligible to vote in 153 of the 294 state assembly seats had done so. But a majority of the rural voters stayed away, fearing reprisals by the Maoist People's War Group, which vowed to disrupt the polls.

Some officials said a better-than-expected turnout in the Maoist stronghold had improved the chances for Prime Minister P.V. Narasimha Rao's Congress (I) Party, which holds power. The police said the voting was largely peaceful despite the Maoist

Party Joins Japan Opposition Bloc

TOKYO (AP) - In another step in Japan's political transformation, a Buddhist-backed party ended its 30-year history Monday by dissolving itself to join a united opposition.

Like all opposition groups except the Communists, the centrist Clean Government Party has agreed to join in the inauguration of the New Frontier Party on Dec. 10 to challenge the government of Prime Minister Tomichi Murayama.

Most national legislators in the Clean Government Party will join the New Frontier Party. Party members in local legislatures will stay separate from the New Frontier Party and form a new party. The Clean Government Party was founded in 1964 as an official arm of the Buddhist lay organization Soka Gakkai, They officially separated in 1970.

Spain Keeps Up Gibraltar Controls MADRID (AP)—Spanish authorities said Monday that police

controls that have caused long delays in traffic to and from Gibraltar would continue as part of a crackdown on drug- and cigarette-smuggling from the disputed Rock.

Gibraltar officials criticized the Spanish police action last week,

saying it was a political move prior to the annual British-Spanish Bosnia since Muslim govern- talks on the status of Gibraltar.

Foreign Minister Javier Solana Madariaga and his British ing in August. Mr. Abdic, the counterpart, Douglas Hurd, are to meet in London this month for biggest chicken farmer in the the ninth round of annual talks since both countries agreed in

For the Record

Swedish police were luming Monday for a 23-year-old Chilean and his accomplices after a gunnan ran amok at a Stockholm nightclub this weekend, killing three people. (Reuters)

French authorities freed a Libyan national held in an inquiry ers in the northern section of the Bihac enclave in an attempt to return Mr. Abdic to power and begin the process of connecting Constign Serbies testing to the section of the Bihac enclave in an attempt to return Mr. Abdic to power and begin the process of connecting Constign Serbies testing to the section of the 1989 bombing of a French airliner over Niger in which the 1989 bombing of a French airliner over Niger

necting Croatian Serbian terri-tory to Bosnian Serbian turf via tion Monday after crisis talks with Syrian leaders, a government

Where Britons Care Least to Visit

LONDON (Reuters) - British tourists rate India and Vietnam

Fifty-nine percent of 1,000 people questioned in October said they were afraid of going to India and Vietnam, and 41 percent said they would be worried about traveling to Florida. "Publicity

Colombia, Cuba, Israel and Bolivia were also high on the list of destinations considered as dangerous, while Hong Kong, Greece,

Futuroscope, a high-tech theme park near Poitiers, France, will no longer close during the winter, joining Euro Disneyland as a year-round attraction. Futuroscope, which expects to draw 2.5 million visitors this year, had closed for 10 weeks during the winter, but will remain open, its president, Rene Monory, an-

the Middle East peace process, the Tourism Ministry said, compared with 1.9 million last year.

(AFP)

The Merseyside Maritime Museum, which is devoted to exam-Clashes persisted between them ining the international slave trade, has opened in Liverpool, and Muslim forces near the nearly two centuries after the trade was abolished in Britain. The museum highlights the social and economic impact of the slave Bihac. trade from the 16th to the 20th century, focusing on the 18th century, "the golden age" of commercial Liverpool. (AFP)

108 Syriacc; 2810-108 Trinidad & Tob

05-017-1234 United Kingdom(CC) 800-888-8000 To call the U.S. using ST

1-800-1800 To call anywhere other 1-457-7222 then the U.S. 172-1022 Uruguay (Collect not an 1-800-11 U.S. Virgin IslandsrCc)

To call the U.S. using MERCURY

001-190 Ulkraine-

1-800-889-8000 0800-012-77

01-800-1800

00-42-000112

900-99-0014 020-795-922

8¥10-013

al Phones Only

0900-89-02221 0500-89-02221

0500-800-800

1-800-884-8000

172-1022 800-1114-0

Russian Security Team **Pressures the Chechens**

Compiled by Our Staff From Dispatches GROZNY, Chechnya — Russia stepped up pressure Monday on Chechnya by flying three top ministers to a town near the rebel region's border and accusing its leaders of har-

boring international terrorists. Defense Minister Pavel S. Grachev, Interior Minister Viktor F. Yerin and Sergei Stepa-shin, head of the counterintelligence service, flew to Mozdok in North Ossetia, an autonomous region bordering Chechnya in southern Russia.

General Grachev admitted Monday that Russian jets had attacked airfields in Chechnya. He told the Itar-Tass press agency that the raids last week were carried out on airfields where aircraft that had bought weapons and mercenaries to Chechnya were parked.

Russia had previously denied military involvement in the Chechen conflict, although Russian troops have been massing near the mainly Muslim area that declared indepen-

dence in 1991. In the regional capital, Groz-ny, the Chechen leader, Dzhokar Dudayev, said he was ready for talks with Russia but would

not negotiate with opposition

groups that have been fighting

"I always was and still remain in favor of negotiations on an equal basis with the Russian leadership at the corresponding level," Itar-Tass quoted Mr.

Dudayev as saying. A Russian government information center, set up for the Chechnya crisis, increased pressure on Mr. Dudayev by accusing him of turning Chechnya into a training ground for inter-

national terrorist groups.

It said Mr. Dudayev was "re cruiting foreign mercenaries for possible acts of sabotage and terrorism," but gave no details. President Boris N. Yeltsin of Russia threatened last week to impose a state of emergency af-

ter a flare-up in the fighting. The Russian Defense Ministry has not said how many of its troops are in the area. But most of the Russian forces, including about 260 tanks and armored vehicles, are concentrated in a zone between North Ossetia and Ingushetia, which borders

Chechnya. Chechen volunteers on the road from North Ossetia to Grozny have begun throwing



up makeshift anti-tank barriers. A group of Chechen volunteers in Grozny learning how to use a rocket-propelled (Reuters, AP) grenade on Monday as tension was rising between Russia and the breakaway area.

Sergio Panni, said the evacua-

ly," he said.

Italy to Probe How Liner Was Evacuated Opposition

Compiled by Our Staff From Dispatches

ROME - Italy announced an official inquiry Monday into the fire that sank the Achille Lauro after some survivors complained that the cruise liner had been unsafe and that crew members scrambled for lifeboats first.

Their behavior left a lot to be desired," said a survivor, Pauline Best, 58, of Britain. She accused some crew members of abandoning elderly passengers in lifeboats as they scrambled onto rescue ships.

Transport Minister Publio Fiori said the inquiry would try to establish what caused the blaze in the Indian Ocean and

how the emergency had been dealt with.

"We want to understand what happened — the reasons, the causes, how people be-haved," Mr. Fiori said,

"I also want to get a clear idea of how the owners behaved in assisting the evacuees. Ive been told that some things didn't work as they had promised they would."

Another passenger, Hille Sieckmann, 68, said that the crew appeared to be inexperienced in launching the lifeboats and that the lifeboats themselves "were an absolute scan-

"There were no supplies, not

In Bangkok,

business

women know

their place.

THE LANDMARK

SUNWIT

138 Sukhumvit Rd., Bangkok 10110, Thailand.

The Landmark of London is the Royal Lancaster Hotel

even a bucket to bail in case we took on water," Mrs. Sieckmann said. "There were no engines in some of them, no water to drink, no blankets, no noth-

The ship's owners, Naples-based StarLauro, have rejected claims that their emergency

procedures functioned poorly. Survivors taken on rescue ships to the Red Sea port of Djibouti and Mombasa in Kenya have said the Achille

Lauro's alarm system failed. Asked how fire procedures went when the blaze started, Raymond and Wendy Lofth-ouse of Britain said in Mombasa: "None of it worked. It was just buckets of water."

Survivors painted a scene of confusion following the outof the ship, which was built in 1947. break of fire in the engine room

Some passengers said they owed their lives to the liner's cruise director, Nadia Eckhard, a South African, and her staff, who calmly shepherded passer gers into groups to evacuate the blazing ship, while some crewmen scrambled for the first life-

Asked to comment on the reports, a StarLauro official, Sergio Santapaolo, said the compa-

ORLY-LONDON from FF.790 RT* 4 flights daily 1st flight from Orly 7:15 am AirUK Scheduled Airline See your Travel Agent or call (Paris): 44 56 18 08

ny had not received any complaints. "As far as we are concerned, everything was handled in the best possible way." One of the Italian passengers,

tion had been well managed. ROME - The center-left "Things were handled propertowns in mayoral run-off races. Officials said 170 South Afriresults showed on Monday, recans, 66 Britons, 8 Americans, 7 warding a new opposition alli-Germans and a handful of othance and sparking tension in Prime Minister Silvio Berluser nationalities arrived in Mombasa on Monday, A total of 148

crew members, mostly Italians, The most notable coup for also landed in Mombasa from the center-left in Sunday's electhe oil tanker Hawaiian King. A chartered Alitalia 747 took off from Djibouti for Rome on Monday with about 400 survivors on board. Another Alitalia jumbo jet was waiting at Mom-

Mr. Martinazzoli enjoyed the backing not only of his own Popular Party, successor to the A Dutchwoman died of intestinal illness aboard one of the rescue vessels Saturday night, the Italian Coast Guard said. She was the third Achille Lauro passenger to die. (Rewers, AP)

By contrast, the hard right National Alliance, an ally of the Pakistani Editor Killed League in Mr. Berlusconi's six-The Associated Press

KARACHI, Pakistan - The editor of a popular weekly political magazine was killed by of Sondrio, in Massa in Tuscagunmen who ambushed him as ny and in Brindisi in the southhe left his office, the police said. The police said they did not

know who was responsible for the attack Sunday on Mohammed Salahuddin, editor of Takber, an Urdu-language publication. Mr. Salahuddin, whose house was attacked and burned in 1991, was a harsh critic of the Muhajir National Movement, an opposition group that repre-sents Muslims who migrated to Pakistan from India.

ones only.) #2 Dominican 001-800-333-1111 Ecuadors 022-903-012 EgyptiCtie

1-800-823-0484

0-800-2222

080-90000

00▼-0316 Grenada+

4 City Halls

swept four of six big Italian com's coalition.

tions came in the northern town of Brescia, where a former Christian Democrat leader. Mino Martinazzoli, easily beat the Northern League industry minister, Vito Gnutti.

scandal-tainted Christian Democrats, but also of the Democratic Party of the Left, as the former Communists call themselves, Italy's biggest opposition grouping.

month-old government, refused to endorse Mr. Gnutti. Opposition candidates also triumphed in the northern town

The coalition parties won narrowly in the Adriatic town of Pescara, while the League won convincingly in the north-eastern town of Treviso.

Commentators said the results indicated a route out of the political wilderness for the center-left following its defeat by Mr. Berlusconi's coalition in general elections in March.

italyiCCio Jamaisa Kenya

187-00-19

0130-0012

00-800-1211

1-800-624-8721

001-800-444-1234

To call from country to country, or to the U.S., dial the WorldPhone® number of the country you're calling from.

TRAVEL UPDATE

among the most dangerous places to visit, and many are still paranoid about traveling to Florida, according to a survey re-

about plague in India and isolated incidents of kidnapping and murder in other countries seems to be bringing out the paranoia in British holidaymakers," said Sarah Joannides, deputy underwriting manager for the travel insurance company Home & Overseas, which conducted the poll.

Japan, Australia and New Zealand were considered among the safest countries to visit.

nounced Monday, A record 2.1 million tourists will visit israel this year because of

PROMOTE **FOREIGN A**FFAIRS

tise your MCI Card,* local telephone card or call collect...all at the same low rates (CC) Country-to-country calling available. May not be available tofrom all international locations. Certain phones only. Rate depends on call origin in Mexico. † International communications carries. * Not available from public pay phones. • Public phones may require deposit of eain or phone card for dial tone. WORLDPHONE Let it Take You Around The World

THE AMERICAS / ANTI- CONTROL OF THE AMERICAS

Bentsen Will Leave Abortion Foes Take Heart in Tally for New Congress Treasury in Early '95

By Keith Bradsher

ring Pag

orition Blook

der Late

New York Times Service
WASHINGTON — Treasury Secretary Lloyd Bentsen has told President Bill Clinton that he wants to step down soon, although the two men have not yet agreed on the tuning, administration officials said Monday.

In a series of discussions that began before Election Day, Mr. Bentsen has told Mr. Clinton that he is not prepared to stay in office through 1996 and that he believes someone else should replace him before the next round of budget struggles begins later this winter, the officials said.

While Mr. Bentsen might stay for a couple more months if asked to do so by the president, he is unlikely to remain in office any longer, they said.

Mr. Bentsen said before a speech Monday afternoon on trade policy that recent speculation on his departure was pre-

"When I have more information, I'll let you know," he said. Robert E. Rubin, the assistant to the president for economic policy and the head of the National Economic Council, has emerged as the leading candidate to replace Mr. Bentsen. The only serious concern that at the White House about moving Mr. Rubin has been the difficulty in replacing him on the National Economic Council, said the officials, who spoke on condition of anonymity.

An administration official speculated that Mr. Rubin might end up running both agencies, much as Henry A. Kissinger once ran the National Security Council and the State Department

But other officials dismissed this idea, saying that the National Economic Council's role as an honest broker in policy debates would be crippled if it were closely identified with the

Treasury Department. Mr. Bentsen's departure would represent a political setback for the president, the officials said, because Mr. Bentsen as more influence and experi-Ence in working with congressional Republicans than any other senior administration of-

Unlike other administration officials with congressional experience, such as Leon E. Panetta, the White House chief of staff, Mr. Bentsen served in the Senate and had the experience of working on the minority side when the Republicans con-trolled that chamber from 1980

Even administration officials accustomed to putting the best possible face on bad developments were unable to portray Mr. Bentsen's departure in a good light on Monday.

"If you could only have one person on your side in an eco-nomic debate, most people would have chosen Secretary Bentsen," said Gene Sperling, a deputy assistant to the president for economic policy.

By Spencer Rich

Washington Post Service
WASHINGTON — Abortion foes gained at least 39 House seats and five Senate seats in the November elections, according to groups on both sides of the issue, giving them a majority or near-majority in Congress on many abortion

"The pro-life side had its biggest victory in the history of the movement," said Representative Christopher H. Smith, one of the chairmen of the House anti-abortion caucus.

Although abortion may be secondary to the Republican "Contract With America," which focuses heavily on economic, tax, welfare and congressional procedure reform, the New Jersey Republican said abortion foes had an excellent chance to roll back administration policies or existing laws and regulations that Republicans view as fostering abortion.

In what abortion opponents assert was a bow to the election results, President Bill Clinton barred the use of federal funds for creating human embryo cells outside the body to be used for research purposes - on the very day, Friday, that a panel recommended guidelines for carrying out such research.

Although the embryo issue does not involve abortion in the sense the word is normally understood — terminating a pregnancy — abortion foes consider it to be a "right to life" issue involving deliberate destruction of a po-

tential human life. "It crosses a line that is barbaric," Mr. Smith said. "We're creating human life for the sole purpose of experimenting on it."

The anti-abortion measures envisioned by Mr. Smith, the National Right to Life Committee and the Family Research Council include locking such an embryo cell research ban into law, as well as:

 Cutting off funds for international familyplanning organizations that abortion foes contend use public funds directly or indirectly to work for legalization of abortion in foreign countries. Senator Jesse Helms offered such an amendment last year, but it lost

Sources said that now, as incoming chairman of the Foreign Relations Committee, the North Carolina Republican is likely to bring it up

 Barring federal support for research on the use of transplanted tissue from aborted fetuses to allay the effects of Parkinson's disease.

 Continuing or broadening restrictions on Medicaid-financed abortions, which are allowed only to save the life of the woman or in cases of rape or incest.

Restricting research and sale of the abortion pill RU-486.

• Barring federally funded family-planning groups from counseling young women that abortion is an option. Opponents call this the "gag rule."

 Barring the Federal Employees Health Benefits Program, U.S. military hospitals overseas and the District of Columbia (even if using its own money) from providing abortions.

"All of it's on the table," Mr. Smith declared. Some groups also favor action to modify restrictions on demonstrations against abortion clinics.

But House Republican leaders have not sinled out abortion for priority action in the 104th Congress, and any votes engineered by Mr. Smith and other anti-abortion forces probably will not come for months.

We will absolutely oppose them," said Ann Lewis, vice president of Planned Parenthood of America. They want to eliminate the right to

Kate Michelman, president of the National Abortion and Reproductive Rights Action League, acknowledged: "They did pick up a lot

of votes." She predicted that Republicans were not going to announce anti-abortion legislation as a major goal, but she added: "I do think they're going to assault the freedom to choose."

She vowed strong opposition to that agenda. According to a league analysis of the election results, the 103d Congress contained a core of 179 members considered sure anti-abortion votes on most issues, although on occasion

abortion opponents got more.
In the 104th Congress, according to the analsis, the core anti-abortion bloc will number 218 votes, the group of abortion rights supporters 146, and 71 representatives will have mixed

In the Senate, according to the count, abortion opponents had 40 consistent supporters in the 103d Congress, but that count will rise to 45 senators in the 104th, with the abortion-rights bloc numbering 38 senators, and the remaining

17 senators having mixed positions.
The National Right to Life Committee says abortion foes picked up 40 House seats and five or six Senate seats.

Away

From Politics

 The Supreme Court has refused to review a ruling that lets the police shoot people who try to escape while awaiting crimi-

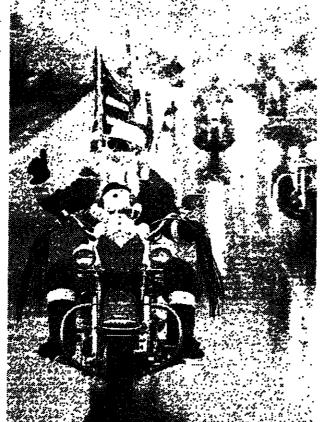
 Authorities were considering filing manslaughter charges against a New Jersey nightclub owner after four youths died in a stampede there. Officials said one exit was locked and another all but hidden. (AP)

• Activists planning a national boycott of California over its new law targeting illegal immigrants said they might also target several corporations. (AP)

 Sheikh Omar Abdel Rahman. the Egyptian cleric accused of plotting to bomb New York landmarks, has been told he has tuberculosis. (Reuters)

• Rescuers were trying to direct an injured baby northern right whale back to the open sea after it wandered 60 miles up the Delaware River.

 Uncompleted blood-thirming therapy to treat clots in former Vice President Dan Quayle's



lungs delayed his scheduled re- CLAUS ON A HOG — Santa cruising Roanoke, Virlease from a hospital. (Reuters) ginia, in the Marine Corps Reserve Toys for Tots Run.

Gingrich Called 'Reckless'

WASHINGTON - The Clinton administration denounced as untrue and "reckless" on Monday an assertion by Representative Newt Gingrich that up to one-fourth of the White House staff used illegal drugs in recent years before

joining the administration.

The White House chief of staff, Leon E. Panetta, said, "we cannot do business with the speaker of the House who is going to engage in these kind of unfounded allegations."

Mr. Gingrich made the claim on Sunday in a broadcast interview, saying: "It's very clear that they had huge problems getting people through security clearance." On Monday, House Republicans elected Mr. Gingrich to be speaker when the party takes control of the chamber in January.

Mr. Panetta, when asked whether use of drugs at some point in the past would have disqualified someone from serving in the Clinton White House, replied that it would not, "any more than it was an automatic disqualification for Newt Gingrich to be speaker." Mr. Gingrich. 51. has acknowledged smoking marijuana as a graduate student more than two decades ago. (AP, Reuters)

Travel Office Indictment?

WASHINGTON - A lawyer for Billy Dale, the former head of the White

House travel office, said that he expected federal prosecutors to seek an embezzlement indictment against Mr. Dale this week, charging him with stealing \$69,000 in money paid by news organi-

POLITICAL NOTES

zations for presidential trips. Steven Tabackman, Mr. Dale's lawver, said his client would plead not guilty to the charges, which are likely to revive an embarrassing issue that created a fu-ror when it erupted in May 1993 and left a powerful impression of White House bungling on ethical matters.

"No one who has worked with Billy Ray Dale or had any contact with him either personally or professionally during the 31 years that he served the White House and the media believes for an instant that Mr. Dale embezzled a cent from the travel office," Mr. Tabackman

Mr. Dale, 57, began working at the White House in 1957 and became head of the travel office in 1982.

More Base Closings Coming

WASHINGTON — The Pentagon is preparing to begin another major effort to shut unneeded military bases, with signs that this one will be the biggest and by far the most painful - such effort in recent history.

Defense Department strategists believe that the coming round of base closings, in 1995, may be the most crucial of all. In drawing down the Cold War military, the Pentagon has slashed the total number of troops, but it has not reduced the infrastructure — bases and depots as sharply.

Pentagon budget-makers fear that unless the services get rid of large numbers of those unneeded bases this time, they will be stuck with hefty overhead costs that will leave them unable to channel funds into critical weapons systems and

modernization programs.

Moreover, as the generals are painfully aware, the next round may well be their last chance. Congress authorized base-closing efforts in 1988, 1991 and 1993 and may not be willing to approve another one.

Robert W. Gaskin, a former Pentagon strategist, points out that the pain in the coming round is likely to be exacerbated by the fact that "all the easy choices have been made."

Planners in all four services are predicting that the list of bases that the services will propose for closing in 1995 is apt to be the biggest ever. (LAT)

Quote/Unquote

Representative Henry Bonilla, Republican of Texas, in a speech nominating Mr. Gingrich to be the speaker of the House: "Newt Gingrich is a visionary, a believer in basic values."

Representative Vic Fazio, Democrat of California, on Mr. Gingrich: "He is a great motivator to our caucus." (AP)

FISHER ISLAND. Unlike any community in the world.

In 1925, William K. Vanderbilt II could have chosen anywhere in the world to create his elegant seaside winter estate suitable for hosting captains of industry, presidents, kings and princes.

He chose Fisher Island in Florida, overlooking the Gulf Stream, Biscayne Bay and the skylines of Miami and Miami Beach.

Three-quarters of a century later, Fisher Island has remained absolutely faithful to the original design and purpose William Vanderbilt envisioned for it.

In the last decade, the developers of Fisher Island have re-created the princely lifestyle that flourished on this historic, museum-quality estate

Today, it offers an array of world-class amenities, including seaside golf, tennis on three surfaces, an international spa, magnificent beaches, fine restaurants, two deepwater marinas, shops and the ultimate in privacy and security. More than four hundred of the world's most prominent families from thirty-nine countries now live in splendid residences in Vanderbilt Style.

Fisher Island, Florida 33109 (305) 535-6071/ (800) 624-3251, Fax (305) 535-6008.

Your inquiry is welcomed and appreciated.



esidences from \$800,000 to \$4,800,000. Guests of residents are welcome to stay in restored Vanderbilt Era Guest Cottages and Sesside Villas, from \$425 to \$1,000 per night.



Moscow's Asian Arms Bazaar Danger Seen in Spread of Military Technology

By Michael Richardson ternational Herald Tribune

SINGAPORE - Aggressive sales in Asia by makers of Russian-designed arms are likely to become a continuing source of friction between the West and former members of the Soviet bloc, especially Russia, as they compete for orders in the world's fastest-growing military

Western officials and analysts warn that the increasing commercial rivalry is hastening the spread of advanced weap-ons and technology in Asia, and may ultimately lead to a dangerous arms race in the region. Following the purchase of 18 MiG-29 fighters from Russia in June on very favorable financial

terms, Malaysia is testing the Russian-designed T-72 tank and may soon place an initial order for more than 60, Malaysian officials said Monday.

The relatively low-cost tanks. manufactured under license from Moscow, would probably come from Poland or Slovakia, they said.

China, India, South Korea and Indonesia have all shown strong interest recently in Russian-designed military equipment, which is generally much less expensive than comparable Western weapons.

Asian nations assert that ment and technology will pro- are countries which have seri-

Pentagon Plans to Destroy

Remaining Napalm Stocks

FALLBROOK, California - Twenty years after the Viet-

More than 35,000 aluminum canisters containing 10.4

million kilograms (23 million pounds) of napalm are soon to

be removed from the Fallbrook Naval Weapons Station,

Officials of the Southern California center plan a public

hearing next month to brief the public on the latest disposal

plan. Past attempts to remove the napalm failed for various

"This time we think we have a better handle on it," said a

The navy plans to hire a contractor to extract the napalm

from the canisters for use as fuel in kilns at cement-making

plants around the country, the spokesman said. The process,

which is scheduled to begin within two weeks, could take up

Napalm was dropped in bombs from aircraft and used in

where they have sat in wooden crates for two decades.

reasons, including a lack of money.

spokesman for the Naval Ordnance Center.

to five years and cost more than \$24 million.

nam War, the government is planning to dispose of its last stocks of napalm, the sticky, fiercely burning weapon.

vide much-needed modernization of their defense capability and increase stability in Asia. But "cut-price transfers of

advanced combat aircraft and main battle tanks could alter the balance of power in particu-lar regions," said David Mussington, a former defense scien-

Russian weapons are appearing for sale to developing countries even before they are acquired by the Russian military.

tist in the Directorate of Strategic Analysis of Canada's Department of National De-

He said that over the long term, the transfer of Russian production technology could be much more important than weapons sales in the global spread of military power.

In its latest annual strategic survey, the London-based International Institute for Strategic Studies warned that as a result of the rapid diffusion of sophisticated military technolwider access to military equip- ogy in Asia, "what may emerge

ous tensions with their neighbors and are increasingly free of the constraints imposed by Enro-Atlantic arms exporters."

Mr. Mussington said recent Russian sales to China had led to the transfer from Russia of production facilities for the advanced Su-27 fighter and SA-10 surface to air missiles, as well as Russian technical assistance.

He said that Russia and its former Soviet-bloc allies, anxious to expand arms exports to earn hard currency and offset falling military orders at home, were "vulnerable to the same cost pressures that afflict Western arms producers, as evi-denced by the feverish activity of Russian defense enterprises in Asia and elsewhere in the developing world.

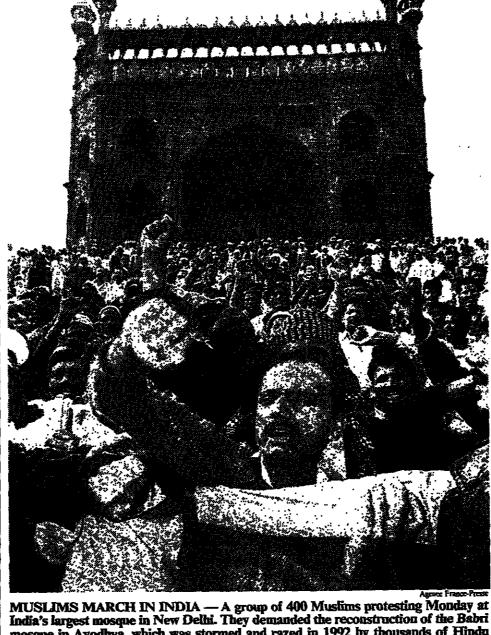
Mr. Mussington said that Russian weapons previously unknown to Western intelligence agencies, such as the R-73 air-to-air missile, were appearing for sale to developing countries even before they were acquired by the Russian military. Following the breakup of the Soviet Union and its defense industries, Russian arms exports to developing countries plummeted to \$1.3 billion in 992 from just over \$14 billion in 1988, according to a study by the U.S. Congressional Re-search Service in Washington.

In the same period, U.S. military exports to the Third World rose to \$13.5 billion from \$10 billion, while British exports nearly trebled to \$2.4 billion and French exports more than doubled to \$3.8 billion.

Gennadi Chufrin, deputy di-rector of the Institute of Oriental Studies at the Russian Academy of Science in Moscow, said that Russia's share of global arms sales fell to "a mere 11 percent" in 1992, from 37 percent in 1989.

"It is little wonder then that practically all major political parties in Russia have displayed a rare unanimity in calling on the government to actively promote arms exports to restore positions with traditional buyers of Soviet-Russian weapons. and to explore new markets."

Mr. Chufrin said that Moscow would expand arms sales to Asia, including China where it would supply T-72 tanks, C-300 surface-to-air missile systems. and jet fighters, among them "most modern variants" of the MiG-29 and MiG-31.



mosque in Ayodhya, which was stormed and razed in 1992 by thousands of Hindu militants, who said the mosque desecrated the birthplace of the Hindu god Rama.

U.S. Judges Seek to Limit Caseload

New York Times Service

WASHINGTON --- A panel of federal judges is proposing new limits on access to federal courts for Social Security beneficiaries, victims of job discrimination and consumers, as part of a long-range plan to cope with huge increases in the caseload.

If recent trends continue, the judges said, the federal courts will be inundated with civil and criminal cases. The crime bill passed this fall, for example, has extended federal jurisdiction to a new range of crimes.

The report says there are al-ready signs of "impending cri-

sis" and predicts that the prob- would grow intolerably. lems will grow steadily over the

next 25 years. By the year 2020, the judges estimate, more than a million new cases will be filed each year cisions. in federal district courts, up from the 281,740 in the year that ended June 30.

"Numbers alone do not adepicture," the report said. To handle the anticipated caseload, even assuming some increase in judicial productivity, would require more than 4,000 judges, up from the current to- cial Conference, which is extal of 846, the report says. With- pected to accept most of the out hiring new judges, delays recommendations.

With so many judges, the re-port says, it will be difficult to

maintain the coherence and consistency of federal court de-"Federal law would be Babel, with thousands of decisions is-

suing weekly and no one judge capable of comprehending the quately capture this frightening entire corpus of federal law, or even the law of his or her own circuit," it says. After hearings, a final version

of the report will be submitted in March 1995 to the full Judi-

BOOKS

Warden Is Beloved **At Prison in India**

Kiran Bedi Pushes for Change At New Delhi's Toughest Jail

By John F. Burns
New York Times Service
NEW DELHI — When

Kiran Bedi was named warden of India's largest and most notorious prison, a job considered a professional graveyard, many of her critics shed crocodile

The assertive Miss Bedi, a 45year-old Punjabi, has ruffled many a feather since becoming India's first policewoman 23 years ago.

Now, 18 months after taking the prison job, Miss Bedi — who was once women's tennis champion of Asia - has staged a scrambling comeback. In-stead of getting bogged down in the corruption and violence as-sociated with the New Delhi's Tihar prison, she has pushed through reforms that have begum to change its reputation. Miss Bedi's popularity has been fostered by the educational and recreational activities she has brought to the prison, as

well as by the pressure she has put on judges to adopt more liberal bail policies. With more than 150,000 prisoners awaiting trial in India's jails while courts work ponderously through a huge backlog, it is not unusual for accused people to serve more time awaiting trial than the maximum term they would face if convicted.

When Tibar's 9,700 inmates were told that she had been awarded one of Asia's most coveted public service awards this summer for her work there, many inmates - who range from prisoners awaiting trial to convicted murderers awaiting execution - broke into danc-

But many of the politicians and police superiors Miss Bedi has crossed in her career are more likely to have reacted with a gnashing of teeth.

While she has been celebratchetype of India's new career women, she is deeply resented within the still overwhelmingly male police force. More than one effort has been made to check her rise by assigning her to jobs considered dead ends.

Her assertive style was dis-played on a tour of Tihar. Strid-

ing across the prison yard, she punctuated her remarks with disparagement of the established ways of Indian politics, particularly the close bonds between powerful politicians and the police hierarchy.

All three major national political parties invited Miss Bedi to run as a parliamentary candidate in the last general election in 1991. She refused, and she says she has not changed her mind. "When I look at our politics. I don't see ethics at all," she said. "Here at Tihar, I have power with ethics, so why substitute it for a world where I would end up with neither?"

At Tihar, where she is the first woman to serve as warden, her philosophy of rehabilitation is at odds with the prison's repressive reputation. The penitentiary, built to serve Britain's colonial rulers in the 1880s, is four prisons grouped together behind 30-foot walls, with separate sections for men and women. The jail is beavily over-

On her tour of the prison yard, Miss Bedi chatted easily with prisoners. Several times. her progress was halted by pris-oners shouting "Madam! Madam!" - followed by an plea for help in obtaining bail, or a speedier trial.

In the prison yard, Gerald Victor interrupted the literacy class he was teaching to step forward. The 38-year-old onetime businessman was awaiting trial on a charge of disposing of a pistol used to kill a prominent lawyer. The maximum penalty for that offense is three years in jail, and he had been there for 40 months awaiting trial. "Let's go to legal aid," she said. "This

man does not belong here." With the lithe build and cropped hair of an athlete, and a preference for loose trousers and long shirts instead of saris, ed by many in India as the ar- Miss Bedi has prompted criticism from traditionalists who say she has turned her back on traditions of Indian womanhood. Supporters regard her as a champion of women's eman-cipation. She rebuts both views

"I like to think that what attracts attention to me is my work, not my gender," she said.

GLOBAL SATELLITE HETWORK

• CHE BUREAUS

Why News Travels Fast

With 29 bureaus tracking the news plus satellite coverage that spans the globe, CNN sets the standard for immediate, credible and comprehensive reporting around the world.



For information regarding advertising opportunities, please contact:

Kay Delaney in New York 1-212-852-6956 David Levy in New York 1-212-852-6912 Eric Clemenceau in Paris 33-1-44-95-15-80 Nan Richards in London 44-71-290-8000 Lynne Kraselsky in Hong Kong 852-826-4525 Nobi Hashimoto in Tokyo 81-3-5466-1561

GENTLEMAN SPY: The Life of Allen Dulles By Peter Grose, 641 pages, \$30.

Houghton Mifflin. Reviewed by David Corn

F OR decades Allen Dulles stood as the symbol of the Central Intelligence Agency: a tweedy, pipe-smoking, blue-blooded diplomat-turned-Wall-Street-lawyer-turned-intelligence officer or, as Peter Grose dubs him in his engaging biogra-phy, a "gentleman spy." These days, the posterboy for the CIA is Aldridge Ames, the drunk incompetent who rose through the

tive post where he could do great damage as a Soviet mole.

Dulles was almost bred, it seems, with the CIA in mind.

old-boy bureaucracy to a sensi-

• M. S. Swaminathan, the Indian geneticist and international administrator, is reading "No More Room" by Lester Brown.
"We already have filled this

planet, and if we don't regulate it, then the Malthusian predictions will come true." (Ilise Gersten, IHT)

His grandfather, John Watson Princeton. He joined the For-Foster, was secretary of state in the late 19th century. Dulles's father was a Presbyterian pastor. From a practitioner of realpolitik and a missionary came the

gestion of Patrick Wolff. Yet

wolff's analysis only considered 10 Qh3 and 10 Qf3, where-

as Shabalov's 10 (4!? was stron-

compact 12...d6 would have been Black's best course. After

13 Rdel Rel 14 Rel Ne7 15

Nh4 Bd7, Black's development

is proceeding apace.
It was evident after 20 g4!?

g5 Nd7 22 Ng4, perhaps Ivanov should have tried to hold off the

pawn surge with 22...Qf8!? 23

After 22...Nb6?! 23 f5 Qd7 24 Rf1 Bd6 25 Qh3, Ivanov could not play 25...Nf5? because of 26

Rf5 Qf5 27 Nh6. After 25...Kh8, Shabalov ruptured the king position with 26 f6! gf

27 gf.
Defense by 27...Ng8 could have been defeated by 28 Qh5; for example, 28...No4 29 Rf3 Nd2 30 Rh3 Nb3 (30...h6 31

Qg5! Bf8 32 Nh6!) 31 Kb!! h6 32 Qg5! Bf8 33 Nh6 Qh3 34 Qg8 mate. After 27...Ng6, Sha-

balov charged through with 28

Bh6, threatening 29 Bg7 Kg8 30 Nh6 mate. After 28...Bf8 29 Bg7! Bg7 30 fg Kg7 31 Qh6 Kh8 32 Nf6, Ivanov gave up.

On 12 Bd3, it may be that the

Company's number one man. Naturally, Dulles went to

CHESS

By Roben Byme LEXANDER Shabalov beat Alexander Ivanov in Round 2 of the United States Championship.

The two gains of the queen sortie involved in 2 d4 ed 3 Qd4 No6 4 Qe3 are the elimination of the e5 pawn and the inability of Black to counter with 4...d5

White must rein himself in on 4...Nf6 and not attempt to storm the black fortress with 5 e5?! Ng4 6 Qe4 d5 7 ed Be6 8 Ba6 Qd6 9 Bb7 Qb4 10 Qb4 Nb4 11 Na3 Rb8 12 Bf3 Ne5 because Black's dynamic play is worth more than the gambit pawn. Moreover, in this same line after 6 Qe2 d6 7 f3 Nh6 8

Position after 27...Ng6

Bh6 Qh4 9 g3 Qh6 10 ed Be6,

vantage.

When Black counterattacks with 7. Re8, it would be wrong for White to play defensively with 8 f3 d5 9 Qf2 de 10 No4 11 fe Qe7 because of the weakness of the isolated c4

Ivanov tried 9...Bd6, a sug-

17 NeS 18 BG3 19 Qc1 20 B5 21 B5 22 C5 22 C5 23 C5 24 R1 25 Qc6 27 R1 28 Bg7 30 Qc6 32 Nc6 32

eign Service in 1916 and served

in several overseas posts. In 1926 he left the government, whirled through what is now called the revolving door and entered the toney firm of Sullivan and Cromwell, where older brother (and future secretary of state and airport namesake) John Foster Dulles was already ensconced, Alien Dulles handled international lending activity and represented German business interests.

He returned to the government payroll at the start of World War II with the Office of Strategic Services. As the OSS's man in Switzerland, he pulled together networks of agents and gathered information on German plots to assassinate Adolf Hitler, on the resistance in France and Austria, on the Ho-locaust. He negotiated the surrender of the German forces in Italy, but his best agent — a low-level German officer who delivered 1,600 documents from the Nazi Foreign Office -- was a walk-in. Analysts back in Wash- not always that far. ington often questioned Dulles's reports. And he made mistakes; He predicted that Hitler would not attack Russia. Still, a legend formed: Dulles the spymaster.

In 1950, Dulles, at the age of 57, was appointed deputy director of plans for the young CIA. Three years later, he ascended to the post of CIA director. In these positions, he defined the intelligence system of the United States. He fancied political warfare — coup-making, propagan-da, political fronts — and this activity, despite the objections of others in the CIA and the government, became a priority for the service. Intelligence collection — Dulles's strong suit as an OSS man — received less attention in his CIA than the fun and games. A large and insular bureaucracy grew under him, even though he himself hated such structures. And within this culture a clubby atmosphere developed, one that protected malieasant and less-than-stellar officers. After CIA officers slipped LSD to an unsuspecting

American physician, probably causing his suicide, Dulles issued the slightest of reprimands to those responsible. No one in the chib would suffer.

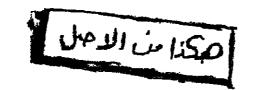
Much of the second half of "Gentleman Spy" covers turf already well-traveled in the literature of intelligence: the CLAchoreographed coups in Iran and Guatemala; the development of the U-2 plane; the procurement of Nikita Khrushchev's 1956 anti-Stalin speech (Dulles later called this "one of the major coups of my tour of duty," but the CIA was handed the speech by the Israeli intelligence service); the anti-Castro Bay of Pigs debacle of 1961, and the now all-too familiar assassination operations against pesky socialist leaders of the developing world

A bit frustrating is the reluctance of Grose, a former New York Times reporter, Foreign Affairs editor and State Department official, to confront fully the sense of clitism and self-righ-teousness that imbued Dulles and his comrades. The "Park Avenue cowboys," he writes, "were highly intelligent and deeply motivated to do the pub-lic good." Dulles and his likeminded colleagues were blinded by their own hubris. They be-lieved that because they were gentlemen they could do dirty deeds for causes they deemed just, that the world was theirs to fiddle with - and in secrecy. "Gentleman Spy" does not re-write the history of this set, but it does remind us that the distance between a self-proclaimed gen-tleman and a deceitful plotter is

David Corn, Washington edi-tor of the Nation magazine and the author of "Blond Ghost: Ted Shackley and the CIA's Crusades," wrote this for The Washington Post.

Every Friday Contact Fred Ronan (33 1) 46 37 93 91 Fax: (33 1) 46 37 93 70 or your necrest (HT office

or representative



ndia for Charghest Ja

WHATEVER IT TAKES.

Good morning. Want to be here tomorrow?

Here's a little something we learned. Success is not the result of spontaneous combustion.

You must set yourself on fire.

If your competition does 50 push-ups, you do 51. If they go the extra mile, you go the extra 10. If they are fast, be faster. If they are smart, be brilliant. If they have the bigger hammer, you have the sharper nail.

Don't solve problems, anticipate them. Don't promise results, get them. Treat every challenge as an opportunity in work clothes.

Know that well done is better than well said. That it is not just the hours you put in, but what you put into the hours.

Let others dream of worthy accomplishments. That's okay. You stay awake and do them. Believe you can't be beat and you won't be beat; that there is plenty of room at the top. But not enough to sit down.

It's easy to put these words down on paper. At Digital, we're putting them into practice.

Whatever it takes. Not fancy words. Just real ones. Mission-critical marching orders for everyone. From our president to the person who turns the lights off very late at night.

Today, Digital is working as never before to be the company you rely on to implement networked platforms and applications in heterogeneous environments.

Today, we are working hard to do it quicker and more cost-effectively than anyone else.

Simply put, today we are working to make ourselves indispensable to our customers.

And you will begin to see tangible examples of that effort every day at Digital.

Whatever it takes does not mean that we will compete unfairly or bend the rules; that ethics and integrity will be sacrificed on the altar of profits.

It does mean that we will go to the nth degree to win your business. And keep your business. It means we will play tough. But fair.

We intend to go as far as guts and talent and vision will take us. And share the benefits with you along the way.

For more information, call your local Digital sales office or reach us via our Internet address: moreinfo@digital.com.



the second secon

Herald Tribune Appeasement Again: Like Ethiopia, Like Czechoslovakia

Be President

The Clinton administration's shellshocked first response to the election re-turns was full of the wrong questions. They had to do with image rather than substance, as if the business of being president were a kind of con. How should the president try to reposition himself. was the instant query. What kind of new political image and persona did he need? Should he try to ingratiate and align himself with the more liberal Democrats or the less liberal ones? Which (if any) former presidents should he emulate? Should he prepare to cooperate with the Republican Congress or set the political stage to run against it?

Now, however, if only by virtue of the calendar and the press of business that can't be ignored, reports from the White House suggest that some grittier questions are asserting themselves. That could be good news, for the country and president alike. It's old-fashioned, we know, but what the president could do. if he chose, is decide on the merits what national policy ought to be - what he wants to achieve - propose and fight for it as best he can, and let that define him. First make the wine and only then design the label. How's that for a revolutionary proposition?

It shouldn't be all that difficult. The president could adopt as a model his own first year. The immediate issue then as now was the budget. Bill Clinton had to decide what to do about the deficit whether and how far to try to drive it down -and then how to fit within that goal the rest of what he wanted to accomplish.

In that year, wisely, in our view, he chose not a temporizing but an aggressive compromise, a set of measures that not only reduced the deficit but left a little money over to finance the mostly modest spending increases he called investments. He should pursue the same mix of objectives again - not the exact same measures, which can't be repeated, but the same broad pattern, which can. It has the advantage of being the right thing to do, good policy and, because it is good policy, conceivably even good politics, too.

The deficit will turn back up again in a year or two if the president and new Congress don't act to suppress it. For the sake of future generations they should keep the fiscal pressure on but do it responsibly. In the House particularly, the Republican majority-to-be would

compound the problem by reverting to the mostly Republican policies that produced it and cutting taxes even while adopting a balanced budget amendment. The combination would require enormous spending cuts, much larger than have yet been fully acknowledged, from which the authors would nonetheless exempt Social Security and defense. Those together with the interest on the debt are more than half the budget. The rest of the government would

mean weak: to the contrary.

home heating subsidy atop the rest of the

some serious, specific budget cuts but at the same time - novel notion - defend the legitimacy and importance of other things that government does that ought not be cut. There is plenty of room for a forceful, responsible proposal. Let someone else decide where that puts him in the

- THE WASHINGTON POST.

be left to bear too great a burden.

It isn't a matter of not wanting to cut or thinking there aren't plenty of programs that can be cut without great loss. But the "Contract with America" is extreme. It would jeopardize important functions of government while shifting enormous burdens to the states. It goes too far; the president can and ought to make the argument for a balanced alternative. Balanced in that sense does not

How then might Mr. Clinton raise the money he would need? There is hardly a shortage of ideas or possibilities. Step up the means-testing of entitlements (including Social Security and Medicare; the math doesn't work if you leave them out). Begin to raise the retirement age. Tighten the eligibility rules in some programs. Toss out the likes of the dairy price supports, which are dysfunctional anyway. Impose some new limits on tax breaks. Toss out some more discretionary spending. Does the country really need a Small Business Administration or an Amtrak subsidy or a special low-income

aid the government gives the poor?

Mr. Clinton should go first, propose great, confused and pointless war of po-litical left-to-right labels.

No, a single budget won't redefine an entire administration. And it won't address the whole array of organizational weaknesses and personal and political bad habits that have landed Mr. Clinton and his presidency in so much trouble and that desperately need attention, too. But it's not a bad place to start.

The Obesity Gene

The identification of a genetic flaw that seems to cause obesity in mice, and possibly in humans as well, caused ripples of excitement when it was announced last week. The finding holds out the dazzling hope that scientists may, eventually, come up with a drug treatment to help overweight people shed unwanted, unhealthy pounds. But don't unt on the discovery changing your life any time soon. Any treatment is said to be five to 10 years away. And the field of genetic disease is littered with false hopes gone unrealized.

It is humbling to recall the excitement that greeted past announcements of genetic defects associated with alcoholism, cancer, manic depression, schizophrenia and other ailments. Only later did scientists realize that they had misidentified the gene or else had no idea how it operated, and thus no idea how to devise a treatment. Still, there is some reason to hope that the new gene discovery might be an exception. That is because there is a long history of research in physiology and biochemistry that points in the direction of the new finding.

Scientists have long hypothesized that body weight is regulated by a feedback mechanism that keeps weight near a par-ticular set point. They have also done experiments suggesting that some factor circulating in the bloodstream tells the brain when to raise or lower food intake and energy metabolism. If an obese mouse is surgically attached to a thin mouse, for example, the obese mouse will lose weight, apparently responding to a substance in the blood of the thin mouse.

At least five mutant genes are thought to be involved in obesity in mice. What scientists at Rockefeller University in New York City have now accomplished is the isolation of one of the most impor-

What Taiwan Voters Want

The election in Taiwan was seen by

many as a test of the Kuomintang's pro-

unification stance and the Democratic Progressive Party's advocacy of Taiwan

independence. It was and it wasn't. The

Kuomintang did use the emotional "China

will attack if Taiwan declares indepen-

dence" ruse to its fullest. This had some

effect with the less well-informed elector-

tant, known as the ob gene. In two strains of obese mice, the ob gene was found to be defective, suggesting that when it malfunctions, it causes obesity. The researchers hypothesize that this gene, acting only in fat cells, normally produces a protein that circulates through the blood to reach the part of the brain that controls appetite.

When a large number of fat cells churn brain tells the body to reduce food intake. Unless, of course, the gene malfunctions. In that case the brain will be fooled into thinking there is not enough fat in the body and will encourage the intake of even more food. The gene probably controls long-term food intake, not the hourby-hour changes in appetite that deter-

mine when one feels hungry.
That all sounds plausible, but scientists have a long way to go to prove it. Thus far they have simply found the defective gene in mice that are obese. Now scientists must show that the protein the ob gene produces does in fact circulate in the bloodstream and that when injected into an animal with the genetic defect, it will cause a weight loss. Once they do that,

there will be real cause for excitement. Even then, there is no guarantee that the same effects would be seen in humans. The shimmering hope is that, if a faulty satiety signal triggers obesity, scientists may be able to administer the missing satiety protein to patients, much as diabe-

tes is treated with insulin injections. But obesity in humans is apt to be much more complicated than obesity in mice, with multiple genes and hormones involved, and many behavioral factors as well. It may be hard for scientists to find a single magic bullet.

So keep your fingers crossed. And keep up the diet and exercise. - THE NEW YORK TIMES.

By Stanley Hoffmann

CAMBRIDGE, Massachu-setts — Those of us who valent. The hope of reaching a grew up in the 1930s and were compromise kept the resort to collater told about the lessons of lective security more symbolic Munich believed that the apthan real. Aggression prevailed. peasement of aggression would not be repeated. We were wrong.

The way the so-called international community has dealt with Bosnia reproduces the League of Nations' handling of the Italian invasion of Ethiopia in 1935 and 1936 and, in a somewhat different respect, the British-French treatment of the Czech crisis of 1938. When Italy invaded Ethiopia,

the League imposed economic sanctions on the aggressor, but at the same time the British and French tried to negotiate a settle-ment with Mussolini. The sanctions, limited to certain products, were too mild to hurt Italy. The British-French plan con-

Mussolini, but public opinion in England killed it. Mussolini went on to conquer all of Ethiopia. The international community made the mistake of simultaneously pursuing two incompati-ble policies: collective security against aggression, and a negoti-

ated compromise between parties

that were treated as morally equi-

ceded two-thirds of Ethiopia to

on it has turned into a fiasco.

The same thing has happened in Bosnia The United Nations' resort to international mediation has resulted in a succession of plans, each leaving more and

Today's powers have not obtained Balkan peace yet, and may get much more war. The dishonor they have already earned.

more of Bosnia to the Serbs without satisfying them.
The United Nations has also

resorted mainly to symbolic measures of support for the victims of Serbian aggression — the rather powerless International Criminal Tribunal, questionable economic sanctions, ceremonial NATO air strikes. Negotiations backed by no credible threat of armed force have turned into appeasement.

Symbolic collective security that did not even allow Bosnia to exercise its "inherent right of self-defense" by lifting the arms embargo

The only new thing that the United Nations has added to the Ethiopian precedent is an international force with a humanitarian mission -- which, haplessly. has been trapped in Bosnia. The force has become a hostage to the Serbs; for the British and French, its safety has become more important than Bosnia's, and a convenient pretext against any resort to more effective military measures.

The proper policy would have been to press the Serbs, by force if necessary, to stop using war and ethnic cleansing and to negotiate a fair settlement with their Muslim adversaries after a lasting cease-fire had been imposed.

During the crisis over the Sudeten Germans in Czechoslovakia, when Hitler negotiated directly with the British (who were acting for themselves and the French), he constantly refused to take "yes" for an answer, he kept escalating his demands while Prime Minister Neville Chamberlain kept increaspense of the Czechs.

At Munich, where the Czechs were not even invited, Hitler obtained pretty much all he had demanded. His only "concession" was to refrain from seizing by force what the British and the French were willing to offer him.

The Clinton administration began by condemning the Vance-Owen plan of early 1993 as a sellout of Bosnia. Now it seems ready to concede to the Bosnian Serbs both the right to confederate with Serbia - to form what would be the Greater Serbia of President Slobodan Milosevic's dreams - and the right to remain in control of all the territory they have seized by force until they obtain satisfactory constitutional arrangements from the Bosnian government. All of this, offered behind the backs of the Bosman authorities, would be conceded in exchange for the Serbs' willingness to stop using force.

Britain and France have remained faithful to the sellout spirit of Munich. And the United States has preferred finally to join its obstinately appeasing allies rather than act alone and take risks to help a victim of aggres-

will need to wield more power - not less.

Mexico is now its second largest trading

partner, after Canada. Mexico is also its

greatest source of illegal aliens and drugs --

problems that will only get worse if condi-

tions become less stable. And the U.S. rela-

tionship with Mexico can set a pattern for

relations with the burgeoning democracies

elsewhere in Latin America, many of which

are clamoring for inclusion in NAFTA.

What should Mr. Zedillo do? Take a page

out of his predecessor's playbook. In his first 100 days, Mr. Salinas attacked the

corruption that was at the heart of Mexico's

economic problems. He arrested the gang-

ster head of the oil workers' union, the too

executive of Mexico's largest brokerage

house, and a major drug trafficker. That

asserted his authority and gave him the

breathing room for his economic reforms.

his enemies. He must face down the anti-

democratic element within the PRI, pursue

and arrest the leading drug dealers, and tell

the Zapatistas that he will treat them fairly

but that if their revolt resumes he will send

in the army to restore order. Only then will

President Zedillo, too, should go after

The United States has much at stake,

no risks of its own.

Clinton

· **[:::**

ig. (1-7.-3

ball of

8

<u></u>\$− .

100

Are there differences between the situations? Weren't the two crises of the 1930s conflicts between states, whereas Bosnia is a civil war?

Some had tried to characterize Italy's invasion of Ethiopia as a legitimate act of colonial expansion. As for Hitler's dismantling of Czechoslovakia, many chose to see in it an intervention on behalf of a German minority mistreated by the Czech majority - in other words, an intervention in the domestic affairs of Czechoslovakia based on the impeccable principle of self-determination.

This is exactly what the Communists in Belgrade, reconverted into nationalists, have claimed in order to justify their dismantling of Bosnia. The Bosnian Serbs would never have been able to conquer 70 percent of the country without the Serbian army's intervention in early 1992 — in other words, without Belgrade's aggression against a multinational country recognized by the European Union and the United Nations.

Some argue that Bosnia should never have been recognized as an independent state in 1992 because of the uncertainty hanging over its future. But a refusal to recognize it would only have provided justification for Serbia's design of ethnic imperialism directed against the Muslims at a time when a European attempt to find a peaceful solution had been sabotaged by the Bosnian Serbs' decision to form a "republic" of their own.

The relations between Serbia and the Bosnian Serbs faithfully reproduce the relations between Nazi Germany and the Sudetenland. The only real difference is that President Milosevic does not have Hitler's power and global ambitions.

But can we be sure that Serbia's nationalists will be satisfied? A victorious Serbia could spread vi-olence to Kosovo or to Macedonia or Albania. There is still the danger of a major international crisis in the Balkans, provoking a showdown between Russia and NATO, a split between the Western powers and Greece, and increasing tensions between Western Europe and the United States.

As at the time of Munich, the great powers have chosen peace" at the expense of honor. They have not even obtained peace yet, and may get mucomore war. The dishonor they have already carned.

The writer, chairman of the Center for European Studies at Harvard University, contributed this comment to The New York Times.

$For \, Democracy, Mexico's \, President \, Needs \, Power$

WASHINGTON — Mexico has a new president and an old problem: how to move from dictatorship to democracy without first plunging the country into anarchy. Unfortunately, the United States isn't helping ease the transition. By pushing Mexico to fully embrace dramatic democratic reforms in the short run, Washington may be helping to ensure the triumph of dictatorship, or worse, in the long run. Signs of stability were in short supply as

Ernesto Zedillo Ponce de Leon began a sixyear term on Dec. 1. The secretary-general of the governing Institutional Revolutionary Party (PRI) was murdered in September. Mr. Zedillo would not be president but for the assassination of the party's first candidate. And the rebellion in the southern state of Chiapas shows signs of reigniting.

Mr. Zedillo is caught between the United States (and many Western-educated intellectuals in Mexico) pushing for a decentralization of power and the dinosaurs in his own party who are not above using violence to maintain their grip. So far he has veered toward those urging quick democratization.

He has pledged to make the PRI independent of the government and to devolve federal powers to the states. But by doing so he will be giving up the very powers necessary to ensure Mexico's democratization.

That is Mr. Zedillo's catch-22. Fundamental change in the PRI and in the role of Congress means surrendering his power to keep Mexico calm through a mixture of

By Stanley A. Weiss

patronage and authoritarianism. It is a recipe for resistance, reaction and violence.

There is another way. It is the way of Mr. Zedillo's predecessor, Carlos Salinas. Mr. Salinas followed the Asian model: good economics before good politics. He used his status of being above the law to dismiss more than half of the country's state governors. But during his reign the budget was balanced, triple-digit inflation came down to a manageable 7 percent, and most stateowned companies were privatized. As a result. Mexico has a burgeoning middle class and, through the North American Free Trade Agreement, much closer ties with the United States and Canada.

Today Mr. Zedillo faces problems and opponents even more formidable than those confronted by his predecessor. He needs to create a safety net for the tens of millions of Mexicans still living in poverty. He needs to radically restructure a corrupt judicial and legal system. But first, he must face down those who have amassed huge personal fortunes based on ties to the PRL

He must also contend with the Zapatista rebels in the south and the narco-criminals in the north, whose profits from moving drugs into the United States each year are estimated to be more than twice the total revenues of Mexico's petroleum industry. To deal with this unholy triumvirate, he

he have laid a foundation upon which democracy can be built. The writer is chairman of Business Executives for National Security, an organization of U.S. business leaders. He contributed this

comment to the International Herald Tribune.

North Korea: Washington Has Some Hard Selling to Do at Home By Jim Hoagland

WASHINGTON — It was a few weeks ago, in the Green Room of NBC-TV's "Meet the Press." James Carville, due on next, squirmed in his seat. On the screen in front of us. Madeleine Albright, the Clinton administration's diplomatic bulldog, was telling interviewer Tim Russert why the United States had just

agreed to guarantee energy sup-

plies for North Korea.

"Paid for by South Korea and Japan! Paid for by South Korea and Japan!" I hear Mr. Carville chanting in a stage whisper. The president's political adviser is trying to beam to the president's UN ambassador a selling point for the administration's controversial nuclear deal with Pyongyang. But

his telepathy doesn't connect. Tell 'em Americans won't have to pay for it," Mr. Carville mutters with growing dismay as Mrs. Albright plows ahead with strategic and diplomatic justifica-tions and ramifications.

briung, the principal cities.

The elections were more im-

portant than those contests

would suggest. By taking place at all they reflected the continued

political evolution of Taiwan.

And they were seen to foreshad-

ow 1996, when Taiwan will elect

vailed in the most important con-

test, for the governorship of Tai-

wan, and its mayor in Kaohsiung

was re-elected. But it lost the may-

The ruling Kuomintang pre-

its president for the first time.

Mrs. Albright is considered by The Clintonites have some heavy her media-savvy colleagues to be selling to do.

the best television foreign policy spokesman the administration has, in part because she resolutely refuses to commit nuance. She steams into each answer as if it were illegal to hold another point of view. But in the holding room where Mr. Russert stashes his program's waiting guests, Mr. Carville frets about the ambassador missing out on the politics of selling the North Korea deal.

Fret he should. It is not immediately obvious to heartland America why North Korea is being rewarded with two nuclear reactors worth \$4 billion for having agreed conditionally on Oct. 10 to abandon, slowly and grudgingly, the nuclear weapons it has been developing - in defiance of international guarantees that Pyongyang had already given. Mr. Carville's instinct is right. North Korea's government is

isolated, Stalinist and economically crumbling. A few months ago it was listed as a "backlash state," an appellation the Clinton administration awards only to a half-dozen certified stinkers of the earth such as Iraq, Libya and Cuba. But as part of the Oct. 10 deal, the United States has agreed to lift its trade, investment and diplomatic barriers with North Korea, while getting South Korea and Japan to pay for two new Western-style nuclear reactors

for Pyongyang.
South Korea initially gagged on a deal that if completed will save the hostile North Korean regime from collapse. But it has slowly come around to supporting the U.S.-brokered accord, for lack of a better alternative. That is likely to be the path followed

by the rest of us as well, including the Republican majorities that will now control Congress.

external threat to justify its reign of terror. If the threat does not exist, the state invents it, or pro-The administration maintains

that it does not have to submit the agreement to Congress for approval and intends to avoid votes on the floor of Congress by finding the up to \$15 million the United States has to shell out (for oil shipments and other interim energy costs for North Korea) from already appropriated funds.

That strategy avoids having to face in partisan debate three broad questions that pose big problems for senior administration officials: (1) Do they really believe that North Korea has ceased being a backlash state and should therefore be trusted? (2) Why did Kim Jong II do the deal now? (3) Won't it serve as an incentive for other backlashers to pursue nuclear weapons programs. to get bought off by the United States if for no other reason?

A Stalinist state depends on an

vokes it by belligerent acts. That is what North Korea has done for decades. For this deal to work, the dictatorship in Pyongyang will have to change its very nature. Privately, U.S. officials say the

economic and political concessions being offered the North are in fact poisoned bonbons. To get the goodies, Pyongyang has to open up the system and the country so much that the harsh Communist rule of today will be worn away. South Korea's leaders have accepted the deal because they believe that the regime in the North will have been transformed into a nonthreatening entity before the agreement is fulfilled. American officials concede that

they do not have any strong intelligence on why Kim Jong II decided to take the American offer a few months after the death of his father, Kim Il Sung, and before he himself was officially installed in power. Nor do these officials present hard and fast reasons why the United States could not have held out for faster and more certain ways of shutting off the nuclear

weapons development program. The latter point is likely to be the strongest line of attack by the Republicans, who are in the comfortable position of having a live target to shoot at without having to destroy it and accept the responsibility for what would follow. Their attacks are likely to make Mr. Carville squirm a lot more before this saga is finished.

Taiwan: A Successful Exercise in Smart Democracy HONG KONG — Taiwan elections have the outward appearance of what is worst short of blockade, that Beijing can bring to bear on Taiwan. Chi-By Philip Bowring

Other Comment about democracy and the inner strength of what is best. There is ate in rural areas; in Taipei it did not work. It is thus dangerous to interpret the results high-decibel rhetoric, some votebuying and occasional (but nonfatal) violence. And a clear but sophisticated message to the contending parties - and to Beijing. So it proved again on Saturday, when 70 percent of eligible voters

cast ballots in a range of contests, — Taiwan Communiqué the most important being those (Chevy Chase, Maryland). for governor of Taiwan Province and mayors of Taipei and Kao-



ESTABLISHED 1887 KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

RICHARD McCLEAN. Publisher & Chief Executive JOHN VINOCUR, Executive Editor & Vice President

• WALTER WELLS, News Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors . CARL GEWIRTZ, Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages
 JONATHAN GAGE, Business and Finance Editor • RENE BONDY, Deputy Publisher • JAMES McLEOD, Advertising Director JUANITA I. CASPARI, International Development Director • ROBERT FARRÉ, Circulation Director, Europe

Directeur de la Publication: Richard D. Simmons Directeur Adjoint de la Publication: Katharine P. Darrow

Och. migr. Commiss. 1. Schmider, Prescripts, 1-3, Oct. Printipulm, 12, 1072-172-1890. Fax: (212) 733-8785. Presc. U.S.: Michael Couron, 850 Third Ave. New York, N.Y. 10022. Tel. (212) 733-889. Fax: (212) 733-8785. U.K. Advertising Office: 63 Long Acre, London WC2. Tel. (071) 836-4802. Fax: (071) 240-2254. S.A. au capital de 1.200.000 F. RCS Nanterre B 732021126. Commission Partiaire No. 61337. © 1994, International Herald Tribute. All rights neurosci. ISSN: CC94-8052.

as an outcome for or against independence. A more fair and open debate on the issue is needed before far-reaching conclusions can be drawn on what the people want. If they want independence, this needs to be respected by China and recognized by the international community.



International Herald Tribune

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-str-Seine, France. Tel.: (1) 46.37.93.00. Fax: Circ., 46.37.06.51; Adv., 46.37.52.12. Internet: IHT@eurokom.ie Editor for Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511. Tel. (65) 472-7768. Faz: (65) 274-2334 Mag. Dir. Asia, Rolf D. Kraneguhl, 50 Glouceser Rd., Hong Rong, Tel. 852-9222-1188. Faz: 852-9222-1190. Gen. Mgr. Germany: T. Schlüter, Friedrichson, 15, 60823 Frankfurtht, Tel. (069) 72 67 55. Faz: (069) 72 73 10

oralty of Taipei to the candidate of the Democratic Progressive Party, or DPP, which advocates Taiwanese self-assertion and ultimately independence. The Kuomintang in fact came in third there, behind the candidate of the New Party, a purist breakaway of the KMT that is critical of money politics and suspicious of what it sees as Knomintang pandering to Taiwanese regionalist sentiment. What conclusions are to be

mocracy by 20 million ethnic Chinese living in Taiwan? • First, popular participation was immense, as reflected in election rallies, media coverage and voter turnout. Money still played some part, but with the major contests concentrated on a few candidates with huge constituencies, it played a much smaller role than in earlier elections, when vote-buying by local bigwigs was common. The election was a rebuff to

those who insist that Taiwan's democracy was brought about by pressure from Washington and not by struggles in the late 1980s led by the DPP. • Second, the results show a general endorsement of the middle-of-the-road agenda adopted

by the Kuomintang under President Lee Teng-hui on matters re-lating to mainland China; namely, the emphasis on Taiwanese identity and the need for recognition of the de facto independence of the province while adhering to the ideal of one China.

The voters remained worried about the consequences — specifically, threats of an invasion from the mainland - of the DPP's demands for formal independence. Yet, voters at the province level continued to show that Taiwanese identity is a powerful force. The strongly pro-reunification New Party did poorly, obtaining only 4.3 percent of the province-wide ballot, comdrawn from this exercise in de- pared with 56 percent for the

Kuomintang and 39 for the DPP.

• Third, the Taipei defeat of the

Kuomintang showed the voters' willingness to differentiate between national and local issues. In the capital, voters protested corruption and incompetence in the city administration. People of mainland origin, a larger propor-tion of the population in Taipei than elsewhere, are distillusioned with the Kuomintang's pro-Tai-wanese drift. Middle-class critics of the KMT may be reluctant to vote for the Democratic Progressive Party, which sometimes appears nativist and rabble-rousing

The net result was that the DPP got 44 percent; the New Party candidate, a respected former Kuomintang minister, Jaw Shaukang, 30 percent; and the KMT incumbent, only 26 percent.

But despite its setbacks, the Kuomintang bestrides the center of Taiwan politics. Lee Teng-hui put it there. This election result was one reward. The bigger one should come in 1996, when Mr. Lee stands to become Taiwan's first directly elected president.

Beijing will be deeply unhappy about Saturday's vote. It indicates that Taiwan is continuing to inch toward independence. It gives a democratic example to other Chinese that will not be welcomed everywhere. But nothing has happened to justify stronger action by Beijing in pursuit of "national" unity. It is hard to identify any serious leverage.

na relies on Taiwanese-owned factories at least as much as Taiwan looks to China as an outlet for exports and a source of labor. Taiwanese voters may like the occasional brawl, and they certainly want recognition. But the latest election results suggest that they have a strong grip on their own self-interest.

International Herald Tribune.

The Washington Post. IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Reichstag Opens BERLIN - The session of the

Reichstag was opened by the Emperor in the Knights Hall of the Royal Castle this morning [Dec. 5] His Majesty, in his speech from the throne, after announce ing the removing of the Reichstag to the new building and invoking a divine blessing upon the latter, referred to the social question, and announced the determination of the Federal Governments to protect the weaker sections of society and to improve their eco-

nomic and moral condition. 1919: Serbs Sign Treaty

PARIS - The Serbian delegation to the Peace Conference, headed by M. Pashich, yesterday [Dec. 5] went to the French Foreign Office and signed the declaration of adhesion to the Treaty of Saint-Germain, under reserve of modi-

fications made up to the present by the United States, Great Britain, France, Italy and Japan. The Yugo-Slav delegates afterwards signed the Treaty with Bulgaria.

1944: Tire Shortage SUPREME HEADQUAR-

TERS, Allied Expeditionary Force, Paris — [From our New York edition:] A severe tire shortage which threatens to put 10 per cent of all American Army vehicles in Europe out of action by the first week in February, unlessdrastic conservation steps are taken, was disclosed today [Dec. 5] by General Dwight D. Eisenhower. The seriousness of the situation was brought to light by a letter which the supreme Allied commander addressed to every of ficer and enlisted man in the theater, urging them to "extract every possible mile from our tires, and use them only as necessary.

حكتا أن الاحل

* Clinton Might Still Give 'em Hell

WEST TISBURY. Massachusetts — The similarities between the Republican triumph on Nov. 8 and the congressional elections of 1946 are, understandably, the subject of great interest. Not only did the Republicans win the House and Senate by substantial majorities in both cases, recovering power after years of unbroken Democratic control, but the Democrat in the White House was humiliated.

And although the incoming speaker of the House in 1946, Joseph W. Martin Jr., had none of the fire of a Newt Gingrich, he and the Republicans and Southern Democrats who dominated Capitol Hill felt that they had a mandate to cut into the power of the presidency and to turn back the New Deal. Yet Harry Truman staged one of

Can Clinton follow Truman's example? To do so, he needs to know who he is and what he stands for, to work for what he feels is best for the country, and never mind the polls.

the great comebacks in political history. So an obvious question comes to mind: What does Bill Clinton have to do to be another Truman?

Truman had seen his popularity plunge. He was ridiculed for his diminutive size, his Midwestern ways, his past ties to Kansas City's Pendergast political machine, even for his devotion to his mother.

He was called stupid, corny and, like Bill Clinton, a small-bore provincial pol who was too eager to please everybody. The Democrats were mortified.

When Truman returned to Washington after voting in Missouri, Dean Acheson, the assistant secretary of state, was the only administration figure who bothered to go to Union Station to welcome him.

But interestingly, repudiation seemed to liberate Truman; he began to look and sound like a president of purpose and determination.

Truman took on and bested John L. Lewis, head of the United Mine Workers. He put a balcony on the Bess, could enjoy outdoor privacy, see it improved and expanded. and let the critics rant as they would. And in one of his wisest moves he eral aid for education, raising the named General George C. Marshall minimum wage, expanding Social as secretary of state.

It was after the 1946 election, when the Truman presidency should which Congress passed. It was this have been in sorry eclipse, that most intractability on domestic matters

By David McCullough

of his landmark achievements came to pass — the Truman Doctrine, the Marshall Plan, the first civil rights message ever sent to Congress, the executive order to desegregate the armed forces, the recognition of Israel, the Berlin airlift

Of course, not all these triumphs were entirely Truman's doing. Some wing clamor over Communists in came in response to world events. It was the sudden withdrawal of British support from Greece and Turkey in 1947 that led to the Truman Doctrine; the Soviet blockade of Berlin in June 1948 that inspired the airlift. Nor should General Marshall's immense influence be discounted, as Truman was the first to stress.

And without the bipartisan support of the legislature that he berated later as the "do nothing 80th Congress" run by "a bunch of old moss--especially the leadership of Arthur Vandenberg, the Michigan Republican who headed the Senate Foreign Relations Committee there would have been no Truman Doctrine, no Marshall Plan.

But in the presidency it is character that counts above all.

Although never known to raise his voice with his staff, Truman could be tough as a boot when the chips were down. "We stay in Berlin," he said simply, emphatically, at the start of the crisis, at a time when there seemed no way to supply the beleaguered city.

The courage he is so widely remembered for was mainly the courage of his convictions. Warned by Southern Democrats and old friends back home that his civil rights program could cost him re-election, Fruman responded that if he lost because of civil rights, then his fail-ure would be in a good cause.

Like Bill Clinton, Harry Truman was being pushed and pulled in all directions on domestic issues. His cabinet, old friends on the Hill from his years in the Senate, big-city Democratic bosses such as Ed Flynn of the Bronx, former Roosevelt insiders, columnists and radio commentators — they all seemed to know better than he how he should conduct himself.

His staff, especially his counsel Clark Clifford, urged him to "strike for new moral high ground." If Congress was determined to gut the New Deal, Mr. Clifford said, Truman White House so that he and his wife, should be even more determined to

> The president called for more fed-Security and creating a national health insurance program, none of

that allowed Truman to tar the Con-gress as "do nothing" as he fought for election.

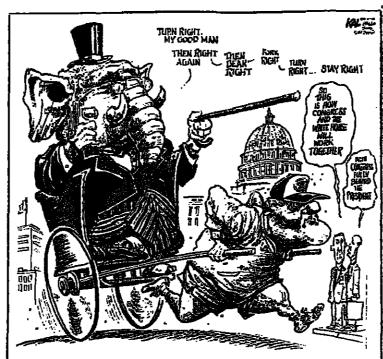
Truman wasn't always right. During this time he made the most reprehensible political decision of his presidency, an executive order to create the loyalty program, under which all federal employees were subject to investigations. Trying to appease the growing right-

government, he made matters worse. Still, he knew who he was and he knew what he stood for. This helped him keep a sense of proportion and to work for what he felt was best for the country in the long run, never mind the polls and the naysayers.

From his diary entries and private correspondence, we know how low he often felt, "Any man in his right mind would never want to be president if he knew what it entails," he confided to his sister in 1947. Yet those around him heard none of this, no complaints, no whining.

Dean Acheson later said it was the "life force" in Truman that so amazed them all - "his strongest, most inspiring quality, and always in the darkest, most difficult times."

Acheson recalled the lines from Shakespeare's "Henry V," where the King — Harry — walks among his dispirited, terribed troops in the dark of night before the battle of Agincourt: "Every wretch, pining and pale before, beholding him, plucks comfort from his looks ... His liberal eye doth give to every one ... a little



Truman had little capacity to move an audience as could Franklin Roosevelt (or, for that matter, Bill Clinton). Still, on the night of July 15, 1948, in a sweltering Philadelphia auditorium, wearing a snow-white "ice cream suit," he walked onto a floodlit stage and brought a weary, dispirited Democratic National Convention to its feet cheer-

ing, as no one had thought possible.
"I will win this election and make these Republicans like it - don't you forget that," he said, his hands

chopping the air with each word. Although several factors aided his upset victory that November - including his lackluster opponent, Thomas E. Dewey, and a strong voter allegiance to the New Deal — it was Truman himself, the kind of person he was, that mattered most. If there is a lesson to be drawn from the Truman example, it is that.

The writer is author of "Truman," which won the 1992 Pulitzer Prize for biography. He contributed this comment to The New York Times.

Peacemaking: A Fine Art Finds a Spot in the Schools By Colman McCarthy

WASHINGTON — In her traveles around the United States speaking with high school socialion about what they're teaching. studies teachers, and in hosting them in Washington, Mary Soley of the U.S. Institute of Peace has seen an idea taking root: Peacemaking can be taught and learned. As the institute marks its 10th anniversary this month, Ms. Soley, a senior program officer in education and train-

MEANWHILE

ing, is one of the reasons to be modestly grateful that this small independent agency is around.
"Small" may be overstating it.
This year's budget is \$11.5 million, equal to what the Pentagon spends

in eight seconds. Since 1984, Congress has given the institute \$76 million — or 1/144th the U.S. Army's yearly budget for research, development and acquisition. The institute, which calls itself "an

organization devoted to furthering world peace," barely survived its infancy. The second Reagan administration sought to kill it with zero funding in 1985 and '86. Then it packed the board with a mix of farright ideologues, militarists and retired academics needing a perch.

For a time, it appeared as if the institute was destined to offer no greater service than staging conferences for former diplomats, policy analysts and assorted brow-furrowers to ponder the latest worrisome threat and hear each other talk. On that drossy level, it might well have been an annex to the Heritage Foundation.

In 1991, shiftings began from discussing peace to teaching it. Small grants — 25 percent of the institute's budget must be in grants were dispensed for classroom peace education. Last month a 110-page book, "Managing World Conflict," was published. For 1995, the institute states that one of its two principle priorities "will be to increase its effort in education and training in the classroom ... and in the spe-cialized areas of skills training in conflict resolution."

What created this shift? Consumer demand. Teachers, few of whom went to high schools or colleges themselves where courses in peace studies or conflict resolution were offered, began asking Mary Soley and her institute colleagues for teaching materials and strategies.

"Among educators," Ms. Soley says, "I'm finding that obviously they need to talk about national security issues but now they're saying we also

Ms. Soley, a high school history teacher in Indiana before getting a doctorate in education and political science in 1982, came to the institute. in 1991. That year, by coincidence, a Close Up Foundation survey of, teachers found that 91 percent reported an "academic inadequacy. and one-sidedness" in teaching materials on peace education.

The institute is new to the field. So is nearly everyone else. Overnight, it seems, more than 300 violence prevention programs and 100 conflict resolution curricula have been made available by anti-violence groups to middle and high schools, according to the National Network of Violence Prevention Practitioners. Peer mediation has never been more in vogue.

Much of that is a reaction to adolescent violence, from kids shooting kids to students harming teachers. As useful as this eruption of concern may be, violence prevention is not peace education. The goal should be fully educating the young, beginning in first grade, in a viable solution: knowledge of the methods, history and practitioners of nonviolence and pacifism.

An academic grounding in those worthy disciplines would give students the ideas and facts needed to reject not only schoolyard violence but America's legalized violence as found in its interventionary wars, capital punishment, abortion, television and film gore, sexual and racial discrimination, animal exploitation and corporations fighting health and safety regulations.

Teaching the art of peacemaking to kids is more than explaining how to walk away from fights. It is offering a broad educational choice: access to ideas and methods to counter the cultural and institutional blessings of violence that now prevail.

If the U.S. Institute of Peace is moving in that direction - to the classrooms of America's 28,000 high schools and 78,000 grade schools we can escalate from being modestly grateful to resoundingly grateful. Washington Post Writers Group.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-

LETTERS TO THE EDITOR

Bosnia Finger-Pointing

Regarding the report "Bosnia Fighting Rages as Allies Point Fin-gers" (Nov. 29):

After all the mutual recriminations, it has been the European approach to the war in ex-Yugoslavia that has prevailed.

While the United States may have wanted to do more with NATO air power and to lift the arms embargo, the Europeans vetoed those ideas. Whether they would have worked will never be known. Similarly, while the French and British may point to U.S. refusal to commit ground troops, it is difficult to be-lieve that the addition of, say, 10,000 American troops acting as mere observers of determined Serbian aggression would have made a difference. The European approach was not to deter or prevent aggression, but merely to soothe the results of it. The stark fact is that it is this policy and this policy alone that has brought the situation in ex-Yugoslavia to its present state of affairs. Making Chicken Safe K. W. EMERSON. Brussels.

Yes, the war in the Balkans is horrible. Yes, the West should do something. The problem in this case, however, is not a lack of will but a flawed understanding of reality on the ground. Air strikes cannot stabilize the situation in Bosnia without the use of substantial NATO ground troops. This, of course, would split NATO, placing Turkey and Greece on opposite sides of a war which cannot be won without sacrificing the lives of thousands of American, British and French troops and spreading the disaster over larger swathes of Europe. Your essayists are effective at calling for action. I wonder if their sons or daughters would be among those likely to serve in a conflict that would in the end look much more like the Vietnam

War than the Gulf War.

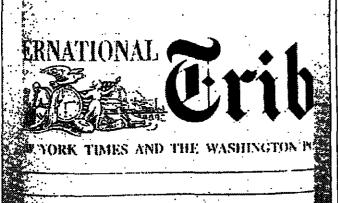
MIKE BAKER.

Regarding the report "Got an Urge for Chicken? When in Europe, Careful" (Nov. 16):

In the United States, people have been made aware for years of the dangers of salmonella in chicken; it comes as no surprise that Europeans should also take precautions. In addition to the statistics provided, the article should have included more of the basic safeguards that virtually eliminate bealth risks.

Chicken should always be refriger-ated until it is to be prepared; this retards salmonella growth. Rinse chicken under cold water before cooking, and clean all utensils and cutting surfaces well with hot, soapy water promptly after use. As the article stated, thorough cooking kills the salmonella bacterium, therefore care should be taken not to eat chicken which is still pink inside.

ANTONIA SCHLUETER. Cuneo, Italy. ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited ma-



People going places get more out of iht.

You tell us you enjoy the 30 minutes you spend engrossed in your paper. It appears you don't miss a single page.

You also tell us that last year alone you flew on an astonishing 4.76 million business air trips and remed 1.56 million cars.*

It appears then, that you and the leading travel companies who advertise with us are destined to meet in the pages. of the International Herald Tritune.

For summaries of the surveys from which these facts are taken please call, in Europe, James McLeod on (33-1) 46-37 93 81; in Asia, Andrew Thomas on (65) 223 6478; in the Americas, Richard Lyuch on (2(2) 752 3890.

Super ! VIVA Surveys '97 7 '93



Jet lag can be a drag

It's afternoon in Tokyo. The business meeting is going well Yet something feels wrong. Your body is awake, but your mind seems asleep somewhere in London Welcome to the world of jet lag.

The Hotel Okura understands that adjusting to new time zones is often half the global business battle. So we've created a special Jet Lag Plan that helps you adapt as

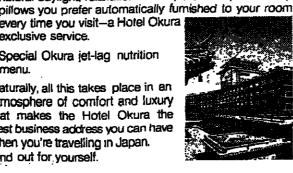
The only such plan in Japan, its amenities cover the three main avenues of attack for overcoming the effects of jet lag:

Exercise: Use of the Okura Health Club for stretching, wimming, sauna, jet stream bath and body sonic systems Relaxation: A light therapy box that simulates soothing natural daylight, relaxation videos, and the special sleep

every time you visit-a Hotel Okura exclusive service. Special Okura jet-lag nutrition

Naturally, all this takes place in an atmosphere of comfort and luxury that makes the Hotel Okura the best business address you can have when you're travelling in Japan.

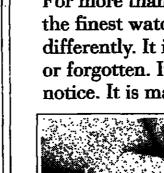
Find out for yourself.



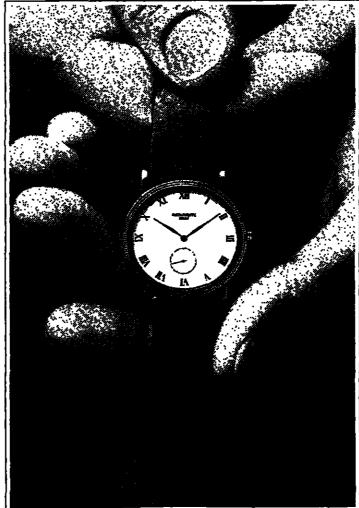
The Legend in the Heart of Tokyo



For a brochure regarding the Hotel Okura Jet Lag Plan. contact us by mail or facsimile. Include your name, address, company and title, telephone, facsimile number, and the name of the publication in which you saw this ad.



For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would notice. It is made, we have to admit, with a total disregard for time. If



a particular Patek Philippe movement requires four years of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please; those who will only accept the best. For the day that you take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.



Patek Philippe S.A. 41, rue du Rhône - 1211 Geneva 3 - Switzerland

President Made Dash To Europe And Back

By Douglas Jehl

BUDAPEST - Seldom has an American president traveled so far so quickly for so symbolic a purpose as did Bill Clinton in the 24 hours that ended Monday at 6:30 P.M.

From a White House ceremony honoring American artists. Mr. Clinton clambered aboard Air Force One Sunday for a flight to the Hungarian capital. He read a brief state-

ment, hurried to a ceremony, called on his hosts, and grinned for the cameras along with the dozens of his counterparts who were here to attend the Conference on Security and Cooperation in Europe.

And then the president climbed back on his plane, this time to dash back to the White House for the one event his advisers decided he could not give short shrift: a Christmas party for members of the outgoing Congress.

Even a senior administration official who joined Mr. Clinton on his flight said its main purpose was to offer "a symbolic dem-onstration" of American commitment to the organization and to Europe.

The president completed his 9,104-mile (14,736-kilometer) trip in just over 24 hours, traveling at an average speed of more than 370 miles per hour even during the slightly more than six hours that he was on the

What forced the tight schedule was in large part indecision within a White House whose advisers were at odds all year about whether the president

should make the journey. It was not until late last month that foreign policy deputies finally prevailed, in saving that it would be a mistake to give a European summit meeting a sleight.

SUMMIT: U.S.-Russia Split

propo Continued from Page 1

propo Continued from Page 1

French leadership is the hope for European unity. whose country is gripped in a war that has left more than 200,000 dead or missing, unleashed a vitriolic attack rarely heard at such diplomatic gatherings and vowed that his soldiers would fight to the bitter

end.
"What shall be the result of the war in Bosnia, which is now being prolonged due to a mixture of incapability, hesitation and sometimes even ill-will of the West?" Mr. Izetbegovic asked the other leaders. "The result shall be a discredited United Nations, a ruined NATO, Europeans demoralized by a feeling of inability to respond to the first crisis after the Cold War."

He painted a picture of what he called a different world as a result of the European and American failure in Bosnia, "a worse world in which the relations between Europe and the U.S.A., the West and Russia. and the West and the Muslim world shall never again be the

Mr. Clinton, whose trip to Budapest initially was opposed by his domestic political advisers, appeared eager to avoid any encounter that could have entangled him in substantive and potentially contentious discus-

He spent only seven hours on the ground and did not conduct a full-scale meeting with Mr. Yeltsin except for brief exchanges on the margins of the arms control ceremonies.

His only meetings with other leaders before he left for Washington were what White House officials described as two brief "pull-asides," one with Mr. Kohl, the other with Mr. Izetbegovic and President Franjo Tudjman of Croatia.



DELORS: Noncontender' Tests the Waters in France

Continued from Page 1

a caricaturist's idea of Donald Duck in horn-rims and likes bull sessions with Al Gore, the workaholic whose idea of leisure is watching soccer games and the Tour de France bicyle race - this earnest figure comes out of the phone booth a contender, a man who gets mad, ridicules his rivals, speaks ringingly about his vision of

His political autobiography has a plot perhaps best summarized as follows: Mr. Delors goes to Brussels and gets mugged by the real facts behind Euro-scleroris.

Once a Socialist, economist and internationalist, Mr. Delors has been converted to the belief that there is no substitute for free markets, political action is the key to national destiny and French leadership is the only

This conversion of Mr. Delors from Eurocrat to patriot does not exactly leap off the pages of his book, which offers few populist concessions beyond a jacket photograph of Mr. Delors with unnaturally bright blue eyes — a gift from his publisher who has a way with special effects. Most of the time, arcane references clog the prose until it reads like the Maastricht treaty - which, incidentally, Mr. Delors says that he deemed badly crafted even

when he was promoting it. At present, such pungent directness emerges mainly in smallish gatherings of his supporters, sessions with other French leaders or private

On one recent such occasion.

a score of guests, including Nobel-winning scientists, publishers, academics, lawyers, journalists and a movie director who said that he had never voted before, milled around Mr. Delors in a private room at a Paris restaurant for a pre-prandial drink. On cue, a tapestried wall dropped silently through the floor, so guests could move

next door to the dinner table. It was a four-course seminar. With the fig leaf of privacy, Mr. Delors can be withering: French politicians, he says, are hiding the truth from voters who are deeply unsure about Europe and themselves.

His analysis — summarized by intimates since Mr. Delors did not spell it out — centers on a paralyzing French fear of reunited Germany's growing power. As a result, France is regressing into narrow chauvinism, a paranoia liable to be-

come self-fulfilling prophecy. France must bank on a more deeply integrated European Union, Mr. Delors says, quickly adding that it can be largely shaped to French designs on condition that Paris sacrifices enough sovereignty to make unity credible in German eyes.

German politicians, who gave Mr. Delors more backing in Brussels than French leaders did, make no secret of their hope that Mr. Delors will beat out his conservative rivals, all of whom are less pro-European.

Accusations that he is "Germany's candidate" are part of the image Mr. Delors would have to dispel in order to win election. In a nation shifting to the right, Mr. Delors insists that a strong state is needed to correct social tensions.

This vision of big problems and big solutions often sounds similar to the views of candidate Bill Clinton, one of the rare leaders whom Mr. Delors seems to admire warmly. At of communicating their conleast momentarily, he has run cerns directly to both governup a bigger lead than Mr. Clin- ment heads and to Jacques Deton ever had in 1992, Since his lors and Jacques Santer, the book's publication last month, outgoing and incoming Europeopinion polls have started an Commission presidents.

Mr. Delors's political strengths come partly from his sterling integrity in a scandalracked age, partly from the prostration of the French Socialists. He shows no affection table called on EU leaders to for his old party, but the Socialists desperately want to rally behind him. In contrast, the

French right is split. for an effective Delors govern-tiveness high on the EU policy ment hinges on the chance that agenda. ists would desert conservative ranks to work Union leaders that Europe is within the European Union bewith Mr. Delors because of their shared commitment to European unity.

Mr. Delors could then promote his personal vision of strengthening the French state in areas where it can alleviate social tensions and yet abolishing state control in the economy for example, privatizing telecommunications and other industries that are still able to

compete internationally. That crossover would juggle the French political landscape as the centrist parties pulled Mr. Delors to the right. The prospect makes Mr. Delors a candidate, not just for the presidency, but for the history books.

curring in the area.
"It's in downtown Cairo," he said of the Giza pyramids. "It's all high buildings, six floors.

ties organization appeared to have rushed approval for the cursory of archaeological surveys. The archaeologist who carried it out, he said, was inbelp him and was told to com-

area traversed by the highway

COUNTRIES

Tories Recoil as U.K. Taboo Is Broken

By Fred Barbash Vashington Past Service

LONDON - A leading opposition member of Parliament broke a taboo Monday by proposing a re-engineering of the monarchy.

Jack Straw, the Labor Party's shadow Home secretary, a high post within the opposition, set off a noisy partisan argument by suggesting that the number of people entitled to be called His or Her Royal Highness be reduced from 40 to 20 and that the whole institution be streamlined on the order of the monarchies of Scandinavia, where kings and queens ride around on bicycles.

Mr. Straw's views, not to mention proposals for abolition of the monarchy, have become common in Britain, especially since the beginning of the long running breakup of the marriage of Charles and Diana. And in recent years. the queen, acknowledging the disquiet. has voluntarily shed perquisites of office, such as the royal yacht Britannia.

But for anyone with a real opportunity for high elected office, such opinions are rarely uttered in public.

The ruling Conservative Party immediately seized on Mr. Straw's comments to accuse the Labor Party of trying to destroy the United Kingdom. Despite objections from the speaker of the Parment, Betty Boothroyd, they injected it Monday into a Commons' debate on

the budget. The government's national heritage secretary, Stephen Dorrell, said: "If the pageantry were scaled down, the first thing to be hit would be our tourism

earnings, never mind our national re-Meanwhile, Labor Party officials went into the damage control mode, stressing that Mr. Straw's views, taken from a transcript of a BBC television program to be aired Monday night, were not offi-

cial party policy. In Britain's political system, a shadow secretary is the opposition's designated combatant against his or her government counterpart as well as the person most likely to take over the job in the event of

victory at the polls. The Home secretary is the highest profile domestic office of the British govern-ment and the formal link between the queen and the public in a number of

Mr. Straw, a longtime critic of the institution of the monarchy, told the BBC that trimming the monarchy would strike a blow against Britain's "very hier-

archical class system." He said that a Labor government under its party leader, Tony Blair, would hasten the process toward a more Scandinavian monarchy, a monarch symbolizing a much more classless society."

"That doesn't necessarily spell the end of the monarchy, not for a second," he said. "But it does mean of course that the Helmil

monarchy's role will be redefined." In fact, a Labor Party commission headed by Mr. Blair has proposed major constitutional reforms for Britain. But, a spokesman for Mr. Blair stressed Monday, the party has steered clear of any radical proposals for stripping down the

monarchy. The Conservatives, who are setting tocords for low poll ratings and facing internal rebellions on a variety of issues. portrayed things otherwise. Taken to ther, Labor's proposals for constitutional change would produce "the break-up of Britain," said Home Secretary Michael Howard in a BBC interview.

"It's a matter of some regret that we need to have this debate, because the royal family have always been beyond politics," Mr. Howard said. "But it does raise very fundamental questions indeed, and the most fundamental of all is this: Are we proud of our history and our traditions, of our institutions, or are we

somehow ashamed of them?" What Labor wants to do, Mr. Howard said, is to play down the institutions and

downgrade them. "And if you take the whole Labor package of constitutional reforms," he said, "they add up to the breakup of Britain as we know it."

EUROPE: Business Calls for Substance at Summit NAFTA:

Continued from Page 1

leaders agree on policies to improve the region's competitiveness with the rest of the world. Bureaucratic red tape and other regulatory restrictions are holding back sizable potential

investment plans across En- Domestic political considerations are distracting the leaders of Europe's most important economies at a time when

closer cooperation on economic reforms is desperately needed. In recent days, Europe's business leaders have made a point

showing that a majority of Mr. Delors and Mr. Santer French people want him to be have met individually with the next president.

Mr. Delors and Mr. Santer have met individually with business leaders and have re-Mr. Delors and Mr. Santer ceived a delegation representing the European Round Table. a grouping of heads of 40 of the

EU's biggest industrial compa-

In a recent report, the roundestablish what it calls a European Competitiveness Advisory Group, which would act as a bridge between industry and The only credible blueprint the Union and keep competi-

> uncompetitive with other parts cause the countries are not imof the world in areas such as energy, telecommunications. the cost of capital, transportation, and taxation regimes.

Continued from Page 1

up in a place where they know

the land her parents fled makes

them a little uneasy, but unlike

the parents of some of her Viet-

namese-American friends, her

father never threatened to dis-

From consulting firms to car rental companies to boutiques

and restaurants like Ca-li-pho-

nia Ham-bu-ga in Ho Chi Minh City, the former Saigon, the en-

There are no firm figures on

ty bureau should stop invading

own her if she returned.

Miss Ngo's fascination with

their neighbors."

For example, the European Round Table said energy markets should be liberalized because energy costs to industry detailed terms how deregulat-are at least 30 percent higher in the telecommunications sec-

The cost of telecommunica-

that of the United States. calling for action on Europe's jobs crisis and trying to revive his year-old proposals - contained in a white paper on jobs and competitiveness - for expensive trans-European road, rail and other infrastructure projects. But the businessmen are cool to make-work pro-

against "spending the recovery dividend on the wrong things. Lucio Stanca, president of IBM Europe, and Carlo De Benedetti, Olivetti's chairman, each offered specific examples of how the inadequate implementation of single-market guidelines and excessive regula-

tion were proving costly to their plementing single market directives. This is nonsense when we

all agree to have free movement

VIETNAM: A Generation in U.S. Looks Homeward

Vietnamese in the United

States that the Hanoi govern-

ment says totals more than \$600

bring a few thousand dollars to

help their families establish

small enterprises like guest

houses, tailor shops or motorcy-

cle repair shops. Wealthier indi-viduals or groups are negotiat-

ing to build hospitals or finance

condominiums and beach re-

The smaller enterprises most-

Some less affluent émigrés

million a year.

sorts.

the number of refugees who are ly fly below the radar of govern-

returning to stay, known as ment interference and red tape.
"Viet kieu." But their businessLike other ethnic Vietnamese.

es are a growing part of an infu- Miss Ngo benefits from family

sion of hard currency from connections - an aunt in this

of capital inside the EU."

Mr. De Benedetti said that during a luncheon with Mr. Delors last Thursday he laid out in detailed terms how deregulat-

venture with General Motors's

Hughes division for data trans-

mission among banks via satel-

lites. We can work in Britain

where the market is deregulated," Mr. De Benedetti said.

"But we can't operate in other

European countries because of

telecom monopolies. I could hire 500 people tomorrow but I can't go ahead because of the

regulations. Delors was amazed

Finally, European business-

men say they fear that domestic

ment leaders from the so-called

big four nations of the Union —

Germany, France, Britain and

said that no matter how urgent

structural reforms might be, "I

thinks about these things every

day, while John Major thinks

getting our financial contribu-

that the Irish government has

NEXT: A growing political di-

government office, an in-law in

that one -- that she said can at

least help steer her through the

family ties to address the mutu-

al mistrust that can make busi-

ness negotiations here a delicate

side has been furthered by for-

eign entrepreneurs who have

taken advantage of the Vietna-

mese's innocence in the market-

Suspicion on the Vietnamese

She also makes full use of

bureaucracy.

minuel.

about Chirac and Delors."

politics may distract govern-

hen I told him."

Europe than in the United tor could create jobs. "It was perhaps a stupid or small example, but I told Jacques Delors that we have a joint

tions services in some parts of Europe is as much as 22 times Mr. Delors has responded by grams, and Sir Denys warned

companies. The IBM organization is moving to a pan-European or-ganization." Mr. Stanca said. but in some countries we have about the problems he has had to pay a withholding tax when we transfer dividends or royalонг сомралу

Mexican Success

Continued from Page 1

meeting has called for his country's inclusion in at least one of the trade pacts now in existence

or contemplated. The experience of San Pedro, situated in an isolated ranching and cotton-growing region of northern Mexico's Coahvila state, helps explain why the rest of Latin America is so eager to

climb aboard the free-trade

bandwagon. Mr. Salinas was received here with animosity during his 1988 campaign because the town was sinking deeper into poverty. with an unemployment rate of 70 percent, according to Mayor Gabriel Sánchez Garza. Most of the 115,000 inhabitants in the area surrounding San Pedro lacked indoor plumbing, clean drinking water or electricity. The main roads into town were two-lane, heavily potholed highways that were shunned by truckers coming south from the

to the state of

522 - ·

V-7

75 I.T.

7 3 5

N.:2.

E (...

nte :

FL ...

71.

--

Mr. Taylor of Barclays Bank area bordering Texas.

In that no matter how urgent After taking office, Mr. Saltnas ordered the construction of don't imagine Silvio Berlusconi a \$23 million, four-lane highway to San Pedro. While campaigning for NAFTA, Mr. Salinas and administration officials lobbied heavily for American tions to Europe through Parlia- manufacturing companies to ties or interest payments to an- ment or what a nuisance it is open plants here, arguing that collapsed, and if you are meant labor could be secured Edouard Balladur you think cheaply. Mr. Salinas later opened a \$1.5 million industrial park and established a technical college that trains San Pedro students how to operate and repair computers, robotic equipment and industrial machinery.

"NAFTA was what really changed everything," said Al-berto Gallardo, human resources manager at the Hanes factory. "Before the treaty, we were severely limited on what we could produce and what we could import. The rules were very strict. Now we can produce just about anything we want.

Everything is easier. Mr. Gallardo said that as a direct result of NAFTA, employment at his plant has jumped from 150 workers a year ago to 900. Hanes predicts employment of about 1,200 people here by 1996 as the plant expands into a variety of new products.

Support for Broader Pact More American business ex-

ecutives now believe NAFTA has created jobs in the United States and many think the pact should be expanded into Latin America, said a survey released Monday, The Associated Press reported from New York.

The survey, commissioned by the consulting firm KPMG Peat Marwick LLP, found that 62 percent of U.S. executives involved in global strategic planning favored broadening NAFTA to include Latin America.
The trade accord has been

criticized for failing to deliver on its promise of more U.S. jobs. A congressional analysis released last week said NAFTA had resulted in a net loss of

PYRAMIDS: Highway May Lead to Urban Sprawl terprises of overseas Vietnamese are appearing on the business scene in an increasingly hustling Vietnam.

plateau is protected under the

1972 World Cultural and Natural Heritage Convention, of which Egypt is a signatory. Egypt asked that the plateau be listed under the convention in 1979, Mr. Zulficar said. On a tour earlier this month,

Mr. Zulficar found that the highway cuts through the protected zone, a strip of desert that encompasses both the Giza plateau and the lesser-known Dahshour pyramids about 27 kilometers to the south. Construction now is nearing the immediate area of the Giza pyra-

violation of the world heritage reversed in light of the rapid route, Mr. Zulficar said.

convention they signed; it's in

violation of Egyptian law."
Although the government has yet to make public a map of the new road, "there already are private homes going up" along the completed portion, Mr. Zulficar said. "They're expensive homes. The people who knew where the road was going through obviously were buying land. In no time it will become an urban site."

Zahi Hawas, who directs archaeological activities at the Giza pyramids, said the bypass road was approved by the Egyptian Antiquities Organiza-tion in 1984 after a survey found no archaeological ruins in its path. He added, however, "I was horrified to see what I in its path. He added, however, saw," he said. "The thing is practically finished. It's in total decision and hopes it can be

development that already is oc-

You can't really see the pyra-mids. This was the only hope— to leave the south side free." Mr. Zulficar said the antiqui-

road project after only the most structed to make test borings at intervals of no less than 300 meters, was given no labor to plete the project in a week.
"We think there are 11 pyramids still under the sand" in the

Continued from Page 1 to the law that the public securi-

> my rights." Mr. Wang was a co-founder of the Beijing Autonomous Stu-dents' Federation during the popular 1989 protests, landing him at the top of a nationwide most-wanted list of student leaders after troops crushed the He was arrested, sentenced to

four years in prison for counterrevolutionary activities and pa- and several other activists had roled in February 1993, six resumed Sunday meetings at

ACCESS NUMBERS COUNTRIES

CHINA: Dissident Sues Government Over Harassment months before his sentence was

to expire. In his lawsuit, Mr. Wang complained that the police had set up camp six months ago at the entrance to the apartment block where he lives, followed him whenever he went out and refused to give an explanation when he confronted them.

He appealed to the court to accept his lawsuit, but added that he was not optimistic.

Also on Monday, a dissident in Shanghai, Han Lifa, said he

ACCESS NUMBERS

0039-131

800-777

0800-121

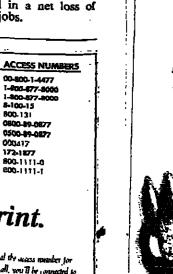
0066-55-RBB

several years, activists had gathered weekly at the park

But Shanghai authorities have cracked down on democracy activities in the past year and have sentenced at least four leading dissidents to labor

Mr. Han said the family of one Shanghai political prisoner, Bao Ge, was still awaiting a government decision on whether he will be allowed to pay his last respects to his father, who died Nov. 27. (Reuters, AP) 10,000 U.S. jobs.

ACCESS NUMBERS COUNTRIES



No matter where you're traveling to, THIS IS YOUR RETURN TICKET.

COUNTRIES

1-800-366-4663 00-1-800-777-1111 8-10-135 002-5511-10 022-903-014 I-800-623-0877 0900-3333 000-8016 1-800-877-8000 1-800-877-8000 108-13 980-130-010 980-120-110

ACCESS NUMBERS

633-1000

Egypt (Coiro) + Egypt (ell other) + El Salvador + Fij) Islands Fialand +

100-1-0877 356-4777 02-356-4777 197 004-890-100-3 950-1366 999-003 000-137 001-801-15 1-800-65-2001 177-102-2797

04 022-9119 02 + English 800-1 9877

Rutsia (all other) + II

Soudi Arobia

COUNTRIES

0-800-99-0001 900-99-0013 1-800-277-7468 020-799-011 155-9777 CR88 ,53

95017-1-877

01-800-0877 155-6123

8095-155-6133 235-0333

B000-177-177

1-225-0333

1600-15

To call, just we it's handy gunk and dial the wases mainter for the country you it victing In no time at all, you'll be connected to

United Kingdom (ST) United Kingdom (Mer

حكنان الاجل

Helmut Newton's Cover-Up: No More Nudes

By Suzy Menkes International Herald Tribune

ARIS — At the age of 74, Helmut Newton has taken a radical decision: no more nudes. provocative photographer calls the show of full-sized images of naked women, starkly black and white, in a Paris Left Bank gallery, "Mes derniers nus" (My Last Nudes). And Newton, who has dodged the flak from feminists for 15 years over his so-called "porno-photography," says that he sudden-ly has had a "strong reaction" against the exposed female

think I have done enough," he says. "Even when you see a lovely body or an interesting body, I don't think I am going to be seduced. I have a very strong desire to photograph women clothed from head-to-foot with hardly an inch of flesh.

It may be a prescient decision from a controversial photographer who has always been ahead of the trend. His sexually ambivalent images of the 1970s were precursors of fashion androgyny; his hard-edge bondage and fetish references ultimately reached the runways.

"It will be very interesting and extremely daring to photograph women fully dressed," he claims. "It is much more interesting to work under certain re- symbolic monocle (even for straints than to work in a society where anything is allowed."

O nudes is good news for fashion. For Newton has signed a contract to work exclusively with American Vogue - 20 years after his images of louche, sexually predatory women first shocked the fashion-world.

Since those images, especially the work with Yves Saint Laurent in the 1970s, are a current source of inspiration to young designers and photographers, Newton's second flowering is also a double-take. A recent spread in a British magazine was a pastiche of the images of divine decadence that Newton took on his favorite setting of Monte Carlo Beach. (He lives in the principality with his wife, June, known as the photogra-

pher Alice Springs). What does Newton think of the homage to his seminal work by fashion designer Marc Ja-

I think I am a very lucky guy

I am sorry for Guy Bourdin that he is not alive," says New-ton, referring to a fellow pho-tographer who died in 1991; their twin influences gave French Vogue the stamp of fashion authority for two de-

What fashion pros describe as "very Helmut Newton" means images of Amazonian bodies (even before women worked out), pictures suggesting erotic relationships, often with voyeurs, and strange, unsettling scenarios, like the 1979 photo of models in a steam bath while another woman is laid out cadaver-like in a herbal wrap.

Newton says he is fascinated by images from the 1920s and 1930s, especially the work of the Hungarian-born photogra-pher Brassai and his low-life visions of Paris.

N a striking Newton image of 1975, a mannish woman in a Saint Laurent tuxedo poses in a mean street (another version had a nude beside her). It not only set the fashion agenda for the androgynous 1980s, but also looked back to the Marlene Dietrich Berlin in the 1930s, where Newton spent his teenage years, before his Jewish family fled Berlin for Australia.

"I can't deny the influence of Berlin," he says. It comes in the louche voyeurism, the glossy references to fetishism, or in the nudes). Newton claims it originated as a teenage crush on the monocled woman who worked with him at the studio of the photographer Yva, where Newton was apprenticed at age 16. It could just as well be taken from the painting by Otto Dix.

The first photographic shoot for American Vogue took place in Monte Carlo last Friday and featured that other Newton obsession, with medical imagery. To create an ambience for a high-heeled shoes story, towering model Nadja Auermann, with one leg in a plaster cast, is carried aloft by men or pushed in a wheelchair. Newton puts down such surgical obsessions to "my hypochondria." His critics suggest it is part of his instinct to portray women as victims.

"I am not going to defend myself," says Newton, reciting the rhetorical question of why he would photograph women if he did not like them, adding



A decadent display of diamonds on Monte Carlo Beach, for American Vogue, 1989; androgynous Saint Laurent tuxedo on a mean Paris street, 1975; and self-portrait.

clothed or undressed, as in the a thin dress, series he painstakingly created

"He helped break conventions . . . the frankly appraisof herself towards men, makes German Juergen Teller. this one of the most suggestive pictures I think Vogue has ever running-in-the-street reportage by fashion designer Marc Jacobs, and his palpable influence
on current photographs evokmasochist is the stronger person
than the sadist."

published," wrote Alexander
published," wrote Alexander
by that she hersell pioneered, has inevitably caused a reaction
tographs — the big hats, the
toward more graphic and styltoward more graphic and stylwasp waists, and then it all goes
out." There is no doubting the cations, of a 1975 photo of a ized images.

power of Newton's women, woman with legs splayed under

It is rare for a photographer in identical settings in the to stay at fashion's cutting edge, 1980s, as a prelude to fashion but Anna Wintour, editor-ingoing offstage and nudes be-coming his obsession. chief of American Vogue, calls not focus on clothes. His wife, Newton "one of the leading he says, will criticize a picture if photographers and right now he seems to be having such an ining glance of the liberated wom- fluence." She cites British phoen, of a woman who feels sure tographer Nick Knight and the

Wintour believes that the

Two years ago, Newton walked out of a fashion photography seminar in Monte Carlo claiming that it was "cheating" to take fashion images that do not focus on clothes. His wife,

she can't "see the buttons." "If someone asks you to photograph a building, and you photograph the clouds, it seems pointless," he says. "In the best fashion photographs we can all remember the dresses. I remem-

tography still has the power to text. They gaze out from a shock. A jewelry spread last summer in French Vogue had wrinkled hands in Bulgari rings gutting the entrails of a chicken. He was inordinately pleased at the reaction.

The pudes at the Vallois gal-Jan. 15) are not placed in New-versions, when he re-photo-

Newton's warts-and-all pho- ton's usual, art-directed con- graphed the images on differplain ground "Terrorists" was the original

title, because the inspiration for these life-size figures. stripped bare, came from seeing pictures of Baader-Meinhof suspects in police cells. In lery (36 Rue de Seine, in the an adjacent room, Newton presixth arrondissement, until sents "mutations," distorted

ent planes to show close-ups of genitals or breasts swelling from armless torsos. In-

stead of the familiar sparkling water of Monte Carlo Beach, bodies float as if dissolving in a bath of acid. The pictures are weird and disturbing.

"You destroy what you love," says Newton. "They are the last of the line."

Dior: Measuring the Man

ine, who shared a sheltered bourgeois childhood in a flower-filled Normandy garden; and Jacques Rouët, the genie of the company's expansion from its foundation in 1946 until 1984.

The book's "outing" of Dior as a homosexual. although delicately done, has appalled the tightknit circle of people who still revere the master couturier, who died in 1957, a decade after his "New Look" revolutionized postwar fashion.

Catherine Dior is also perturbed by what she feels is an unjust portrait of their mother as a social climber. Rouet is concerned that a veil has been lifted on a private life about which Dior himself was ultra-discreet. To its credit, the house of Dior, now under the

ownership of Bernard Arnault, has stood by author Marie-France Pochna, a French journalist and broadcaster. Arnault is telling friends privately that he finds nothing shocking in 1994. in discussing the life of a designer who died 37 years ago - and in the context of a serious book that presents Dior as a marketing pioneer as well as a creative spirit.

In "Christian Dior" (Flammarion), the effect of Pochna's infamous "outing" is rather to enhance Dior's stature, because she places him in the artistic milieu of the 1920s, when he was part of a quasi-Bohemian circle that included Jean Coctean and Christian Berard.

The book portrays the family as less than the Edwardian idyll that Dior himself suggested.

ARIS — When a new biography of Christian Dior is "baptized" at the countre house Wednesday, two famous faces will be missing: Dior's elderly sister Catheroshard a sheltered bourgeois childhood.

In the same week as this literary storm in a thimble, the Lyon-based "Université de la Mode" announced a new annual prize for a fashion book, in French and in a foreign language. It may have trouble making a short list.

The good news is that an extensively re-searched "Dictionnaire de la Mode au XXe Siècle," or fashion encyclopadia of the 20th century. edited by Bruno Remaury, was published by Editions du Regard this fall. Most fashion books, funded by the designers themselves, are gush and puff, with self-congratulatory texts filling the (small) space between lavish pictures.

Even serious authors who have had the cooperation of a fashion house may find themselves frozen out if the results do not please (like the biography of Saint Laurent by journalist Laurence Benalm, which was ultimately ignored

Nobody wants fashion biographies to focus only on the private side—like the recent unauthorized "Obsession: The Life and Times of Calvin Klein," which tells all about homosexual parties on Fire Island in the 1970s and little about the designer's contribution to fashion. But an artist expresses himself in his work, and it helps to know about the man behind the myth.

Suzy Menkes

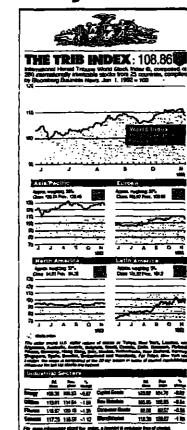
This year 40 million hotel guests in 30 cities will turn to WHERE Magazines for directions & advice



The English-language magazine for affluent tourists

London: Tel 44 171 436 55 53 Fax 44 171 436 45 07 Paris: Tel 33 1 44 56 31 96 Fax 39 1 42 66 49 11 Rome: Tel 39 6 529 30 06 Fax 39 6 529 30 08 Budapest: Tel 36 1 266 3113 Fax 36 1 118 8316 Dublin: Tel 353 1 831 4752 Fax 353 1 831 4769 Costa del Sol: Tel 34 5 282 2498 Fax 34 5 282 2498

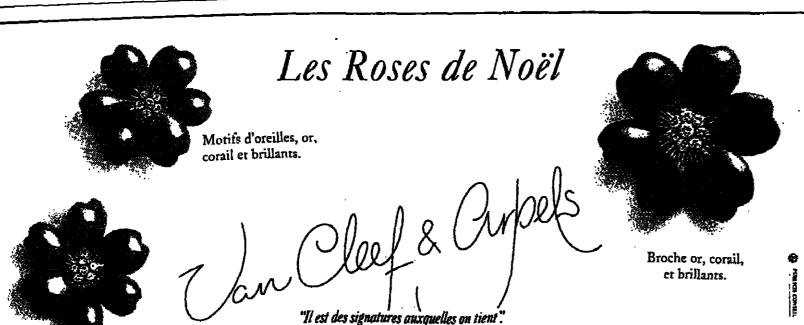
The 25 key world markets reported in a single index - daily in the IHT.



The Trib Index, the IHT's exclusive global equities index, tracks share price movements in all the world's major markets and industrial sectors.

This unique index provides a quick, selective benchmark on the state of the world's stock markets and, indirectly, the international

It is the only major world equities index to carry a Latin . American component. The Trib Index appears daily in the International Herald Tribune.



93.87 93.24

d Samural Partiallo
DISCOUNT BANK GROUP
W Euroval Equity
N, America Equity
W Pocific Equity
P Daival Band
W Notificatt. Band

SS GROUP

1232.72 1361.20 1248.84 1146.01 1358.76 4719.40 936.80

A\$ - Australian Dollars; A\$ - Austrian Schillings; BF - Belgian Francs; C\$- Canadian Dollars; OM - Deutsche Marts; ECU - European Currency Unit; FF - French Francs; FL - Dutch Florin; Lt - Luxembourg Francs; p-penger, Pigs - Pesstas; SG\$ - Singapore Dollars; SF - Series Francs; Y - Yen; a - asked + Otter Price; NA - Not Available; N.C. - Not Communicated; o - New; \$ - suspended; SS - Stock, Split; " Ex-Divident; " - Ex-Post - Otter Price Inc. 3% pretim, charge; - Paris exchange; ++ Amplifeden exchange; e - misquoted earlier; x-not registered with regulatory authority. P: Middle of bild and offered price. E: estimated price; y; price calculated 2 days prior to publication; z bid price.

حبكذا من الاحل

For information on how to list your fund, fax Catherine de VIENNE at (33-1) 46 37 21 33.

Z

.20

200

-

W

(Program

...

Mary .

1 : 200-

25.5

palfa pa

Sec. Sec.

To our readers in France It's never been easier to subscribe

and save with our new

toli free service. Just call us today at

05 437 437.

T. : . .

Thinking Asead

Clinton Ann

EU Finance Chiefs Bring Unity Closer With Currency Pact

By Tom Buerkle

BRUSSELS - The European Union on Monday declared its 1993 battle with foreign-exchange speculators a success and cleared the way to adopt a single currency this decade without tightening trading lim-its between national currencies.

EU finance ministers endorsed a written opinion of the European Monetary Institute, the forerunner of an EU central bank, that the widening of trading limits to plus or minus 15 percent from plus or minus 2.5 percent had succeeded in thwarting speculation against EU currencies and should be

The language of the agreement was vague, and ministers made it apparent they would keep things that way.

Asked whether the decision meant the EU could proceed to a single currency without tightening trading limits. Theo Waigel, the German minister who chaired the meeting, said only, "I am not prepared to open the door today to new speculation."

The Maastricht Treaty allows countries to adopt a single curreacy beginning in 1997 or 1999 if their currencies have stayed within "normal" limits for two

When ministers widened the range in which currencies are allowed to fluctuate "normally" to 15 percent on Aug. 2, 1993, amid a full-blown currency crisis, they called the move temporary. But the system has worked so well since then — all major currencies in the exchange-rate mechanism have gone back within the old 2.5 percent bands that no one wants to tamper with it.

Separately, Mr. Waigel and Finance Minister Lamberto tional Monetary Fund and Dini of Italy denied that Rome had opened talks aimed at re-

industrialists have demanded re-entry by year-end to give Ita-ly the technical possibility of joining a single currency if one is established in 1997.

The ministers also gave a thumbs-up to an EU plan to break ground on 14 cross-border road and rail projects by the end of 1996 but, at British insistence, dropped a reference to

considering new borrowing.

The decision could set the stage for a new clash over funding if Jacques Delors, the outgoing president of the EU commission, decides to make a push on financing at a two-day summit meeting that opens Friday in Essen, Germany.

Henning Christophersen, the commissioner for economic affairs, criticized the ministers for closing the door on the possibility of fresh funding, saying that Britain, France and Belgium alone had lodged requests for funds that would deplete the existing EU budget for such projects, according to officials attending the meeting.

The ministers also endorsed a plan for combating long-term unemployment that will be put to leaders at Essen. But Philippe Maystadt of Belgium criticized the proposal for focusing on cutting costs and deregulating the labor market without mentioning work-sharing or promoting new social services.

■ Ukraine Gets EU Loan

EU finance ministers approved a loan of 85 million European currency units (\$103) million) to Ukraine but attached such stringent conditions that the funds are unlikely to be disbursed soon.

The package is conditional upon Ukraine reaching a standby agreement with the Internaagreeing to a definitive shutdown of the Chernobyl nuclear turning the lira to the exchange-rate mechanism. Several Italian pected for months.

Derivatives Weave Tangled Web Bankers Trust Agrees to Fed's Disclosure Request

By Lawrence Malkin mational Herald Tribune

NEW YORK — Under pressure from the public and Congress to regulate the burgeoning trade in derivatives, the Federal Reserve Board warned banks Monday that they must explain to customers exactly what they are buying.

The warning came in an announcement that Bankers Trust New York Corp. had agreed with Fed regulators to ensure that any company "has the capability to understand the nature and material terms, conditions and risks" of the complex instruments.

Bankers Trust, the most aggressive of the big New York banks dealing in the instruments that were designed to protect companies against interest-rate and currency fluctuations, is under investigation by the Securities and Exchange Commission after settling a \$73 million suit filed by Gibson Greetings Inc. over losses on derivatives.

A \$130 million suit has been filed by Procter & Gamble Co., which also says Bankers Trust did not explain the risks of the contracts.

Bankers Trust's credit rating was placed under review Monday by Standard & Poor's Corp., the first review by the credit-rating concern related to a company's concentrated exposure to the derivatives business, Knight-Ridder Financial News reported.

Adding to these high-profile cases was the disclosure last week by the treasurer of Orange County that its derivatives fund had lost more than \$1.5 billion on the book value of its securities. That prompted Senator Alfonse M. D'Amato, the Republican from New York who is expected to become chairman of the Banking Committee, to pledge to investigate the derivatives business.

With the full support of the Fed, banks and banking groups have pleaded with Congress not to regulate derivatives and argued that the remedy for excesses in the business was fuller disclosure by banks.

Another example of this came Monday in London when the Group of Thirty, a study group of bankers and academics chaired by Paul Volcker, former chairman of the Federal Reserve Board, released a survey showing 88 percent of 274 firms polled either followed the group's guidelines on derivatives or planned to do so within the next year.

Bankers Trust said its agreement with the Fed was limited to leveraged transactions, which are the most risky because they involve borrowed money. But they also are the most potentially lucrative for companies that use derivatives to speculate for profit, not just to protect them-selves against market moves.

Charles Sanford, chairman of Bankers Trust, said leveraged transactions accounted for less than 5 percent of the bank's total revenue from Jan. I, 1993, to Sept. 30, 1994.

The agreement said the bank had already reviewed its derivatives business for controls, and Mr. Sanford said the new code of conduct, to be submitted to the Fed by year-end, "will bring to the leveraged derivative transaction business a level of transparency and supervision that will benefit our clients."

Faulty Strategy Lies Behind Orange County's Losses

By Floyd Norris New York Times Service

NEW YORK — The treasurer of Orange County, California, investing \$8 billion of money from the county and local government agencies, did not buy any securities that have defaulted. Nor are any likely to do so.

Virtually every security he bought will be worth, at maturity, about what he paid. So how did the treasurer, Robert L. Citron, manage to lose \$1.5 billion of that money, as the county acknowledged last week?

IMr. Citron has submitted his resignation, Knight-Ridder reported late Monday from Santa Ana, California.

To put more money to work, the fund borrowed about \$2 for every \$1 that had been entrusted to it to manage. The fund must pay interest on those borrowings, and that bill has risen rapidly this year.

That part of the loss has nothing to do with derivative: — securities whose value is based on the value of simpler under-

lying securities or commodities - and everything to do with the risk of taking on debt to make investments.

Meanwhile, the interest the fund earns on its investments has stayed the same on many and declined rapidly on others. including some of the more exotic securities that can be classified as derivatives. While those securities will return to

face value in a few years, they may not produce enough interest in the meantime to support the loans Mr. Citron took out

Some of the securities conceivably could go for years without paying any interest. The \$1.5 billion of losses refers not to the cash that has flowed out of the fund but also to the current market value of the securities the fund owns.

The fund cannot afford to let its customers withdraw money now, because its securities are not worth what it paid, and it would take losses if it sold them. So last week it notified the customers that any withdrawals would carry a 20 percent penalty. Had it not done so, the first customers out would have got their money

while later ones took even larger losses. What follows is a look at some of the securities Mr. Citron bought and the financing strategies he followed:

• Lend long, borrow short. Orange County bought large quantities of Treasury and government agency securities, mostly with maturities of five years or less, with some running to 10 years. It generally financed those purchases through what are called reverse repurchase agreements, or reverse repos, in which securities — either those that are being bought or others — are pledged to secure loans. Those loans were generally rolled over every three or six months and became more expensive as market interest rates rose.

For example, in October the fund bought \$124.8 million face value of Treasury notes paying 4.75 percent interest and maturing in September 1998. It paid an average price of slightly more than par value, so it got an effective yield of 4.61 percent. Most of the money it spent

See ORANGE, Page 15

discussed after 1998.

. For more information about the Index, a booklet is available free of charge. Write to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neutily Cedex. France.

Clinton Should Go for Three in a Row

114.60 113.68 +0.81

By Reginald Dale

111.70 111.31 +0.35

ASHINGTON — In the past few days, President Bill Clinton has again nailed his colors to the free-trade mast. First, he signed on to an Asia-Pacific free-trade area.

Now he is claiming credit - though much more than he deserves - for Congressional approval of the Uruguay Round world trade pact. But just as he has a chance to make it three in a row, it looks as if he is running out of steam. At the Summit of the Americas in Miami this weekend, Mr. Clinton will have a historic opportunity to lay the founda-

tions for free trade throughout the Western Hemisphere now that a booming Latin America has suddenly become one of the world's fastest-growing regions. But it looks as if Mr. Clinton is going to miss the opportunity. Largely as a

result of short-term thinking and White House bungling, the Miami meeting "isshaping up as a turkey," said Gary Huf-bauer of the Institute for International Economics in Washington. That's a pity. At home, Mr. Climon should not allow the free-trade momen-

tum to falter as isolationist forces regroup for new battles in the months ahead. Abroad, it will do no good for American leadership if Washington cannot offer Latin America at least as far-reaching a deal as it struck with the Asia-Pacific countries in Jakarta just three weeks ago. Anything short of serious new moves to

freer trade in Latin America, preferably with a timetable, will seem weak and indecisive. The general idea of hemispheric free trade was already endorsed two years ago under President George Bush.

Miami is looking like Jakarta in reverse. In Jakarta, the Asia-Pacific Economic Cooperation forum endorsed the vision without the details. In Miami, Latin America is likely to get details, in the shape of more meetings, without the vision.

In contrast to APEC, the Miami summit meeting is unlikely to set a target

The United States should offer Latin America at least as farreaching a trade deal as it struck with APEC.

date for free trade. Nor is Mr. Clinton expected to propose further Latin American summit meetings, although the APEC summits are now annual events.

And yet the economic and political arguments for the United States to embrace free trade with Latin America are just as good, if not better, than they are for the Pacific. Now that they are virtually all free-market democracies, the Latin American countries are much more homogeneous than those in APEC -politically, culturally and economically.

A hemisphere-wide dismantling of economic frontiers would help underpin

the new democracies, defuse long-standing cross-border antagonisms and create an internationally minded middle class.

Without waiting for the United States. the Latin American countries are already pushing ahead with a plethora of their own plans for free-trade areas and common markets. Many of them also are looking to forge new trade links with Europe and Asia.

If the United States wants to be at the center of these new economic structures, it should take the lead now, with the first step being a formal invitation to Chile to join the North American Free Trade Agreement. Other countries would join when they are ready.

A hemispheric area would make more sense than the perplexing network of subregional agreements that is already causing some confusion to business And, according to a study by Mr. Huf-bauer and Jeffrey J. Schott, it would divert little trade and investment from other countries.

That is a key point Like APEC, a hemispheric free-trade agreement should be a building block of a more open multilateral system, not an inward-looking fortress.

To implement such a strategy, Mr. Chinton will need broad new fast-track negotiating authority from Congress. To help ensure that he gets it, he should use the Miami summit meeting to continue to campaign vigorously for freer trade, not send a message that he is suddenly shirking the challenge.

Seoul Plans to Loosen Financial Rules

China to Direct Lending

HONG KONG - China has imposed stringent measures to

"There were internal circulars sent recently to all local govern-

ments as well as state-run banks to limit loans to approved credit

limits in major contracts," said an official at an affiliate of the

Bank of China. "Authorities have decided to restrict foreign

investment to those that meet strategic economic development

needs of the country," he said.

Foreign investment in China this year is expected to rise 30 percent, to \$33.5 billion, but authorities were trying to cut its growth next year, the China-run Hong Kong China News Service

These measures were taken after several foreign lenders and

leasing firms went public with concerns about the reliability of

Chinese firms in repaying loans and meeting contracts, dampen-

restrict commercial loans to strategic industries, to try to shore up

the credit rating of local companies amid a spate of bad debts.

To Strategic Industries

SEOUL - The government announced Monday a five-year deregulation program that would ease the movement of funds in and out of South Korea and allow foreign companies to list on Seoul's fast-growing stock exchange.

By 1997, South Korean companies will be permitted to freely borrow and invest outside the country. Currently, they need government approval for foreign investments exceeding \$20,000.

The measures, subject to parliamentary approval, will be implemented in three stages beginning next year, the Finance Ministry said.

The ministry said the mea-sures were needed to help South Korean companies build their offshore operations and become more competitive.

The government also will scrap some restrictions on foreign currency holdings. Currently, individuals and companies with more than \$50,000 in foreign currency must report their holdings to bank authorities.

The new plan will permit individuals to deposit as much as \$30,000 in overseas accounts. Individual South Koreans are currently barred from keeping

overseas trips will be doubled to \$10,000 per trip; students studying abroad will be permitted \$3,000 a month, compared with \$2,000 now. The ceiling for overseas secu- will be raised to 15 percent next rities investment will be raised year from 12 percent now. The

that individuals may take on

reported over the weekend.

ing the country's attractiveness.

The limit on foreign currency to 1 billion won (\$1.3 million) next year from 300 million won for companies and to 500 million won from 100 million won for individuals.

The limit on foreign stock

ownership in local companies

fluxes and outflows of foreign money," the assistant finance minister, Shin Myoung Ho, said. While allowing foreign firms to list shares on the stock ex-

change, Seoul will continue to prohibit foreigners from own-ing more than 10 percent of a domestic company.

limit will be further increased in 1996 and 1997. The abolition of

the investment ceiling will be

The opening of stock and bond markets will be carried out

gradually to prevent sudden in-

South Korea has had tight controls on foreign exchange dealings mainly to prevent capital flight and help manage domestic money supply.

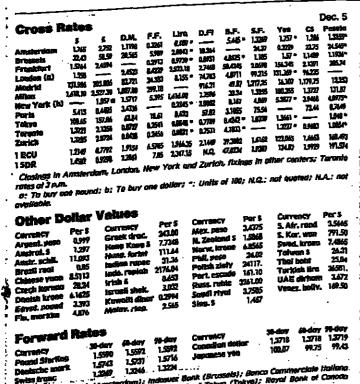
The five-year plan was based The measures came as once-generous lenders tightened their own procedures for approving credit to joint ventures, which have mushroomed in the booming Chinese economy, currently growing at between 11 percent and 12 percent. on a report submitted in September by a foreign exchange committee composed of scholars from private and government research institutes.

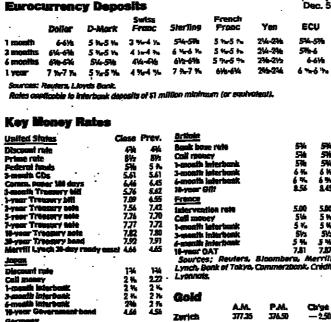
South Korea has recently pursued ambitious financial liberalization programs to become a member of the Organization for Economic Coopera-tion and Development by 1996.

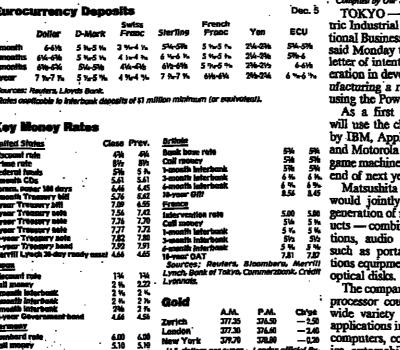
Foreign analysts here said the plan was "a small step," adding that South Korea had a long way to go if it wanted to join the OECD.

(AP, Bloomberg, AFX)

CURRENCY & INTEREST RATES







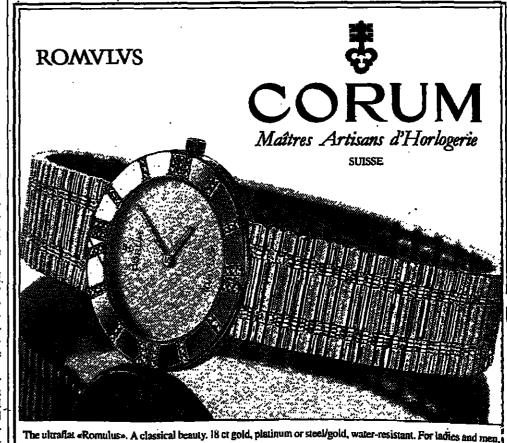
Matsushita Signs Pact With IBM On New Products Compiled by Our Staff From Dispatches TOKYO — Matsushita Electric Industrial Co. and Interna-

tional Business Machines Corp. said Monday they had signed a letter of intent to explore cooperation in developing and manusacturing a range of products using the PowerPC chip. As a first step, Matsushita

will use the chip — developed by IBM, Apple Computer Inc. and Motorola Inc. — in its new game machine 3DO Real by the end of next year, officials said. Matsushita said it and IBM. would jointly develop a new generation of multimedia products — combining communications, audio and graphics such as portable communications equipment and rewritable

The company said the microprocessor could be used in a wide variety of products and applications including personal computers, consumer electronics, automobiles and home entertainment products.

(AP, AFP, Reuters)



For a brochure, write to: Corum, 2301 Le Chaux-de-Fonds, Switzerland.

EUROPEAN FUTURES

Stocks Move Little, **Fearing Rate Rises**

Compiled by Our Staff From Dispotches NEW YORK — The stock market finished mixed Monday as concern that rising rates would draw money from stocks offset expectations of strong

corporate earnings. The Dow Jones industrial average finished down 3.70 points at 3,741.92, but gaining issues

U.S. Stocks

butnumbered losing issues by an 11-to-10 ratio on the New York Stock Exchange.

The price of the benchmark 30-year Treasury bond fell 5/32 point, to 95 7/32, while the yield edged up to 7.92 percent from 7.91 percent Friday.

Bonds were set back after data showing strong sales of new homes and automobiles revived concern that brisk economic growth could accelerate inflation, traders said.

That could affect how tobacco progress.

companies advertise so-called

light brands. Computer stocks were strong on expectations for growing demand for personal computers.

Michael Kwatinetz, a computer analyst for PaineWebber. aid surveys of retailers implied that "an impressive consumer quarter for personal computer sales is in progress," with demand in some instances outstripping supply.

Compaq rose % to 40%, and Dell rose 1½ to 42%. Interna-tional Business Machines got an added lift, rising ½ to 71%, after SoundView Financial Group raised its investment opinion to short-term buy from hold.

PPG Industries fell 11/4 to 351/2 after the company said analysts' estimates for the year were probably accurate but that it considered their upper predictions for 1995 income a "challenge."

In over-the-counter trading, RJR Nabisco was the most Electronic Arts rose 1% to 21% actively traded issue on the Big on rumors that the developer of Board, slipping 1/64 to 61/4 after interactive entertainment softthe Federal Trade Commission ware would merge with Bertels-said it was considering chang-mann AG, the German media ing the way it tested the level of company. Bertelsmann denied picotine and tar in cigarettes. there were any such talks in (Bloomberg, AP)

Dollar Slips as Traders Lock In Their Gains

Compiled by Our Staff From Dispatches

NEW YORK — The dollar was mostly lower Monday as traders took profits after the currency's gains last week, deal-

A series of stronger-than-expected economic reports last week sparked speculation that

Foreign Exchange

the Federal Reserve Board would have to follow up its 75basis-point rate increase of Nov. 15 with another increase

to keep inflation in check. The dollar closed at 1.5717 Deutsche marks, down from 1.5800 DM on Friday, and at 100.355 yen, down from 100.605 yen. The dollar was also at 5.3950 French francs. down from 5.4210 francs, and at 1.3255 Swiss francs, down from 1.3337 francs.

The pound was at \$1.5570, down from \$1.5610.

Traders said dollar trading was light because of a firmer

cies amid speculation Germany's central bank was more likely to raise rates than lower them. Higher German rates would.

make mark-denominated deposits more attractive.

"There's nothing too much in that apart from a lack of interest in the dollar," a dealer said. The dollar failed to react much to a warning from Treasury Secretary Lloyd Bentsen of the dangers of allowing the dol-

lar to collapse. "If you see the dollar go down the tubes, you end up with serious problems," Mr. Bentsen said.

Mr. Bentsen said the U.S. government and the Fed had to balance the need to avoid a dollar collapse, fight inflation and bring down the budget deficit.

"We had some profit-taking, America in London. "But peo- absorb it. ple want to buy on dips."

(Knight-Ridder,

Dow Jones Averages The Dow BRENT CRUDE OIL (IPE) U.S. dollars per barrel-lats e NYSE Indexes Financial Stock Indexes NASDAQ indexes 91.49 92.44 91.75 91.75 91.76 91.76 91.76 91.76 91.76 Chg. 925 per ladiex point Dec 344.5 Mor 389.5 Jun 3070.0 Est volume: 18.207. CAC 40 (MATTE) Dec 2972.30 7 Jun 2008.91 Feb 2008.90 1 F NYSE Most Actives **AMEX Stock index** Est volume: 85,857. Open Inf.: 500,22 5-MONTH EURODOLLARS (LIFFE) 51 million - pts of 100 pcl Dec N.T. N.T. 92,51 Mar N.T. N.T. 92,51 Mar N.T. N.T. 92,51 Mar N.T. N.T. 92,51 Low Lest Chs. 4330 43A 4325 -0.21 Est. volume: 1. Open int.: 4450. 5 MONTH EUROMARKS (LIFFE) DMI million - pis of 188 pct Dec 94.14 94.55 94.70 Jun 94.34 94.55 Dec 94.16 94.78 94.57 Jun 94.34 94.55 Dec 94.16 94.78 94.74 Jun 94.18 94.78 94.78 Dec 94.78 94.78 94.78 Sep Dividends NASDAQ Most Actives NYSE Diary STOCK REVERSE STOCK SPLIT ants Inc 1 for 4 reverse split. Core 2 for 1 split. **AMEX Diary** INTTIAL Est. volume: 28,207. Open in LONG GILT (LIFFE) \$30,000 - pis & 32nds of 100 pct **AMEX Most Actives** CBS. -% -% -% +% NASDAQ Diary 15384 12% 15384 12% 6906 10% 6628 13% 6538 35% 4735 1% 4000 1% 4048 5 3940 9% 3877 9% 11% 3 9% 12% 38% 102 144 476 876 1485 1718 1916 \$119 43 123 1704 1462 1956 5122 49 136 Spot Com Market Sales industriale Low Lost Settle Cirge

Fears of Winter Glut Knock Down Oil Prices

LONDON — World oil prices plunged again Monday, extending a decline that has knocked more than \$1 a barrel off prices in two trading days.

Traders sold oil futures heavily on fears and the market is taking a bit of a winter supply glut. Analysts say oil a break," said Kaon Muto, a refiners have produced too much gasoline corporate adviser at Bank of and heating oil and think demand will not

> The benchmark Brent blend crude oil for January delivery traded at \$16.04 a barrel in

Analysts said mild weather across the Northern Hemisphere was keeping a lid on

demand for heating oil. The price of oil is now almost exactly at the midpoint between the year's high and low of \$19.01 and \$12.90 a barrel, reached

in August and in February. Starting Jan. I, motorists in the most polluted cities across the United States will be filling up with cleaner "reformulated" gasoline as part of the government's antipollution program.

Oil refineries have been working to pre-

abnormally high rates to ensure the availability of supplies.

■ Nickel Price Soars in Siberia Panic The world price of nickel soared amid sudden wornes about supply from Russia after reports of explosions and power

shortages at a huge smelter in Siberia.

At \$9,575 a ton on the London Metal Exchange, the metal was up more than 25 percent from a week earlier and had gained percent in just a few hours of trading.

The price eased later to \$8,800 as the

U.S./AT THE CLOSE

Home Sales Reach High for 1994

WASHINGTON (Bloomberg) — Sales of new single-family homes rose an unexpected 1.3 percent in October even though mortgage rates moved higher, government figures showed Monday. All U.S. regions except the Northeast reported gains in October, the Commerce Department said. The seasonally adjusted annual sales rate rose to 726,000 — the highest since \$17,000 last

Also reflecting renewed consumer confidence, U.S. car and December. light truck sales among Detroit's automakers rose 5.4 percent in November. Last month's sales may have reached an annual rate of 15.8 million to 16 million, the most since January 1990, once sales by import makers are added in, analysts said.

California Energy to Buy Magma

OMAHA, Nebraska (Bloomberg) — Magma F. wer Co. agreed Monday to be acquired by California Energy Co. for \$950 million in cash and stock after the company sweetened its hostile bid over-

The agreement, 3 percent higher than the \$925 million offer California Energy dropped Friday, comes after two months of refusals by Magma to consider a combination of the two geothermal power companies.

Unocal to Take 4th-Quarter Charge

LOS ANGELES (Reuters) — Unocal Corp. said Monday it would take a pretax charge in its fourth quarter of about \$445 million, or \$275 million after tax, to reflect a change in its

accoming poncy.

The changes are being adopted to recognize the reduced value of certain oil and gas producing properties. Under the new policy, Unocal will evaluate properties for impairment on a field-by-field basis, compared with the old country-by-country policy. accounting policy.

Compaq Chief Says Recall Unneeded

SAN FRANCISCO (Bloomberg) — Compaq Computer Corp.'s top executive said Monday that a recall of Intel Corp.'s flawed Pentium microprocessor was unnecessary, although Com-

paq was replacing the chip for customers who requested it. News surfaced in November that Intel's latest computer brain. the Pentium, contained a flaw that affected certain complicated division calculations. Intel has said it has fixed the problem on its production line, but PCs with the flawed chip continue to be sold.

J.C. Penney to Fold 'Units' Division

PLANO, Texas (Bloomberg) — J.C. Penney Co. said Monday it would close its Units division, a 113-store chain that made it big in the 1980s with an informal, one-size-fits-all line of women's

Falling sales and several years of losses led to the decision. Penney said, though it did not provide specific results.

For the Record

Newport News Shipbuilding, a unit of Tenneco Inc., said it had won a letter of intent from the United Arab Emirates to build a shipyard in Abu Dhabi.

Nintendo Co. was ordered by a New York appeals court to pay \$208 million to Alpex Computer Corp. of the United States for

AT&T Corp. said it would increase its prices on certain domestic and international long-distance phone calls, resulting in a \$289 million boost to annual revenue.

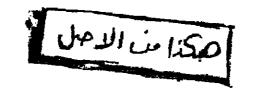
First Union Corp. has entered a definitive agreement to acquire American Savings of Florida for \$253 million, or \$21 a share, in (Knight-Ridder) stock, American Savings said.

Weekend Box Office

LOS ANGELES - "The Santa Clause" dominated the U.S. box office again with a gross of \$11.5 million over the weekend Following are the top 10 moneymakers, based on Friday ticket

les and estimated sales f	or Saturday and Sunday.	_	
1. "The Sonta Clouse" 2. "Star Trek Generations" 3. "Junior" 4. "Interview With the Vompire" 5. "A Low Down Dirty Shame" 4. "The Lion King" 7. "Trapped in Paradise" 8. "Stargote" 9. "The Protessional" 10. "Alirocic on 34th Street"	(Watt Disney) (Paramount) (Universal) (Warner Brothers) (Bueto Vista Pictures) (Walt Disney) (Twentieth Century Fox) (Metro-Goldwyn-Maryer) (Columbia) (Twentieth Century Fox)	\$11.5 million \$5.5 million \$5.35 million \$5.3 million \$4.9 million \$2.5 million \$2.5 million \$2.5 million \$2.5 million \$2.5 million	
IN THE COLUMN SHIP STORES	() ARTHOR: Articles & Lotes	A1141144-1	

WORLD STOCK MARKETS 13.00 1 13.00 Forte 234 GEC 274 GEC 274 GEC 274 GEC 274 GEC 322 Geora Acc 322 Geora Ac ### (CBOT) 1.000 but reference delices for bashed | 1.004 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 3.80 3.94 3.94 3.469 3.469 3.56 3.35 3.35 21,630 ## GRADE COFFER (NCM2) 2400 bg. omto per R. 138.00 75.75 bet 4 127.00 127.05 134.55 13 TOYONEO Abittal Price Alt Congent Aft Congent Action Benninn Action Action Benninn Action Benninn Action Benninn Action Benninn Benni -2.90 -2.10 -2.25 -1.70 -0.75 -0.75 -0.75 +0.45 +0.45 +0.45 +0.45 +0.45 +0.45 +0.45 +0.45 COTTON 2 (NCTN) 9,888 ba- co MAD 449 bet M 81,50 81, 81,31 42,20 Mer 75 82,70 82, 84,45 64,00 Mer 75 82,70 82 3,409 87,433 15,074 20,602 11,598 4,774 7,259 Johannesburg AECI 34 34 Altech 92 93 Ansio Amer 222 230 Bartoves 32.75 Burtiots N.A. 25 De Beers 92 99,50 Driefonhein 57,90 99,50 Gencor 13,73 1415 GFSA 122 122 Harmony 29,50 34 Highweld Steel 32,75 32 Kloof 20,75 97,55 Romdontein Russled 106166,50 SA Brews 97,75 97,25 Sotol Western Doeo Compositie index : 5714,79 Previous : 5723,85 0.93 0.35 0.35 0.35 0.37 0.37 0.37 +0.12 13,482 -0.15 29,360 +0.07 18,548 -0.22 4,330 -0.18 2,542 1,037 71.02 71.72 71.72 70.73 70.70 60.70 4054 1,854 1 +0.27 +0.27 +0.22 +0.23 +0.23 +0.23 +0.23 +0.23 Millan | \$1590 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 | | \$1500 | \$150 +0.25 +0.48 +0.58 +0.27 +0.37 +0.37 +0.37 +0.37 +0.37 London Abbay Neri 414 Alliest Lyons 541 Ario Wigons 245 Aryol Group 453 Aryol Group 453 BAA 458 Book 547 Borckey 547 Bord 711 Book Circle 247 Bord 711 Book 647 Bord 711 Bord Zurich Adia init B. 225 227 Alissursse B new B. 267 68 BBC Brum Boy B. 1121 1112 Cba Geisy B. 571 766 CS Holdings B. 551 545 Elektriow B. 344 338 Fischer B. 1500 1510 interdiscount B. 1766 1776 Jelmoli B. 725 740 Londis Gyr R. 725 740 Londis Gyr R. 240 440 Magtia R. 126 1254 1258 Owrilk, Bushrie R. 129 177, 50 Parmess Hid B. 1459 1450 Roche Hop PC 5825 5725 1 Sofro Rapublic 13 124 Sorior Rapublic 13 125 Saviss Bink Caris B. 570 364 Swiss Bink Caris B. 577 50 URS B. 575 1139 1130 Winherhour B. 575 172 1120 Significant B. 575 172 1720 Swiss Bink Caris B. 570 364 Swiss Binksur B. 570 367 Stock Indexes Stock THE TANK OF STREET 20 17,205 4,402 7,45 1,45 1,114 2,114

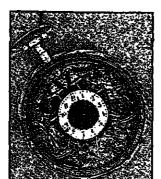


BLANCPAIN

Since November 20th 1994, these watches are no longer displayed at the Deutsches Museum in Munich.



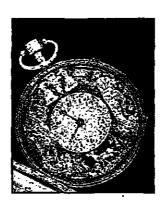
Pocket-watch with automata Ref. 115



Pocket-watch with automat Ref. 271



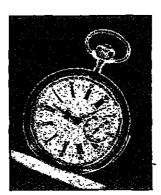
Pocket-watch with automat Ref. 282



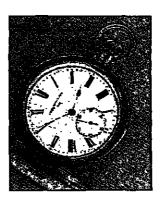
Pocket-watch with automat Ref. 901



Pocket-watch with automat Ref. MU 39



Pocket-watch with automat Ref. 641



Pocket-watch with automat Ref. 456



Pocket-watch with automat Ref. MU 38



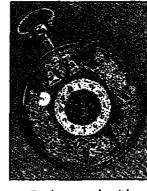
Pocket-watch with automat Ref. 382



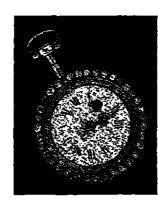
Pocket-watch with automat Ref. 648



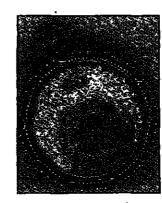
Pocket-watch with automat Ref. TP 23



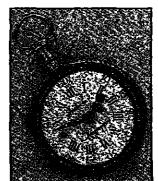
Pocket-watch with automat Ref. TP 136



lewellery watch Ref. 78



lewellery watch Ref. 390



Jewellery wate

They have been stolen on the night of November 19th to 20th!



Ultra-slim watch No. 413 Ref. 0021-3318-55



Extra-slim watch No. 1097 Ref. 1195-1127-55



Chronograph with split seconds-hand and perpetual calendar No. 520 Ref. 5581-1418-55



Tourbillon No. 7 Ref. 0023-3318-55



Extra-slim jewellery watch No. 2583 Ref. 0096-2228-65



Perpetual calendar No. 10 Ref. 5495-3318-55



Ultra-slim watch No. 51 Ref. 0021-3427S-55



Moon-phase watch No. 3



Minute-repeater No. 34 Ref. 0033-3318-55



Ultra-slim watch with interchangeable bezels No. 382 Ref. 0020-1828-65

A reward of 110'000 Sfr. will be offered to any person who can give useful information. For any information you could give, please contact the criminal police in Munich - tel. 089/12511 - or any other police station.

Deutsches Museum

254 12% LO INTS
254 12% LO INTS
254 14 LO INTS
254 16 LO INTS
254 16 LO INTS
254 16 LO INTS
254 174 LO INTS
254 175 LO INTS
255 175 LO

.40 .25 .16

.20

.70 136

,12 ,72 ,20

47

L] 2.7 2.7

; ; 1,1 .04 .04

3

12 13

.16 .160 32

| 1500年|| 150

- 14 + 15

TAN STANDARD PROPERTY OF THE P

.12 .60

.44 .20 .10 .80

.10 20 20

.28

13 23

SALANDER OF THE SALANDER OF TH

| 1920年 | 19

The state of the s

43 7

43 87

.Æ1 3.0 1.28 .17

1.00 4.0

31e 17

13 # 13

D-E-F

.25e 13

Div Yld PE 100s

Div Yiki PE 100s

성 .12

.20 .22

1<u>.20</u>

2) 19 10 17 .16 .28 1.96 40 .20

中了可以的外面,我们是我们的人,我们是这个人,我们是我们的人,我们是我们的人,我们们是我们的人,我们们是我们的人,我们们是我们的人,我们们是我们的人,我们们们是我们的人,我们们们们的人,我们们们们们

Sis Div Yid PE 100s High LowLatestCtr/se

1854 12 RFS HII
1954 16'-4 RF944
11'-5 44'-4 RF944
11'-5 45'-4 RF945
11'-5 15'-4 Rediter
11'-5 15'-4 Rediter
11'-5 15'-4 Rediter
11'-5 15'-4 Rediter
12'-6 12'-6 Rediter
13'-6 12'-6 Rediter
13'-6 13'-6 Rediter
14'-5 15'-6 Rediter
15'-6 13'-6 Rediter
11'-6 13'-6 Rediter
11'-7 13'-6 Redit

1974 Softman 1974 Am Som Crit 7974 Society 1974 Society 1

12 Month High Low Stock

2194 9937年2237726327731474

MINION COMMENSATION OF THE PROPERTY OF THE ASSESSMENT OF THE PROPERTY OF THE P

Sis Ynd PE 100s High LawLatestChige

7% Briev 1% Brown of the State of the State

3] e

Div Yid PG 100s High Low Lotest Ch'ss 11 2027 11 2027 12 2027 12 2027 12 10 +++++ — + —+ 1++ 1,7 3,3 ... 5年455年4 120956 15686 13644 13644 15656 15656 15666 1.11500 1.5 21 - 21 21 15 .16 .24 + 1-3 - + 1-3 - 1 .24

52 52

뫮

.19 1.16

1% V. BALH M.

1% 1% BALH M.

1% 11% BALT M.

1% 11% BALT M.

1% 10% BALC M.

2% 10% BALC M.

THE STATE OF THE PROPERTY OF T | Color | Colo | The state of the

| 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 | 1966 |

12 Marsh High Low Stack
High Low Stack
Thromp's Total Thromp's Total Thromp's Total 15% 11% 11% 12% 12% 12% 13% 13% 15%

794 12 17% 12% 12% 26% 3% 15% Sales Reures are unofficial. Yearly highs and tow
the previous 22 weeks plus the current week, but not it
reading dor. Where a sell or stock dividend announ
perpent or more tast been poid, the year's high-law redividend are shown for the new slock only. Unless a
soled, roles of dividends are owned disburisements;
the lotest declaration,
a — dividend does extra(s),
be dividend observations,
a— dividend observations,
be — floutionise of windend,
a— new exarty law,
b— dividend declared or paid in preceding 12 month
a.— dividend declared or paid in preceding 12 month
a.— dividend declared or paid in preceding 12 month
a.— dividend declared of the self-up or stock dividend
law, and invest dividend meeting
to dividend poid this year, omitted, deferred, or n
deen of invest dividend meeting
to dividend declared or paid this year, on accus
these with dividends in greats.
A—new issue in the past 23 weeks. The high-law rang
with the stort of troution.
A—next day delivery.
P/E—processinals ratio.

r—dividend sectored or paid in preceding 12 mon
stock dividend.

s—stock selft. Dividend besins with date of solit.

s—stock selft. Dividend besins with date of solit.

u—new yearly high.
u—invalue on se-dividend or ex-distribution date.
u—new yearly high.
u—invalue on se-dividend or ex-distribution date.
u—when issued,
u—when issued,
u—when issued,
u—when issued,
u—when issued,
u—with upromits.
x—ex-dividend or ex-risints.

151/2 190 3 15th

THE THE PAINT THE TAIL WE ARE THE TOP OF THE TAIL THE TAI

2011 17 Southers 1

.72 시 기 기 기 1,00 <u>교</u>

1376 17 TECA
2876 18 THE TO THE PIT
2876 18 TH 25 17 25 25 25 25 1192 1144 19

Div Yid FE 1006

- 27 45

10 150 5 52 22

17 42

18 150 5 5 22

18 22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

8.22 155

174 + 44 174 + 44 12% + 44 12% + 44 23% + 44

Monday's Closing
Tables include the nationwide prices up to
the closing on Wall Street and do not reflec
te trades elsewhere. Vie The Associated Press High LawLates Chae

19% 51% Amonic will all the second of the se

20 1744 41 514

صكدا من الاجل

THE PARTY OF THE PROPERTY OF THE PARTY OF TH

ر ميا سا

<u>=</u> 15.50 ---

Outlines Plans for Survival

MUNICH - Gebrüder Marz AG, the indebted German brewer and drink-maker, said Monday it planned a thorough reorganization, including selling or closing subsidiaries.

Dieter Jünemann, a member of the company's supervisory board, detailed the rescue plan at a special meeting of Marz shareholders

"Since it is not possible to bring the company into profit in the short term, this will mean selling or, when that's not possible, closing" März subsidiaries, Mr. Jünemann said.

Shareholders on Monday overwhelmingly approved a plan to sell a 95 percent interest m Bavaria-St. Pauli Brauerei and its Jever beer brand to rival Brau & Brunnen AG. The plan was announced in October.

März said it would get 400 million Deutsche marks (\$254 million) from the sale of Jever and its brewery. That windfall, and the März family's decision to write off more than 200 million DM in loans to the company, will reduce Marz's accumued bank debt from 1.1 billion DM to 517 million DM.

But Marz executives said that would not be enough to save the company, Germany's largest-volume beer producer in 1993, without additional measures.

The sale of the Jever brand and the Hamburg brewery is expected to make Brau & Brunnen Germany's largest-volume beer maker, succeeding März.

Shareholders were not expected to vote on the overall direction of the proposals made by the März family, who hold more than 90 percent of the company's common shares.

Trading in Marz stock, which was suspended Thursday pending Monday's announcement. will resume Tuesday. The shares last traded at 216 DM.

März executives did not sav which subsidiaries the company planned to sell or close, but they promised there would be "a w März" at the shareholders' Recting in May.

Marz owns the national beer brands Henninger, Eichbaum and EKU.

Waking an East German Giant

صكنا من الاحل

Dow Chemical Co. To Buy Majority Stake in Complex

By Nathaniel C. Nash

New York Times Service
SCHKOPAU, Germany — Building after building sits vacant. The rust is everywhere - on miles of piping that run overhead, on stanchions supporting huge water tanks and on smokestacks reminiscent of the last century.

This mournful site a few miles west of Leipzig is the Buna chemical complex, once the heart of the East German state chemical industry and, more recently, all

but destined for the scrap heap.

But the European subsidiary of Dow Chemical Co. is betting on the revival of the 1,250-acre (500-hectare) plant and its antiquated technology, as Dow Chemi-cal makes its boldest move yet into Eu-

Dow Deutschland is expected to pay several hundred million dollars for a 75 percent stake in Buna and two other nearby plants while the giant Russian gas company Gazprom purchases the rest. The German government will bear the brunt of the restoration at Buna with a \$2 billion investment that nonetheless could save only 3,000 jobs at the plant, which once employed 18,000. It now has 4,600 workers.

When we're done, Buna will be possibly the most modern chemical complex in Europe," said its managing director, Bernhard H. Brummer. "There were many in the West who simply wanted to shut us down so they wouldn't have any new competition. But that's not going to

happen. Buna will live." Dow Deutschland is already the dominant American chemical company in Europe, challenging the European chemical giants Bayer, BASF and Hoechst.



If Dow acquires a majority of Buna and the two other plants - a steam cracker in Bohlen for beginning the chemical refining process and a polyolefin producer in Leuna — it will become Germany's fourth-largest chemical com-

The East German operation is, more than anything, a beachhead for exports to Poland, the Czech Republic, the Ukraine and the Baltics," Elmar J. Deutsch, head of Dow Chemical's German subsidiary, said in a recent interview with the German business weekly Wirtschaftswoche, Mr. Deutsch declined to be interviewed for this article.

Buna embodies many symbols. For the German government struggling to integrate East and West, it is by far the largest bailout of failed East German industry, and, if sold to Dow Chemical, it will be the largest privatization among the 13,000 former East German

For East Germans, it represents an assurance that despite the failure of communism, their chemical industry not

only will not disappear but also will probably be competitive eventually, early in the next century.

But the decision to invest a vast amount of capital to save a few jobs is also a politically delicate one. Buna will be left with one-sixth of its former work force. But the project is an attempt to salvage at least some jobs in an area where unemployment is running at 30

Dow Chemical has signed a letter of intent with Treuhandanstalt, the government agency handling East German privatizations, to analyze the value of the operations at Buna, Bohlen and Leuna. Dow proposes to purchase as much as 76 percent of the operations.

Buna's move into free-market hands will mark a new era for this complex, which was built by the prewar chemical

giant I.G. Farben.
During World War II, Buna made tires for the German war machine. But it was not bombed by the Allies at the end of the war, as were many German chemical plants. Some company officials contend that the Allies did not destroy the plant because they wanted to benefit from its substantial strides in the development of synthetic rubber.

Under Communist rule, Buna provided for the East German market because the country had little access to Western chemicals and technology. It made its chemicals from coal, an expensive, polluting process that has now been shut down. Despite the severe pollution that resulted, the technology was studied by other chemical companies in the aftermath of the 1973 Arab oil embargo.

Mr. Brummer, who keeps a color poster of the former East German leader Erich Honecker as a reminder of the company's past, acknowledges it is not easy for a Western manager to run Buna. "There is real resentment here that Westerners have come in and exploited the East Germans," Mr. Brummer said. "East Germans want to run their own destiny now."

Mercury **Plans Cut** In Staff

Compiled by Our Staff From Departher
LONDON — Britain's second-biggest phone operator, Mercury Communications Ltd., said Monday it would cut almost a third of its work force, scrap its pay phones and con-tract out directory inquiries to try to increase profits.

Mercury pians to focus on providing services to businesses while working in partnerships with cable television operators to expand its presence in the consumer market, which is dominated by British Telecommunications PLC.

Mercury said it would directly eliminate 2,500 jobs, many of them through voluntary retire-ments, and further pare its payroll by selling a computerequipment subsidiary that employed 1,000.

All of the cuts are expected by the end of 1995 and will leave Mercury with a staff of just under 8,000, the company said.

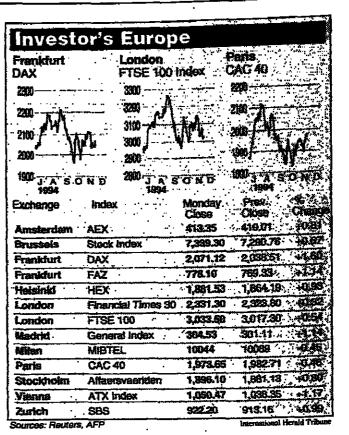
Mercury's chief executive,

Duncan Lewis, said the cuts were necessary to meet growing competition and falling prices for telephone services.

Mercury also said it would take a pretax charge of £120 million (\$187 million) against its results for the period ending March 31, 1995, because of the cuts. Of that figure, £40 million would be linked to a staff-reduction program and £80 million would be on asset write-downs.

Mr. Lewis said Mercury's Services division would be restructured into five areas: international business services, corporate business services, enterprise business services, home business services and partner services.

James Ross, chief executive of Cable & Wireless PLC, which owns a majority stake in Mercury, said, "I am convinced missile sectors. the profits growth track."



Very briefly:

Scottish & Newcastle PLC's purchase last year of the Chef & Brewer pub chain helped lift the brewer's first-half earnings 28 percent, to £145.1 million (\$226 million).

• Koninklijke Ahold NV's third-quarter profit rose 25 percent, to 90.9 million guilders (\$51 million), led by an increase in U.S. sales. Reed Elsevier PLC completed its \$1.5 billion acquisition of Mead Data Central from Mead Corp.

· Swissair AG said its airline operations, which include flight operations, technical services, ground operations and information technology, had a "double-digit profit" in the six months to

September but that its flight operations alone posted a loss. Varta Batterie AG of Germany and Duracell Inc. of the United States won a contract valued at \$18 million to develop lithium batteries for electric cars.

· Akzo Nobel NV received a seven-year standby credit facility valued at \$700 million from a group of 15 banks.

• Royal PTT Nederland NV joined with Swiss Telecom and AT&T Corp. to bid for a 27 percent stake in the Czech state-owned phone company SPT Telecom.

• Skandia AB's gross premium income rose 26 percent, to 38.7 billion kronor (\$5 billion), in the first nine months of the year.

• The European Union authorized Thomson CSF and Deutsche Aerospace AG to form two joint ventures in the weapons and

that the action we are announc- • Bayer AG said it planned to list its shares in the United States ing will get Mercury back on after U.S. officials either recognize the company's financial reports or find a compromise between U.S. and German reporting (Reuters, AP) procedures. Bloomberg, AFX, Reuters, AFP, AP

ORANGE: For County, Derivatives Losses Centered on Faulty Strategies

on the bonds came from bor-

rowing through six-month reverse repos. At the time, the going rate on such six-month loans was 3.31

percent. So at the start, it could finance the entire transaction and get a profit of 1.31 percent —or \$1.6 million — a year. But as short-term interest rates rose. the profit vanished.

• Structured notes. One of Wall Street's most versatile recent inventions, these call for

ment-related agency — to pay case, it was betting that long after the Federal Reserve Board interest rates that vary according to formulas that sometimes are quite complex

Terms of the structured notes varied widely. In some cases, the county got a promise of rising interest rates for three years, followed by rates at a formula that could cause rates to decline, perhaps to zero, if market interest rates rose.

In other structures, it agreed to be paid a rate based on the difference between short-term the issuer - usually a govern- and long-term rates. In that

rates would remain much higher than short rates. In at least one case, the formula was tied to German interest rates and

fall. This year, all those bets have been losers. Consider these examples of the structured notes the fund OWILS:

• Stepped inverse bonds: Orange County bought \$100 million of Federal National Mortgage Association stepped

inverse bonds in February, just

tightened credit for the first time this year: The notes do not trade, be-

cause Orange County owns the was a bet that those rates would entire issue. But if they were sold, they would now trade at a substantial discount to the face value. They were a bet on falling interest rates, and that bet has not worked out. Dual indexed bonds: In an-

other example, Crange County in July 1993 bought \$100 million of dual indexed bonds, interest rates on which will fluctuate with the difference between the rate on 10-year Treasury bonds and the six-month London interbank offered rate.

county owns it. But with the spread between the short and long rates having been cut in half since issuance, it also would trade at a discount if Orange County decided to sell an another and the spread between the short and long rates having been cut in half since issuance, it also would trade at a discount if Orange County decided to sell an another anesthetic that the government recently allowed Inhalon to begin producing.

The British pharmaceutical company said it expected Inhalon to make a "modest contribution" to 1996 earnings.

Analysts warned that the

Medeva Buys U.S. Anesthesia Firm

would pay \$54 million for Inhalon Pharmaceuticals, a U.S. company that specializes in a surgical Inhalon, a closely held company based in

Bethlehem, Pennsylvania, recently built a plant to make isoflurane, a widely used inhaled anes-

LONDON - Medeva PLC said Monday it from Abbott Laboratories Inc. and BOC PLC. But Dennis Millard, Medeva's finance director. hinted the product could be improved and said the company planned to enter the world market with a

product that has "maximum added-on value." "The margins are still very good, even though this product is generic," Mr. Millard said. "It's not easy to make this product. You have to have

high-tech facilities." Medeva plans to finance the acquisition in three parts, starting with a payment of \$35 million from existing resources. An additional \$10

million would be paid in the second quarter of 1995 and \$9 million later that year.

iks official is substituted in the figure of the contract of t 1.29 133

Don't miss the upcoming page:

WORLDWIDE LOXURY REAL ESTATE

A selection of the world's finest properties presented in color.

See the Enday December 9 edition of the newspaper.

Merald Ex Eribune

INTERNATIONAL CLASSIFIED MARKETPLACE

International Conferences and Seminars

Tuesday

Education Directory ■ Wednesday

Thursday

International Recruitment

Real Estate Marketplace, Holidays and Travel

Arts and Antiques Plus over 300 headings in International Classified Monday through Saturday For further Information, contact Philip Oma in Parls: Tel: (33-1) 46 37 94 74 - Fax: (33-1) 46 37 52 12

Herald Richard Eribune

CURRENCY AND CAPITAL MARKET SERVICES

SFA & IPE

* 24 Hour margin based foreign exchange dealing

Fast competitive rates with a personalised service

* Catering only to professional investors, Fund managers and institutions, for their speculative & hedging needs

* Up to date market information and technical analysis

* Full futures brokerage in all major markets

33 Cavendish Square London WI Reuters Dealing: SABX. Reuters Monitor: SABY/Z (+ Daily fax) Tel.: (071) 412 0001 Fax: (071) 412 0003 Please call for further information

Capital Flow Asset Management \$32,817.04 NET REALIZED PROFITS PER \$100,000 UNIDER MANAGEMENT JUNE 27, 1994 THROUGH OCTOBER 31, 1994

TRADE CURRENCES with specific orders from BAY COMPUTER PROGRAM which overages done to 400% profes on morpin per year for 17 years. Furcious for USS 85,000; or lease for US\$ 18,000 for 3 section. Forms are consisted. Also provide to a consistent with PUBBICAL looker. 2 section = \$5,000.* DARLY FAX SERVICE for 38 fortures - Position trade with specific entries existent = \$5,000.* Profit is past 6 magnits exceeds \$100,000, trading one contract for each signal. Subscribe for 2 margins for US\$ 2,500, or 6 margins for US\$ 6,500; or 1 year for \$12,000.* NOTH EACH HAS FILL MORET-HACK CURRANTEL We are not CIA's, do not promise profes, inquire also MANAGED ACCOUNTS (minimum US\$\$5,000); est about CUSROM PROGRAMS for YOUR fourthis beautiful Call 305-251-5762 or 800-3972-2664 - Fox:305-254-3272

Catch The Big Moves

DID YOU SELL DEC DAX AT 2142?
DID YOU SELL DEC S+P 500 AT 472, 55?
DID YOU BELL DEC S+P 500 AT 472, 55?
DID YOU BUY COFFEE IN MARCH? OUR CLIENTS DID
abrac, the computerised tracing system is now available by tax and covers over 75
altesfinancial futures/indicies with specific 'Buy', "Self or "Neutral" recommendation Request your 5-day free trial by sending a fax to Carol on 0624 662272 int +44624 662272



Everyday Offer To Professional Traders

800-967-4879 312-207-0117

\$2475

600

CURRENCY MANAGEMENT CORPORATION PLC 11 Old Jewry - London ECZR SDU Tell 071-865 0800 Fax: 071-972 0970 24 Hour London Dealing Deak Competitive Rates & Daily Fax Sheet Call for further information & brochure

For further details on bow to place your listing contact: WILL NICHOLSON in London Tel.: (44) 71 836 48 02 Fax: (44) 71 240 2254

Herald Eribune

the closing on Wall Street and do not reflect late trades eisewhere. Via The Associated Press

YIN PE 100; High Low/Lotes/Ch'96 是我是我国 品 湿 薯

8

1)} 翼

1.12

1850 1518 <u>-</u>8

or comments 學學

123 163 163

南京山田 明明 日本

1.15

1.43

The state of the s

360

Series of the se CONTRACTOR OF THE PERSON OF TH

播發 **72**0 .15.1.22 金 1.02 1.03 施設 金子の田田

AND DESCRIPTION OF THE PARTY OF

NAME OF

16

1.5% 1.25

地田福田 地名の

五遊 香 经理 医理点

THE PROPERTY OF THE

1. Little Line State of the late of the state of the late of

<u>'</u>

3

4 推

П

23 34

ij

Expandable Memory and Paper Capacity Panafax UF-755

PLAIN PAPER FAX

翻: 統

....

3,75 19

2.00 ,050 .1分 1,74 214

YIN PE 100s High LowLates Crise

12 Month High Low Sto

1<u>8</u>

31

AND THE PERSON OF THE PERSON O

laivan lise 100

حكنا من الاجل

School States in States

Taiwan Stocks Rise 4% to Close At 6-Week High

TAIPEI — Taiwan's benchmark stock index soared to a six-week high Monday on forecasis that the governing Na-tionalist Party's election victory

The over the weekend would launch a period of political stability and economic growth.

"The results were better than all expectations," said Daniel Chiang, vice president of International Investment Trust in

Taipei.
The benchmark weighted price index of the Taiwan Stock Exchange rose 270.40 points, or 4.17 percent, to 6,750.22 on trading valued at 103.8 billion Taiwan dollars (\$4 billion). About 25 shares rose for each one that declined, and 52 companies rose their daily 7 percent limit

The Nationalists handily won two of the three biggest races Saturday in the island's broadest election in 45 years.

The opposition Democratic Progressive Party, which supports a referendum on whether Taiwan should declare itself independent of China, won one major race but otherwise made only small gains.

In the first-ever election for governor of Taiwan, the Nationalist candidate James Soong, who is considered probusiness, won by a surprisingly wide margin.

Plastics and electronics stocks led the rally on expectations of strong earnings growth in the fourth quarter and next year, analyst said.

The Taiwan Stock Exchange Index of plastics stocks rose 5.5 percent, while the exchange's index of electronics and electrical machinery shares climbed 5.2 percent.

Chou, a dealer with Capital Se-

Among plastics stocks, Formosa Plastics Corp. rose 3 dol-lars, to 54.50, and Nan Ya Plastics Corp. climbed the 7 percent daily limit, adding 3.50 to 56.

Among electronics stocks, Acer Inc., Taiwan's biggest computer maker, soared 6.50, reaching its 7 percent limit and ending at 102.5, and United Microelectronics Corp. also rose by its limit, gaining 8.50 to 131.50.

Also on Monday, the government reported that consumer prices rose 3.88 percent in November from a year earlier, the slowest increase in four months. For the first 11 months of 1994, consumer prices climbed 4.23 percent, surpassing the gov-

ernment's 3.8 percent target. "Investors are looking at the business outlook for individual

■ Peña Calls for Closer Ties Federico Peña, the U.S. transportation secretary, called for closer bilateral economic re-

lations during a visit to Taipei. Mr. Peña is the first U.S. cabinet member to visit Taiwan since President Bill Clinton lifted a ban on such visits Sept. 7.

Japan: The Day of the Dead Cross Some Fear the Charts Portend a New Slide in Stocks

TOKYO - The sign of the dead cross has fallen across this stock market, serving as an omen to many that the time for owning Japanese equities has passed.

صكذا من الاعل

"It means the long-term trend in the Japanese market is to be changed for the negative," said Takaharu Nakamura, general manager at Commerz Securities (Japan) Co.

Though it may sound like some sort of hex, the dead cross is little more than a mathematical coincidence.

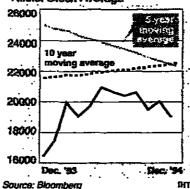
The term describes the point at which the graph of stock prices averaged over five years crosses below the graph of stock prices averaged over 10 years. The opposite phenomenon, when the five-year graph line rises above the 10-year, is known as a golden cross.

Last month, the Nikkei Stock Average, Tokyo's benchmark index of 225 stocks, witnessed a dead cross for the first time since World War II.

Some fund managers and analysts say that spells more trouble for a market where prices have already fallen 10 per-

cent since mid-June. What makes the dead cross so dreaded, they say, is that it has a track record in New York. When the live-year moving average crossed below the 10-year in November 1977, the Dow Jones industrial average fell more than 8 percent in the next three months. After they crossed in this manner in December 1973, the Dow fell almost 9 percent in 10 months.

Some Tokyo investors border on the superstitious when it comes to statistical **Hard Times Ahead?** Nikkei Stock Average



Books that chart the Nikkei and Japanese stock prices are popular sellers at newsstands in Tokyo. "If people weren't looking at it, the chart books wouldn't sell," said Alexander Kinmont, a strate-

gist for Morgan Stanley Japan. The dead cross did not cause the market to melt down Monday. Instead, the Nikkei average rose 1.6 percent to close at 19.305.66. Investors were encouraged by the rise in the dollar against the yen and by gains in U.S. stock markets Friday.

Not everyone is afraid of the dead cross. Some in Tokyo have not even heard of it, and many said they did not need any statistical mysticism to tell them that Japanese equities are headed for trouble.

There are some basic reasons for pessi mism that do not have unusual nickStock prices are still too high compared with corporate earnings, analysts say. The average ratio of price to earnings in Japan is about 70, while in the United States, anything higher than 20 raises eyebrows.

Also menacing the market is the yen, which has appreciated I1 percent against the U.S. dollar this year, making Japan's exports less and less competitive. Many traders said they thought the dollar's recent slight recovery was a short-term phenomenon.

The decline that Mr. Nakamura and others foresee may have less to do with the dead cross than with something investors all over the world are grappling with: higher interest rates.

"My experience," said James Bush, a trader at Barclays de Zoete Wedd Securi-ties (Japan) Ltd., "is that six rate rises in the States wouldn't be conducive to buying equities."

Eric Kent, vice president of overseas equity trading at Nomura Securities Ltd. said: "Individuals are so sour on the market, I think it's going to take a long time before they can be convinced to come back in."

Is the dead cross ruining investors' appetites, or did their growing awareness of the problems cause the upsetting statistic in the first place?

The answer is a little of each, according to Mr. Nakamura of Commerz Securities. Investors looking at the dead cross are also aware that the days of ironclad cor-porate cross-shareholdings are ending.

He shares a growing consensus that the Nikkei average is likely to drop to near where it began the year, just below 18,000.

Investor's Asia Tokyo. Hong Kong Nikidosi 225 Hang Seng 2100 J A S O N D Exchange Chang Close Close 8,221.57 +0.98 8.302.53 Hong Kong Hano Seno 2,189,02 -0.16 Singapore Straits Times Sydney 1,880.10 +0.93 All Ordinanes 1,897,50 Takyo Nikkei 225 19,305.66 18,998.30 +1.62 Kuala Lumpur Composite 977.74 1:42 963.88 1.338.11 Bangkok SET +1.04 Secul Composite Stock 1,665.03 1,054.08 6,479;82 Taipei Weighted Price +4.17 Manila PSE 2,596.75 +1.00 -0.10 NZSE-40 -0.16 National Index 1,943.24 -0.46 Bombay

Very briefly:

 Samsung Heavy Industries Co. marked its entry into the South Korean passenger car market by applying for permission to import technology from Nissan Motor Co.

. China's car market will not be "totally open" to foreign companies until at least 2010, the manager of China Automobile Sales Corp. told the China News Service.

• Tianjin Automobile Industry Corp. launched a 2 billion yuan (\$230 million) expansion project to more than triple production to about 150,000 units in 1995, the People's Daily reported.

• William Lines Inc. of the Philippines said a loss of one of its ships would not interfere with its planned initial public offering in February of 235.7 million shares priced at between 9.65 centavos and 15.15 centavos (0.40 cent and 0.63 cent).

• Mitsui & Co. said it and Neptune Orient Lines Ltd. were considering a \$50 million project to build a container terminal port near He Chi Minh City.

• Bridgestone Corp., raised its forecast for parent-company pretax profit for 1994 to 57 billion yen (\$567 million) from 45 billion yen. Parent-company results in Japan generally do not include subsidiaries' earnings.

Fund Chief Sees Leading Role for Yen

Tourism Booms in China

BELITNG — China's earnings from tourism this year are expected to jump by about 50 percent, to more than \$7 billion, the official Economic Information Daily said Monday.

Statistics compiled by the National Tourism Administration showed earnings in the tourism industry of \$3.39 billion in the first half of the year, the report said. China took in 32.3 million overseas tourists in the first three

quarters of this year, and the figure is expected to reach 43 million for all of 1994, it said. The number of domestic tourists is expected to reach 450

million in 1994, up nearly 10 percent from 1993. Liu Yi, director of the tourism administration, said earnings from domestic tourists were expected to climb 10 percent this year, to 95 billion yuan (\$11 billion).

SYDNEY — The yen could topple the

dollar as Asia's predominant currency, the manager of one of Japan's biggest investment funds said Monday. Nobumitsu Kagami, vice president of

Nomura Investment Management Co., told a conference here that trade and investment between Japan and other Asian countries would lead to closer integration and interdependence. "This may, in turn, lead to a gradual

formation of a de facto yen bloc within the region in which the use of the yen will begin to increase as a regional key currency," he said. Japan's increasing role as an Asian

investor made such a forecast "logical

enough, especially now that the persis-

tent weakness of the U.S. dollar has

seriously eroded the confidence that the countries in the region traditionally have held in this currency," Mr. Kagami said. He said 1994 could be remembered as

"major watershed" in the yen's progress as an international currency, adding that Japanese investors were shifting allegiance from U.S. bonds to Eurobonds denominated in yen.

"In view of the fact that the countries in East Asia such as Indonesia, Korea, Malaysia, Thailand and the Philippines have a significant portion of their official liabilities denominated in yen, there should be substantial potential demand by these countries for yen-denominated assets to be included in their foreignexchange reserves," Mr. Kagami said.

Asian countries had improved their competitive positions with Japan by tying their currencies to the U.S. dollar, he added, but when those economies matured and needed price stability, they could turn to the yen.

■ Capital Spending Called Weak Hideaki Kumano, a vice minister at the Ministry of International Trade and Industry, said capital spending remained weak, indicating that the Japanese economy had not entered a full recovery, AFP-Extel News reported from Tokyo.

Separately, the ministry said sentiment in Japan's corporate sector improved in the third quarter from the second quarter, reflecting firm consumer spending and

progress in inventory adjustment.

MITI said 35.5 percent of the companies that responded had reported an improvement in the business environment in the third quarter from the second quarter.

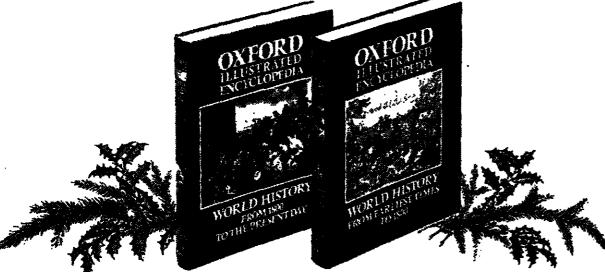
BMW to Make Cycles in India

NEW DELHI - Bayerische Motoren Werke AG said Monday it had signed a letter of intent with Majestic Auto Ltd., part of the Hero group, to produce motorcycles in India.

Majestic Auto will immediately start production and sale of BMW F650 motorcycles, and the company said it hoped for sales of 300 million rupees (\$10 million) in the first year. The F650 motorcycle will be assembled in India from imported parts.

The market for motor scooters and motorcycles in India is growing at the rate of 26 percent a year. A BMW spokesman said the venture would fill a need for motorcycles that could be serviced easily.

Give the IHT as a gift and give yourself a gift as well!



Up to 50% off the cover price!

gift for a friend or business acquaintance especially at our special gift rate of up to 50% off

For each six-or twelve-month gift subscription that you order we will send you the Oxford Special bonus for current subscribers

We will extend your own subscription by one week for each month's gift subscription you enter. For example, if you order two one-year gift subscriptions, your own subscription will automatically be extended by 24 weeks.

335

6-12-94

610

485

Rest of Europe, Except CB.

Encyclopedias illustrated above – absolutely free. And, of course, we will send the new subscriber a A subscription to the IHT is an ideal year-long handsome card, signed as you specify, announcing your gift.

Subscribe yourself If you are not already an IHT subscriber, you can also take advantage of this special gift offer. In

addition to your subscription you will receive these Oxford Encyclopedias – free.

Just complete the coupon below and send (or fax) us a copy for each order. And leave the rest

Call us toll-free in AUSTRIA: 0660 8155 LUXEMBOURG: 0800 2703 BELGIUM: 0800 17538 SWITZERLAND: 155 57 57 FRANCE: 05 437 437 THE NETHERLANDS: 06 022 5158 GERMANY: 0130 848585 UNITED KINGDOM: 0800 89 5965

Please indicate which gift subscription term you prefer and fill in the recipient's name and complete address.

12 months (+ 52 free issues,
364 issues in all.)

6 months (+ 26 free issues,
182 issues in all.) 3,300 Please check here if you prefer to send the free Oxford Encyclopedias to the recipient. 6,000 14.000 3,400 1,300 1,070 City/Code/Country. 1,950 My name as it should appear on the gift card_ 700 115 210 Great Brita 75,000 City/Code/Country_ 125 230 My subscription account number 470.000 260,000 My check or money order is enclosed (payable to the International Herald Tribune). 7,700 14,000 Piezze charge my credit card: 420 770 Acress American Express Larocard Diners MasterCard Visa 1,900 3,500 26,000 Credit card changes will be made in French France at current exchange rates. 47,000 Portugo 48,000 27.500 55,000 - hand daliv. Madri 3,100 For business orders, please indicate your VAT number: (IHT VAT number : FR747320211261) Sweden (cimol) 1,900

Return your completed coupon to: Subscription Manager, IHT, 181 Avenue Charles de Gaulle, 92521 Neuilly Cedex, France, Fax: 33.1 46 37 96 51 - Tel.: 33.1 46 37 93 61.

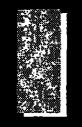
If you would like to receive further information on any of the advertisements published in today's Education Special Directory (pages 19-21), simply complete this coupon and send it to:

CLAIRE ACHARD, Advertising Department,

	Executive Education		-	U.S.A. The	ck box		Language Schools	
	France Tid	k box	18	American Institute of Computer Scie	nce 🗆		France Tick	ba
	CEFAM		19	Autonoma University de Guadalaj	arra 🗆	43	American Media Services (AMSI)	Ε
	CIAM	<u>-</u>	20	Century University		44	Institut de Français	
	Georgia Tech Lorraine	ᆈ	21	Chadwick University		45	Sud-Langue	
		_[22	Le Salle University			International	
	Spain	- (23	Lesley College		46	Ceran	С
ļ	University of Chicago		24	Hofstra University				
•	(miverany or chinage	٦	25	New York University			Switzerland	_
	Switzerland	1	28	St Mary's College		47	Ecole Lemania	L
			27	Rosa University			U.K.	
•	Center for Management	미			- 1	48	Sels Schools	
	A.Z.U			Day & Boarding School	ak		•	
1	Wharton Executive Education			,	1		Art & Design Schools	
	THE ROLL DESCRIPTION OF THE PARTY OF THE PAR	-		<u> Austria</u>			_	
	e-u = 11-i		28	Salzburg Infl Preparatory School			France	_
	Colleges & Universities	•	~	beautiful and the second		49	Parsons School of Design	
	T	ļ		France			Italy	
	France		~	ETION .		50	The International School of Art	
	American University of Paris		29 30	APRE College Cevenol International			U.S.A.	
	CEFAM	믜		•	- 1	51	Harvard Graduate of Design	
)	Georgia Tech Lorraine	믜	31	Ecole Active Bilingue	믜		Paraons School of Design	
)	Sorbogne •		32	Emécole		53	School of Fashion Design	
		Ì	33	International School of Monaco				
	International		34	Lycée Canadien en France	믜		11 · 104	
l	Schiller University	□}		Lycée International de Paris			Hotel Management Scho	Ų.
	3	- [36	The Bilingual Montessori School	띡		Switzerland	
	Italy	l		•		54	Hotel Consult	
2	American University of Rome	미		International	ĺ	55	Hosta Ecole Hotelière	
ŧ	John Cabot University		37	Tasis		56	Hotel Institute Montreux	
	•	- 1			1	57	IFTH International Hotel & Tourism	Ε
	Switzerland			Switzerland	ĺ			
ļ	Schiller American College		98				Cooking Schook	
		-}	36	Erasmus Institute	1		_	
	Netherlands]	39	Institut Montana			France	
5	EIIC Emerson	미	40	John F. Kernedy	미	56	Le Cordon Bieu	_
		ı	41	Leysin American School				
	U.K.	{			[Sammer Studies	
;	American Chilege in London			U.S.A.			U.S.A.	
	London School of Journalism		42	Oxford Academy		59	University of Virginia	
							- 5	

Job Title:















WORLD DISCOVERS DRAMA OF AFRICA

Since 1989, the number of visitors has trebled.

F or years, Zimbabwe succeeded in concealing from the world its combination of an orderly infrastructure and huge expanses of wilderness, which include a geographical marvel on a gargantuan scale.

At independence in 1980, the country gave itself a name that made it the last alphabetical entry in the tourist catalogue index. Then it had a tribal conflict and gained a reputation of being fiercely leftst. But in 1989, as the world began to change, the small Southern African country and its 10 million people settled political differences and emerged into

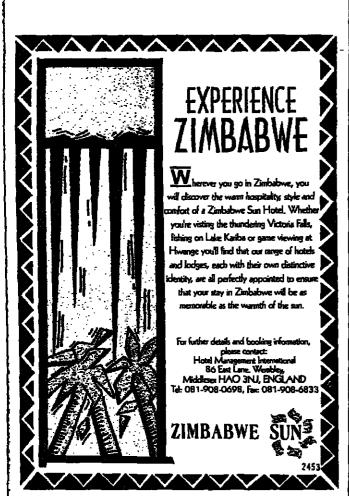
the world's consciousness with a more positive image.

In a leap that began in 1989, arrivals more than trebled to 880,000 last year, and tourism is now growing annually by 10.4 percent, well above the global average. Receipts from international tourism rose fivefold, to \$95 million, last year.

Spillover benefits of the sector pearly double that forum to Spillover benefits of the sector nearly double that figure, to represent 4.8 percent of the gross domestic product. The prime attraction is Victoria Falls, the world's largest waterfall, a spectacle that draws an involuntary "aah" from visitors. This high drama is complemented by the impressive diversity of African flora and fauna in the sprawling, efficiently run national parks. All this in a country whose cities, transport and communication networks are of a high standard and which is populated mostly by friendly, hospitable

In the last five years, the tourist industry has been radically altered. All of the established hotel companies have invested heavily in refurbishment. The growth area has been the low-density, high-cost bush lodge. In 1989, there were eight such camps around Victoria Falls. Now there are 28. These were mostly developed by small, independent local constants. which often work at a breathtaking pace. Landela Safaris, one of the first to see the opportunities five years ago, grew from virtually nothing to spending \$1.5 million in the last three years on four lodges that take visitors on a circuit of the major wildlife destinations. The company plans to spend an-other \$1 million on three more lodges next year, says managing director Stewart Cranswick.

Zimbabwe Sun Hotels, the leisure wing of the country's biggest, part-state-owned conglomerate, has been the most aggressive of the big corporations. It has had a capital investment of \$10 million since 1989, when it abandoned big hotels to build new lodges or buy up existing operations. This year, the company broke new ground when it moved into the severely underdeveloped southeast of the country. To begin with, there will be five lodges on the 700,000 acre Save River Conservancy, jointly owned by 14 former cattle ranchers who pulled up their fences two years ago and trucked in 150 elephants from the Gonarezhou national park next door.





Hotels

Rainbow Group of Hotels

- New Ambassador Hotel - A'Zambezi River Lodge
- Rainbow Hotel Christmas Pass Hotel

Conferences

- Harare International

Conference Centre HICC Auxillary Business

* Under Management Contracts



Investments

- Sheraton Harare Hotel*

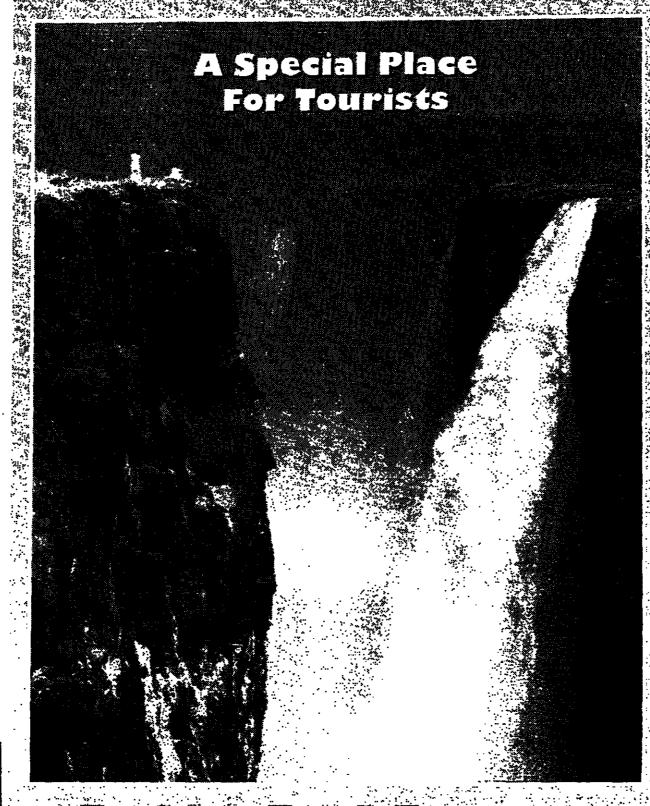
- Zambezi River Lodges*

Tourism Services

Zimbabwe*

Central Reservations

6th Floor Travel Centre. Third Street / Speke Avenue P.O. Box 5418 Harare, Tel:733775-9/708125/729203/728303 Fax: 790585, Telev: 26467 ZW



THE SMOKE THAT IS THREATENED

the "Smoke that Thunders," which was what the Makatolo people called Victoria Falls before David Livingstone "discovered" the waterfall in the 19th century and named it after his reigning officen, is under threat, according to a study this year by the Zimbabwe Department of Natural

The currain of water 1,708 meters wide and 100 meters deep is a de-

"ZIMBABWE"

was produced

in its entirety

by the

Advertising Department

of the

International

Herald Tribune.

WRITER: Jan Raath

is based

in Harare.

PROGRAM

DURECTOR:

Bill Mahder.

The Safari Guides

Company -UK Office: Bushbuck Safaris

Tel: 44 669 630386 Fax: 44 669 630385

PRIVATE GUIDED

SAFARIS IN 7

COUNTRIES

AFRICAN

But the Department of Natural Resources study suggests that not enough is being done to curtail the excesses of tourists - up from 46,000 in 1983 to 158,000 last year - and their tourist industry hosts. The addition of five new hotels since 1988 has nearly double the manter of no-

tel heds to 1,500: The report says that The riverside above the falls, a

below the falls, there are too many

rafting and kayaking operators.

The air above the falls is filled with the rose of joyriding belicopters, fixed-wing sucraft and microlights-

The overall effect is loss of habitat for some species, erosion, litter, disruption of the movements of wildlife (perficularly large manumals that de-pend on being side to migrate daily to water at the river from), manuscale

serving mingrief for superliatives - the place of the serving mingrief for superliatives - the place of the serving mingrief for superliatives - the place of the serving mingrief for superliatives - the place of the serving mingrief for superliatives - the place of the serving - the place of the serving superliation is expected and access to the serving superliation in the serving superliatio

See Zimbabwe, and you've seen Africa

Zimbabwe has it all. Everything you perceive as epitomising Africa. Its teeming wildlife in the vast untarned reserves. Its grandiose, panoramic landscapes, golden-brown in the perenial sun. The brooding ruins of an ancient city, testimony to a long-lost civilisation. The world's greatest and most spectacular cataract - the Victoria Falls - where the mighty Zambezi thunders over the vertical cleft to the chasm one-hundred metres below.

In contrast is its modern high-rise cities, complete with every facility, in a friendly, peaceful, politically-stable land. A land where a million visitors are enraptured every year.

A land brimming with investment opportunity.



For further information, please contact: -The Director, Zimbabwe Investment Centre, Royal Mutual Building, 45 Baker Avenue, P.O. Box 5950, Harare, Zimbabwe. Telephone: 757931-6 759911-6, Fax: 757937 759917 Telex: 22481 ZIÇHRE ZW.

"Promoting investment for Growth"

1443



IN TUNE WITH **OUR TERRAIN**



FOUR DELIGHTFUL LODGES - HARARE, LAKE KARIBA HWANGE NATIONAL PARK AND AT VICTORIA FALLS -FOR FURTHER DETAILS AND BROCHURE CONTACT

United Kingdom Tel 071 262 3409 Fax 071 262 7792

Tel 0897932615 Fax 0897934225

Tel 4-734043/6

VILLAGES COMBINE TO GREET VISITORS

Rural communities put in charge of development

When it comes to trading on esoteric names, Zimbabwe's Uzumba-Maramba-Pfungwe district council could compete with some well-known Welsh villages.

In July, the council received an "honorary mention" ecotourism award from British Airways. Framed and fixed to the mud wall of the council's Sunungukai Camp on the banks of the Mufurudzi River in northeast Zimbabwe, the represed recognizes a radical change made by a tiny rural ward recognizes a radical change made by a tiny rural African community that wants to thrive in its fragile, wild

It took three years to bring the three villages of 600 people to accept collective responsibility for setting up the four rondavels (round huts), in which visitors stay for \$2 a night. Scores of gold panners had to be persuaded to move away from the river front, tree felling had to be stopped, and poachers had to be policed. The camp made a profit of only \$370 in its first year, but things are improving fast. Liz Rihoy, field worker for the local aid organization. Zimbabwe Trust, says, "There was a lot of mismanagement, but they have learned a lot."

The trust is one of a small group of organizations backing an initiative called CAMPFIRE (Communal Areas Management Program for Indigenous Resources), a farsighted concept of rural development introduced by Zimbabwe's National Parks Department in 1984. It puts remote rural communities in charge of the bush and wildlife they live in, so they can handle from the puts and the puts their they can benefit from tourism profits earned through their

own carefully managed conservation.

By 1989, 12 districts had adopted CAMPFIRE programs, but they were devoted to safari hunting and leased hunting rights to operators. Last year, total earnings of the 12 districts rose 60 percent, to \$1.13 million, far beyond the returns of traditional subsistence agriculture. All the profits were plowed back into the communities.

Sunungukai camp, aimed at the lowly backpacker market, was the first CAMPFIRE operation that did not involve hunting. Two other deals concluded this year show how CAMPFIRE has brought rural communities into the world of corporate finance.

Zimbabwe Sun Hotels and Landela Safaris have each signed with separate district councils for the lease of land for luxury game lodges, under terms drafted by Price Waterhouse that give the councils a percentage of turnover, but also oblige them to maintain the land in a wilderness state. The Hwange council, east of Victoria Falls, will soon be

tate - 12 camp-lodge sites on the banks of the Zambezi Riv-Hwange council is also charging white-water rafting a levy if visitors end their rides on council land, and when a hotel dug 200 silver fig trees from Hwange's territory, they

developing what is likely to become hugely valuable real es-

were obliged to pay. "Councils are realizing they can demand payment for their resources," says Mr. Riboy.



AIR ZIMBABWE IS DELIGHTED TO INTRODUCE THE EXECUTIVE CLASS - OFFERING YOU A PERSONAL APPROACH TO FLYING ENJOYMENT.

More class

PERSONALISED SERVICE THERE'S A DEEPER COMMITMENT TO YOUR WELLBEING BY OUR EXPERIENCED CABIN STAFF, AND YOU'LL ENJOY OUR DELIGHTFUL CUISINE.

OUR NEW, EXECUTIVE CLASS SEATS GUARANTEE YOUR COMPLETE COMFORT MORE LEGROOM AND ANGLES OF RECLINE ALLOW FOR FULLY-RELAXED BODY SUPPORT. MORE ENTERTAINMENT A CHOICE OF SIX CHANNELS OF MOVIE ENTERTAINMENT

ARE AVAILABLE ON YOUR PERSONAL VIDEO UNIT, OR TEN CHANNELS OF MUSIC ON YOUR PERSONAL MUSIC SET THE EXECUTIVE CLASS IS A TOTAL COMMITMENT TO YOU PERSONALLY, AND IF IT'S YOUR BUSINESS TO FLY, IT'S OURS TO MAKE FLYING A PLEASURE.



FOR MORE INFORMATION, CONTACT AIR ZIMBABWE RESERVATIONS AND SALES. TEL.: (071)4913783, FAX: (071)3553326.

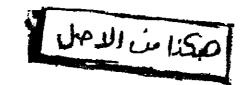
MORE OF WHAT YOU'VE COME TO EXPECT.

Dear Reader For further information on any of the following companies, tick the appropriate box(es) and send the completed coupon to:

International Herald Tribune. Supplements Departments

181 ave. Charles de Gaulle, Fax (33-1) 46	Supplements Depail 92521 Neurilly Fran 37 50 44	tment, ice.
Air Zimbabwe Landela Safaris Adventures D Zimbabwe Investment Center	☐ Bushbuck Safa ☐ Zimbsbwe Bre	weries
Zimbabwe Tourist Inv	vestment Company	6-12-94
Company		

صكدًا من الدعل



INTERNATIONAL EDUCATION: SPECIAL DIRECTORY

Executive Education

FRANCE

GRADUATE MANAGEMENT STUDIES IN FRANCE

Five Leading French Grandes Ecoles CERAM Nice - ESC Lyon - ESCP (Paris) ESSEC (Paris) - HEC (Paris) offer a two-year graduate programme:

Master's in Management

for students holding a first university degree or equivalent qualification (all majors). The degree is fully accredited by the French Ministry of Education.

A COMPREHENSIVE PROGRAMME

- Core courses in all major functional areas
- An in-company training period A period of in-depth study or a concentration in a specific area of
- A Business Policy course

· Lag

Sept.

The state of the s

THREE PROGRAMME OPTIONS

- · Management programme in French,
- offered by the five schools
- Management programme in French and English, offered by the five schools Management programme in English (first year) offered by ESCP, ESSEC and (HEC International Track)

UNIQUE STRENGTHS

- A focus on Europe
- Selectiveness and prestige
- A balanced approach to management
- A close partnership with the business
- The International dimension
- An excellent student/faculty ratio

For further information about the programmes and admission procedures, please write for a brochure to:

POLONIA HEBERT - CIAM/FRENCH GRADUATE

MANAGEMENT Admissions Board

1, rue de la Libération - 78351 Jouy-en-Josas, Cedex

FRANCE

TEL: (33-1) 39 67 73 60

FRANCE



Philadelphia

(USA) & Japan

TEMPLE/IGS INTERNATIONAL

MBA



Groupe IGS

This AACSB - accredited MBA degree from Temple University, in collaboration with IGS is a one-year full-time multicontinent program designed to prepare individuals for a career in global management.

- Internationally-focused courses taught in English
- Fall semester in France (Paris or Lyon), Spring semester in Philadelphia
 Optional summer internship in Japan
 Executive mentoring & consulting experience

Bac + 4, 1 is BBA or equivalent

Call or write Don Minday Temple IGS IMBA Program may last longer li business over 107 rue de Marseille, (900° Lyon Tel.: (33) 72 73 47 83 - Fax: (33) 72 72 93 57

Georgia Tech Lorraine

The European Extension of the Georgia Institute of Technology

MANAGEMENT PROGRAMS FOR THE 21st CENTURY

Degree and Non Degree Programs in Management of Technology

For information: Tel: (33) 87.20.39.39 Fax: (33) 87.20.39.40 U.S.A.

FLYING LESSONS, WHARTON STYLE.



Need a flight plan for managing in Europe, the Pacific Rim or emerging economies around the world? Look to Wharton's blend of scholarly excellence and real-world faculty for innovative thinking. From Howard Perimutter's groundbreaking concept of "the global civilization and multinational corporation" to the Lauder Institute's dual MA/MBA degree program for international management studies -Wharton has been on the leading edge from the beginning. This rich tradition of innovation is the

- ☐ Implementing Strategy April 30 May 5, 1995 September 10 15, 1995
- ☐ Integrating Finance and Marketing: A Strategic Framework February 5 - 10, 1995
- September 10 15, 1995 ☐ Sales Force Management February 26 - March 3, 1995 July 23 - 28, 1995

foundation for our executive education programs which incorporate a unique pragmatism. These insightful, dynamic courses offer business people new perspectives and a chance to refocus priorities.

Are you running low on ideas to keep your business on course? Come to Wharton Executive Education. Then put what you learn to work and fly circles around the competition.

- Wharton Executive Development Program: The Transition from Functional to General Management February 5 - 17, 1995 May 7 - 19, 1995 October 29 - November 10, 1995
- ☐ international Forum January 18 - 20, 1995 (Europe) April 19 - 23, 1995 (Asia) September 6 - 10, 1995 (USA)

Call today for a complete catalog listing over thirty different courses in finance, management, strategy and marketing: (215) 898-1776, ext. 1399.



WHARTON EXECUTIVE EDUCATION

Aresty Institute of Executive Education • 255 S. 38th Street • Phila., PA 19104-6359 1-800-255-EXEC ext. 1399 • (215) 898-1776 • FAX Attn: Dept. 1399 (215) 386-4304

SWITZERLAND

Degree from SWITZERLAND BACHELOR-BBA MASTER-MBA Partisme, Full-time, Off-Campus Distance Learning Programs

Colleges & Universities

Building Bridges Through Intercultural Relations



A unique master's degree program at Lesley College Graduate School, for men and women interested in a career in the intercultural relations field with specializations in:

- Intercultural Training and Consulting
- Managing Culturally Diverse Human Resources
- Foreign Student Advising/ International
- **Educational Exchange** Multicultural Education
- Development Project Administration
- Intercultural Health and Human Services

Classes are offered in the late afternoon and evening allowing full-time or part-time enrollment in the Master of Arts degree program in Intercultural Relations.

For more information, please contact: Zareen Karani Lam de Araoz, Ph.D., Director (617) 349-8365 or (800) 999-1959 ext. 8365.



Intercultural Relations Program Lesley College Graduate School 29 Everett Street, Cambridge, MA 02138 (617) 349-8365 or (800) 999-1959 ext. 8365

FRANCE

UNIVERSITE DE PARIS SORBONNE

COURS日 Centre Experimental d'Ende de la Civilisation Française associé à l'Université FRANÇAISE

COURS DE CIVILISATION FRANCAISE DE LA SORBONNE

Fall, Winter and Spring Semesters.

UNDERGRADUATE COURSES GRADUATE COURSES : French boccoloureate level required. French language and Civilization

University Courses.
**MACKSTRE de bongue et de Civilisation Françoises" (equivalent to M.A. credit U.S.A.). Sorborane Sustimer Session for Foreign Teachers and Students.
Courses for Teachers of French Language

 Summer Courses: June to end Sept • DELF. Preparation.

- appoor semmon on request.

Options in Economics and Commercial Studies in each session

of Certificat Prantque de François Commercial et Economique"

of Diplôme Superiour de François des Affaires"

of Diplôme Superiour du François des Affaires"

of Diplôme apprefondi du François des Affaires

of Diplôme apprefondi du François des Affaires

of Diplôme and artificates from the Softonne and the Poris Chamber of Commerce and Industry.

Diploma and artificates from the Softonne and the Poris Chamber of Commerce and Industry.

Resident visus required. Inquire at the Cultural section of the French Embassy.

Apply 20 COURS DE CIVILISATION FRANÇAISE,

Apply 20 COURS DE CIVILISATION FRANÇAISE. 47 rue des Ecoles, 75005 Paris. Tel.: (33-1) 40 46 22 11 - Franc (33-1) 40 46 32 29

FRANCE

THE AMERICAN UNIVERSITY OF PARIS

AUP prepares its students to be a part of an increasingly global society.

Bachelor of Arts: Art History, Comparative Literature, European Cultural Studi French Studies, Int'l Affairs, Int'l Business Administration, Int'l Economics,

Bachelor of Science: Applied Eco

AUP. The American university in Europe.

U.S.A.

International Business in the San Francisco

Saint Mary's College of California offers an international MBA program that is designed to integrate a global perspective on business with a conceptually rigorous exposure to the analytical skills and functional knowledge typical of MBA programs. This challenging, full-time 72 unit program is offered in an accelerated 13 month format. The program commences on October 2, 1995.

Founded in 1863, Saint Mary's College has been rated among U.S. News and World Report. The College enrolls 4,000 students and is located on a beautiful 425 acre campus 21 miles from San

To receive an application and a catalog, mail your name and address to: Saint Mary's College, Graduate Business Programs, P.O. Box 4240, Moraga, California, 94575 USA. Or, FAX to 1(510)376-6521. Telephone: 1(510)631-4500.



Modern History.

Computer Science, new 5-year Engineering program in cooperation with the University of Alabama at Huntsville. Contact: The Office of Admissions, BP 134, 31, avenue Bosquet, 75007 Paris, France.

Tel. (33/1) 40 62 06 00 Fax (33/1) 47 05 34 32

Earn an MBA in Bay Area.

the top ten regional universities in the western United States by Francisco and 10 miles from Berkeley.

COLLEGE

Don't settle for less.

The University of Chicago International Executive M.B.A. Program at Barcelona

- · Join our intensive part-time program for experienced managers.
- Applications are now being accepted for the next session which begins in July.

To find out more, attend an information reception:

In Paris

Tuesday. December 13, 6:30 p.m. U.S. Consulate 2 rue Saint Florentin

Wednesday, December 14, 6:30 p.m.

Hotel Michelangelo

Via Scarlatti 33

University of Chicago Professor Marvin Zonis will deliver a presentation at each reception titled "Winners and Losers in the Coming Global Boom."

To confirm your attendance at a reception — or to receive more information --- call or fax:

International Executive M.B.A. Program at Barcel The University of Chicago Graduate School of Busine

Aragón 271 08007 Barcelona Tel: +34 3 488 33 80 Fax: +34 3 488 34 66

1101 East 58th Street Chicago, Illinois 60637 U.S.A. Tel: +1 312 702 2191 Fax: +1 312 702 2225



Colleges & Universities

ITALY

THE MERICAN UNIVERSITY OF ROME

Center For

University Studies

DEGREE PROGRAMS A.A. Interdisciplinary Studies A.A. Business Administration B.B.A. International Business

B.A. International Relations B.A. Italian Studies B.A. Interdisciplinary Studies SUMMER SESSIONS

SEMESTER STUDY ABROAD PROGRAM HOUSING IN STUDIO APARTMENTS

The American University of Rome is accredited by the Accrediting Council

For further information contact-American University of Rome Dept. 601, Via Pietro Roselli 4-00153 Ros MEXICO

Universidad Autónoma de Guadalajara SCHOOL OF MEDICINE

in Guadalajara, Mexico

The International Choice

We are proud to have 8,000 successful U.S. graduates

For information, please call or write our U.S.A. office: 210-561-9559 • fax 210-561-9562 10999 I-10 West, Suite 355 O San Antonio, Texas 78230

INTERNATION SERVICE FOR SEEDIE DIE GEORGE

Colleges & Universities

ITALY



JOHN CABOT UNIVERSITY

An American University in the Heart of Rome

- Bachelor's degrees with majors in Business Administration, International Attairs, Art History and English Literature.
- Quarter Calendar with five-week Summer Session: Begin studies in September, January, April, or June.
- al student body from over 30 different coun-
- Advanced Placement for International Baccalaureate, Ma-
- American Language Program: Intensive English language preparation for university admission.

John Cabot University is affiliated with Hiram College in Ohio. Students may study abroad at other American universities while working toward their degrees. Many graduates pursue Master's degree programs at universities in the United States and Europe.

For further information contact: John Cabot University Via della Lungara, 233 - 00165 Rome - ITALY Tel. +396/6878881 - Fax +396/6832088

Education Library holding over 1.3 million volumes.

They're careers that are rapidly

potential for the 90's.

Education.

changing, quickly growing - and full of

Learn from people who've already

made it in Real Estate, Tourism and

University's School of Continuing

national center for all three of these

industries, NYU offers unparalleled

master's programs taught by leading

industry professionals. Each is career-

The Master of Science in Real Estate is a 38-credit full- or part-time program.

You may specialize in development and investment, valuation and analysis, and

specific, so you get the precise background and skills you need to advance

in these high-profile industries.

Travel, and Hospitality-at New York

Located in what may well be the inter-

For admissions information, write:

AA/EOE

U.S.A.

GRADUATE PROGRAMS

Bilingualism, Computer Science, Clinical and School Psychology, Educational

Administration, and Oral Biology. Sixty-five graduate programs at the master's or

doctoral levels. AACSB accredited M.B.A. Programs; NCATE accredited School of

HOFSTRA UNIVERSITY

Take your place in a career that's going places.

NYU's Master of Science programs in Real Estate, Tourism and Travel, and Hospitality

Dean of Admissions, Hofstra University, Hempstead, NY 11550

Administration, Electron Microscopy, Literature, History, Speech Pathology, Business

SWITZERLAND

Schiller International University

University degree programs (A.A., B.A., B.S., M.B.A.) in:

Liberal Arts • International Business Administration Economics • International Political Studies French Language, Literature & Civilization

Fulls are reduced by ACICS Washington DC., USA Collegium Palatinum courses in Intensive French

Preparatory program for university entrance: designed for those seeking to complete their last year of secondary school in a university atmosphere. Small, tutorial type courses catering to individual needs.

The American Collège of Switzerland

Dept 12/94 HTACS1, CH 1854 Leysin Tel: (025) 34 22 23 • Fax: (025) 34 13 46

U.S.A.

GUIDED INDEPENDENT STUDY PROGRAM Bachelor, Master, Doctorate

 Business Administration • Engineering Health Care Management • Education Earn a bachelor, master or doctoral degree. Use your past experience as credit toward your degree. No classes, seminars or on-campus attendence. Studies build upon your experience, relate to your career. Self-paced. Open time schadule. Distinguished faculty advisors.

Act now to advance your career.
• SEND RESUME FOR
NO COST EVALUATION

(504) 624-2977

Ross University

SCHOOL OF MEDICINE

anteed U. S. Clinical Rotations

<u>VETERINARY MEDICINE</u>

Clinical Rotations in U.S. Vet Schools

. Our Graduates are in Private Practice throughout the U.S.

Financial Aid Available

Accepting Applications For Both Schools Call or Write:

ROSS UNIVERSITY

50 W. 34th Street, New York, NY 1000

(212) 279-5580

The Master of Science in Tourism and

evening program that will expand general

The Master of Science in Hospitality

Industry Studies is a 38-credit full- or

part-time program that focuses on real

For more information, mail or fax

the coupon. For Tourism and Travel, or

New York University 7 East 12th Street, 11th Floor, New York, NY 10003 Fax to: 212-995-3656

Please send me more information about your

Hospitality call 212-790-1340. Or for

Real Estate call 212-790-1335.

School of Continuing Education

estate, financing and marketing, as well

Travel Management is a 38-credit

management proficiency as well as

develop industry-specific skills.

as hotel operations.

□ Real Estate

THE NETHERLANDS



The European Institute for International Communication (EIIC-Emerson) in Maastricht, the Netherlands, is the international branch of Emerson College in Boston, the only fully accredited university in the United States, since 1880 devoted exclusively to educating communication professionals.

Bachelor's Degree Programs:

- Video Audio
- Print & Broadcast Journalism
- Management & Organizational Communication
- Advertising
 Public Relations

One-year intensive Master's Degree: Global Marketing Communication & Advertising

For more information contact: EIIC-Emerson • Office of Admission Brusselsestraat 84 • 6211 PH Maastricht • the Netherlands Tel: +31 43 258282 • Fax: +31 43 255550

INTERNATIONAL



Associate, Bachelor's and Master's degrees

at our campuses in Florida • London • Strasbourg • Paris Heidelberg • Berlin • Madrid • Engelberg

and at the American College of Switzerland, Leysin

Business Administration and other business majors International Hotel / Tourism Management International Relations / Diplomacy Competer Systems Management - Economics

Psychology · Public Administration **Engineering Management** Pre-Medicine - Commercial Art - Liberal Arts

..... : 😲 French, German The Leysin institute of Art & Design

Advertising • Design • Promotion Marketing For Catalog, Viewbook or Informational Video, write or call:

Tel: (071) 928 8484 • Fax (071) 620 1225

AMERICAIN DE MANAGEMENT CENTRÉ D'ETUDES FRANCO

STUDY IN FRANCE at an American University in Lyon Working with accredited American Universities, Cefam accepts business majors who wish to spend a semester or academic year discovering Europe, while acquiring important international

- All courses in English (American Pro
- Tuition: \$3,000 per semester
 France's 2nd largest city
 International student body, downtown campus
 Degree programs available (BBA and MBA)
- Contact: David Russell CEFAM 107, rue de Marseille 69007 LYON Tel.: (33) 72-73-47-83 Fax: (33) 72-72-93-57

.-brt & Design Schools



considering career choices or changes

48 Quincy Street Cambridge, MA 02038

GREAT BRITAIN

Earn Your American University Degree at a College in London

M.B.A. in International Business, Bachelor's Associate degrees in Business Administration Commercial Art, Fashion Design, Fashion Marketing Interior Design and Video Production

You'll feel right at home studying with other American and international students who have chosen The American College in London

U.S. accredited and degree granting. Terms begin October, January, March, June and July. Housing and job placement services available. Study abroad opportunities to sister campuses in Atlanta and Los

For further information or a prospectus contact:

The American College in London 110 Marylebone High Street, London WIM 3DB England Tel: (071) 486-1772 - FAX: (071) 935-8144 Classes begin January, March,

June, July and October. PANCE

Georgia Tech Lorraine

Metz, France The European Extension of the Georgia Institute of Technology Atlanta, Georgia, USA



American Master of Science and American Ph.D. and Advanced Degrees from selected European Universities

DEGREES AND DOUBLE DEGREES OFFERED:

- Master of Science and Master of Science in Electrical Engineering from the Georgia Institute of Technology, USA
- Ph.D. from the Georgia Institute of Technology, USA
- Diplomes d'Etudes Approfondies from French Universities Diplomes de Specialisation from French Engineering Schools

Georgia Tech Lorrsine, 2 et 3, rue Marconi, F-57070 Metz, Franc Tel: +33 87 20 39 39 Fax: +33 87 20 39 40 or Georgia Institute of Technology, Atlanta, GA 30332-0252, USA Tel: +1 (404) 894-2927 Fax: +1 (404) 894-2997

■ B.S. & M.B.A. in Business MLS. in Environ Accounted by tulken

For free catalogue call 205-252-4483.

U.S.A.

B.S. & M.S. In Computer Science * ALL COURSES HOME STUDY. increase your earning power Approved for tallion reimburs

1-205-323-6191

in Excell

CORDON

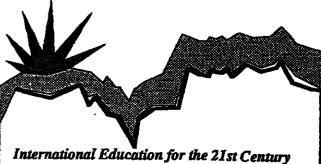
GREAT BRITAIN

BE A WRITER OR JOURNALIST

Specialist courses covering Journalism, Fiction or Feature Writing and English for Business. Home study by post or attend our NUJ recognised courses in London. Overseas students welcome. Prospectus from:

The London School of Journalism Dept. HT, 22 Upbrook Mews, Bayswater, LONDON, W2 3HG Tel.: +44 71 706 3536 Fax: +44 71 706 3780

Day & Boarding Schools



- Coeducational boarding school, grades 9-12, 13th year University preparation: International Baccalaureste, Advanced Placement, US High School Diploma; excellent examination results Accredited by Middle States Association and PCIS
- Recreation, excursions, sports, ski program, family atmosp SUMMER PROGRAMS: JUNE AUGUST Summer in Switzerland: ages 14-19, Alpine Adventure, ages 10-13

LEYSIN AMERICAN SCHOOL IN SWITZERLAND

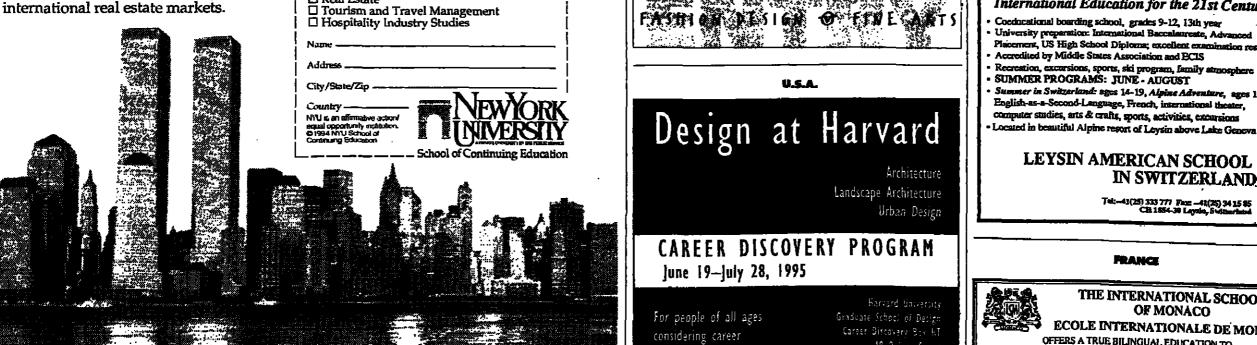
Tel:-41(25) 333 777 Fax: -41(25) 34 15 25 CB 1854-30 Leysle, Switzerland

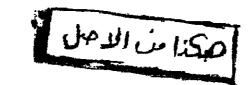


THE INTERNATIONAL SCHOOL OF MONACO

ECOLE INTERNATIONALE DE MONACO OFFERS A TRUE BILINGUAL EDUCATION TO STUDENTS FROM PRE-KINDERGARTEN TO GRADE 5 FOR FURTHER INFORMATION PLEASE CONTACT: DR. EUGENE STEVELBERG, HEADMASTER, QUALANTOINE-Icr. MC 98000 MONACO, TEL. 93 25 68 20, FAX 93 25 68 30

صكنا من الدعل





INTERNATIONAL EDUCATION: SPECIAL DIRECTORY

Language Schools

INTERNATIONAL

Do you want concrete results in a foreign language?

FRENCH - GERMAN - SPANISH - ITALIAN - JAPANESE - DUTCH - ENGLISH

66 hours per week in the target language 9 lessons per day in mini-groups and/or private lessons + socio-cultural activities with the teachers till 10,30 pm.

Centres in:

France - Belgium - Ireland - Spain Ref.: Coca-Cola, McKinsey, German Foreign Office, State Department, Remault...

Also French and English courses for young people. CERAN LINGUA HEAD OFFICES

in Belgian: Chineau CERAN Avenue du Châs B-4900 SPA Tel.: (32) 87 79 11 25 Fex: (32) 87 79 11 88



Monastère SI Paperage BP 27/264 F-30130 PONT-ST-ESPRIT

since 1975, language courses for motivated people!

GREAT BRITAIN

→ Sels College London RECOGNISED BY THE BRITISH COUNCIL reign students & profes

 For foreign students & professional people
 All levels from beginners to Cambridge Proficiency · Accommodation arranged · Sels for excellence, reliability and friendlin

64-65 LONG ACRE, COVENT GARDEN, LONDON WC2E 9 JK FAX: 0171 379 5793 Principal Y. Raise, BA, BSc (Food), F.LL., MEd, Barrister at low, FRSA

SWITZERLAND



STUDY IN SWITZERLAND Intensive French courses (Alliance française)
Intensive English (Cambridge, Toeff & TOEIC)
Intensive English (Cambridge, Toeff & TOEIC)

Prolomo: Communical correspondence and constraints

Prolomo: Communical correspondence and constraints

Prolomo: Communical correspondence and constraints

Output

Displacement of the constraints of Diploma: commercial, secretary and executive Diploma: commercial, secretary and executive secretary • Pre-MBA - LBD, Lemania Business Dipl. secretary • Fre-MBA - LEU, Lemania Busin
• Hotel management preparatory course
• Hotel management preparatory course
• Maturité suisse • Baccalauréat français Boarding accommmodation Ecole Lémanie - 3, ch. de Préville - CH 1001 Leusam
Tel. -41/21 320 15 01 - Fax -41/21 312 57 00 Summer courses: July - Septembe

PRANCE CONTROL OF THE PRANCE CONTROL OF THE

ost renowned school for French INSTITUT DE FRANÇAIS

an INTENSIVE COMPLETE IMMERSION course on the Riviers 8 hrs per day with 2 meals For sduits. 8 levels: Beginners I to Advanced II Next 2-4 week course starts. Jan. 9, Feb. 6; and all year. 6230 Villefranche/Mer - Lo, France. Bel 98 01 88 44 Fax 93 78 92 17

If you want to refresh your anguage skills or further your siness french, you are welcom SUD LANGUE 8 place de la Comédie Fax: 67.60.94.70 Tel.: 67.60.94.94 Year-round courses for adults (over 18) in a school located in the heart of the historic town.

Send for a free copy of the INTERNATIONAL EDUCATION GUIDE

Write to: Kimberley Guerrand-Betrancourt International Herald Tribane. 181, Avenue Charles-de-Gaulle, 92521 Nonilly Cedex, France.

Cocking Schools

FRANCE

Culinary Excellence at LE CORDON BLEU

L'Art Culinaire PARIS - 1895

·Weekly workshops.

Daily demonstrations. •Introduction to French gastronomy.

SUMMER CLASSES: September 9th to 30rd

·CATERING: New course in five intensive weeks from November 14th to December 17th.

•THE CLASSIC CYCLE: Study cuisine and pastry in 10 week courses that begin four times a year.

8 rue Léon Delhomme 75015 Paris Phone 33/1 48 56 06 06 Fax 33/1 48 56 03 96

PARIS . LONDON . TOKYO 114 Marylebone Lane London WIM6HH Phone 44/71 935 35 03 Fax 44/71 935 76 21

Call today for a free school brochure or gift catalogue of our gourmet products. USA: 1-800-457 CHEF

Teachers' Hils

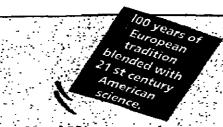
PRANCE

European English Teachers and GLT Learners!

THE IHT "NEWSPAPERS IN THE CLASSROOM"

MARY LOUISE STOTT EDUCATIONAL SERVICES DEPARTMENT Hotel & Management Schools

SWITZERLAND



Hotel Management **Education in Switzerland**

2 year Hotel Management Diploma / Associate Degree (Switzerland and/or USA) . Swiss/American University Degree

Post Graduate Diploma (1 year) All programs are taught in English. HOTELCONSULT SHCC COLLEGES

Swiss and US

Diplomas

2 & 3 year Programmes In English

Transfer to European and US Universities (BA, BS)

35 years of experience - Transfer credits to US and European Unite · Hotel Diploma Courses - 1 to 2 yrs Travel and Tourism Diploma Courses - 1 to 2 yrs

For information contact: HOSTA Hotel and Tourism School, 1854 H Leysin, Switzerland, Tel.: +41-25-342611, Fax: +41-25-341821



3-YEAR BACHELOR'S DEGREE AND HIGHER DIPLOMA IN HOTEL MANAGEMENT* MANAGEMENT STUDIES IN SWITZERLAND

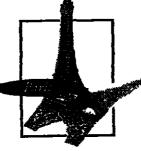
> DIPLOMA IN HOTEL MANAGEMENT

1-YEAR **CERTIFICATE COURSES**

ASK MARIA BAKS FOR INFORMATION AT: IHTTI, BOX, 4006 BASEL, SWITZERLAND. PHONE 41-61-312 30 94 FAX 41-61-312 60 35

Art & Design Schools





Summer Intensive Art and Design Studies in New York City, June 26 to 27 or Paris, France, July 1 to 28. Open to high school, college and graduate students, teachers, independent artists and designers, and serious amateurs. Parsons School of Design, Office of Admissions, 66 Fifth Ave., New York, NY 10011 212-229-8910 or 800-252-0852, extension 4, Fax: 212-229-8975.

Parsons is a division of the New School for Social Research

06057 Montecastello di Vioro (PG) ITALY Tel/Fax: 39-75 8780223 in North America: c/o Hibiscus Study Tours 77 High Park Blvd, Toronto ONT MSR 1M9 CANNDA, Tel/Fax: 416-537 1975

CANDA Tel/Fac 416-537 1975
Nicholas Carone and Helen Treitman, Directors Intensive studio program in away, Petoting & Scutpture in Umbrian Intown, 2 hrs from Rome & Florence, instruction and critiques by resymed international artists. Trips to Rome, Florence, Siena, Assisi, Perugia.

OF ART IN UMBRIA, ITALY

FRANCE

For children 2¹² to 6 years

53, rue Erlanger, 75016 Paris 65, Qual d'Orsay, 75007 Peris Phone: (33) 45 55 13 27

U.S.A.



AN SFD CERTIFICATE/DIPLONA IN LESS TEAN ONE YEAR BEGIN IN JUNE, SEPTEMBER OR JANUARY ENROLL

ATTEND DAYS AND/OR EVENTINGS

STUDY

WORK

Tay & Boarding Schools

PRANCE

COLLEGE-LYCEE CEVENOL INTERNATIONAL Le Chambon/Lignon - France An International Boarding School in the mountains in the heart of France (Altitude 3200 ft. - 80 miles from Lyon)

School year 1994-95:
Grades 8 to 12: International Option, French Bac. (L. ES, S, STT)
BTS Commerce International
Collège Board Testing Center
Excellent facilities for sports, arts and cultural activities

Summer 1995 (July-August)
French language and culture for non-French speaking students (Total Immersion)
French Curriculum Intensive Programmes
International Workcamp

Contact the Director: Mr. Honel Tarlet Cérenol International - 43400 Le Chambon/Lignon - Fran-Tel.: (33) 71 39 72 52 - Fax: (33) 71 65 87 38

YCEE CANADIEN EN FRANCE Place du Centenaire - 06230 St-Jean-Cap-Ferrat

The Lycée canadien en France, located in the south of France, provides students in the last two years of high school with a university-preparatory education while living and studying in Europe. A broad range of courses is available and, while the school is soundly academic Istudents have been admitted to the top universities in Canada, the USA, and England), there is an emphasis on preparation for the independence of university, personal development, and travel. Accomodation is with local French families or in a supervised residence. Students can take SAT's and AP's.

Presentations us the school will be held by the Headmaster, Mr. Gary D. O'Meara, in Parts (December 7), Brassels (Dec 8 6 9), and London (Dec. 11 6-12). For information on the school and/or details about the presentations, please contact the Lycée at (Pirose) 33-93 01 48 84 or Iliza) 33-93 76 14 02.

U.S.A.



For boys ages 14-20, of average to superior intelligence who have academic deficiencies; who have tost one or more years of school; who wish to accelerate; or international students wishing to improve their English in our ESL program and enter American universities. Completely individual instruction. Rolling admissions. Boarding and Tuttion, Jan.3-June 2, 1995: \$21,500.00 Summer Session, June 18-July 21, 1995: \$4450.00

EDUCATIONAL PROBLEM SOLVERS SINCE 1908 Dept IH - Box P. Westbrook, CT 06498 USA - (203) 399-6247

AUSTRIA

INTERNATIONAL BOARDING SCHOOL IN SALZBURG

Salzburg International Preparatory School offers a challenging coed American college prep & International Baccalaureate curriculum for students aged 12 to 18. Fully accredited. Excellent university placement record. Intensive English courses aid non-native speakers. Boarding enhanced by extensive sports, recreation, culture and travel programs. For full information please contact:

> Salzburg International Preparatory School Moosstrasse 106A, A-5020 Salzburg, Austria Tel.: (662) 824617 - Fax: 824555 - Telex 632476

FRANCE

LYCEE INTERNATIONAL DE PARIS Honoré de Balza International Section English - German - Spanish m 6th grade to the Baccalaum m 6th grade to the Baccalaun with international option 118 bd Bessières 75017 PARIS Tel.: (33-1) 46 27 94 70

FRANCE SUMMER 1995 CULTURE & LEISURE CULTURE & LESSUTE
in MONTPELLER - MEDITERRANEAN

- Interior Treat Castes: // Ind-year of photology, paramete,
larecture, convenience, paramete, for standards and control
from on of influence body secretions is soon, gooded from
produced by the control of the control of the control
from on of the control of the control
from or will be heard being / 200 man.

Ad for bacdess.
APRE basis Cubed fronçois
B.P. 5032, 34032 Mostpelier Cades Fronçois



TUITION -FREE

A multilingual school in the center of Paris

indergarten through 9th grade Multilingual teaching of studies, sports and arts daily. Each subject instructed in a different language:

English, French and German. Tel.: 40.70.12.81 - Fax: 40.70.91.07 5, rue de Lubeck, 75116 PARIS - FRANCE

SWITZERLAND

OHN F. KENNEDY International School



Gstaad • Switzerland ional school for children 5-14 years, Sound preparation for English language seconda lasses, family atmosphere, Franch, sports, delly skiling in winter, excursions and A co-educational program to bending and day students, ages 7-12. A furnised, challenging summer campalysis combining language instruction in English or Franch with a variety of sports, activities, camping adds and excursions.

Write, cast or fac: W. Lovell, Director, CH-3792 Seanen, Tel.: (+41-30) 4 13 72 - Fer: (+41-80) 4 89 82

, French/English

Summer Studies

UNIVERSITY OF VIRGINIA'S YOUNG WRITERS WORKSHOP for high school students writing Fiction, Poetry, Scripts, Songs, . & Creative Non-Fiction SESSION 1: June 25- July 7 SESSION 2: July 9 - July 28

For Information & Application: PHONE: 804,924,0836 . FAX: 804,924,0747 R: Young Writers Works University of Virginia, Ruffner Hall 233 Charlottesville, VA 22908 R-MAIL on Internet:

Ecole Internationale de Lille Métropole



Ecole Active Bilingue Jeannine Manuel

A private bilingual (English/French) secondary school. rench Baccalaureate (Sections S, L, ES) International Baccalaureat An extension of the internationally known EABIM in Paris which is celebrating its

40th year in 1994 Fully-qualified teachers from France, U.K. and U.S.A.

Contact the headmistress: Martine LUX-EARIM 418 bis Rue Albert Bailly 59700 Marcq-en-Baroeul Tel.: 20 65 90 50 - Fax: 20 98 08 41

DAY and BOARDING SCHOOL

SWITZERLAND

INSTITUT MONTANA

ZUGERBERG, CH-6300 ZUG

Subjents from the minorgregithen years of cage,
Credes 5-13. Small classes
Special classes for pupils not
fluent in English.
Thorough practice of German
and French. Highly qualified
English-speaking reculty.
Computer courses.



Beccolouragle, Federal
Swiss Moture and
Commercial Diploma
(in German), Dutch
and Ballon Mature
programs offered as wall.
Students strictly supervised.
Multi-lingual residence
halfs, Ideal nural location at
3000 feet above sea level
in central Swisserland

Write or call the Dean of the Americaan School for further information TEL.: +41-42-21 17 22. - Fax.: +41-42-21 54 65



TASIS-since 1955, the education to succeed in a changing world:

 Challenging U.S. curriculum

 Extensive travel, sports and arts Students from 40

countries, ages 4-18 Foreign languages and cultural studies Exciting & diverse summer programs

Switzerland, England, and Greece The American School in Switzerland CH6926 Montagnola

Superb campuses in

Tel: 41 91 546471 We know Europe by heart Fax: 41 91 542364

Intensive 13th-year tutorial and residential program in the classical-Christian tradition: English literature, modern European history, French, course-correlated travel. Preparation for CEEB AP exams. Family atmosphere. M.D. Aeschliman, Ph.D., Columbia, Director. GRASMUS NSTITUTE

For High-School Graduates:

Smaller IS Better, As Switzerland Shows

GERMANY

Le Château de Vennes, Praz-Berthoud 29, 1010 Lausanne, Switzerland Tel: (021) 6526723 - Faxe (021) 6522682

YOU WANT TO SPEAK GERMAN?



162 CULTURAL INSTITUTES IN 79 COUNTRIES. 16 INSTITUTES IN GERMANY. 120,000 STUDENTS PER YEAR.

WE OFFER INTENSIVE GERMAN LANGUAGE COURSES

OUR TEACHERS ARE ALL HIGHLY QUALIFIED PROFESSIONALS WHO CAN PROVIDE A HIGH DEGREE OF EXPERT ADVICE AND INDIVIDUAL ATTENTION. WE ALSO OFFER GERMAN LANGUAGE COURSES

SPECIALLY DESIGNED TO MEET THE REQUIREMENTS

AT BEGINNERS AND ADVANCED LEVEL

OF BUSINESS AND MANAGEMENT. PLEASE SEND ME FREE DETAILS OF YOUR LANGUAGE COURSES IN GERMANY

GOETHE-INSTITUT ADDRESS

GERMANY

FAX: 089 - 15921-202

o in Landing

THE AND

ę,

ATTENTION EFL TEACHERS

MATERIALS ARE NOW AVAILABLE. For more information please contact:

CH -1897 Le Bouveret, Fax (+41) 25 81 36 50 Phone (+41) 25.81 38 62 or 81 30 51 .

HOSTA

(7-8 semesters)

HOTEL AND TOURISM MANAGEMENT SCHOOL, SWITZERLAND



21/2 YEAR

Swiss & US accreditation HOTEL METITUTE
MONTHEUX 15, avenue des Alpes CH-1820 D Montreux





International **Herald Tribune**

ads <u>work</u>

Use Turner Multimedia videos

- a powerful teaching & learn-

standard videos with English sub-titles and accompanied by

ing tool. American socio-

cultural content on Buro-

print booklet containing summaries, transcript,

comprehension exercises,

suggested coursework etc...

Aggressively priced.

Documentaries, Business,



COUNTRY

HELENE WEBER-ALLEE I B 80637 MUNCHEN TEL.: 089 - 15921-200/206 3

ICOUNTRY/CITY

Fiction Films, Cartoons, Herald Eribune IN PROFESSIONAL APPLIED-ART PLACEMENT SERVICE
PLACEMENT SERVICE Phone or lax now for free catalogue. 181 AVENUE CHARLES-DE-GAULLE 92521 NEURLY CEDEX FRANCE Parts: (33) 1-45-20-79-72 136 MENBURY ST., BOSTON, MA 02116 (617) 536-9343 OR FAX: (33-1) 46 37 08 51 Fax: (33) 1-45-27-17-23

SPORTS

Bills Bolt Back Into Contention as NFL Playoff Races Enter Home Stretch

or several other teams, out of the National Football League's playoff race.

Jim Kelly threw for four Reed, who also completed the career, as Buffalo prevailed in a playoffs has gotten wild. 42-31 shoot-out Sunday in Miami. The Bills, who have been hammered in the last four Super Bowls, scored 35 points in the second half.

"This was a stepping stone for us," Kelly said. "If everyone does their job, there's no telling

to clear up the playoff picture with three weeks remaining. Dallas (11-2) clinched the NFC East title with an easy victory in Philadelphia and Pittsburgh secured at least a wild-card in the AFC by winning in Cincinnati.

New York Giants.

Raiders-Chargers game in San first pass of his 10-year NFL Diego, the scramble for the

San Diego wins the AFC West

Elway to a knee injury—he will against the Dolphins since be diagnosed further—moved into a tie with Kansas City in Joe Robbie Stadium, site of this what we're capable of." into a tie with Kansas City in The day's results did nothing the AFC West at 7-6 with an overtime victory. New England and Buffalo remained tied at 7-6, with the Patriots beating the New York Jets. The Indianapolis Colts moved up to 6-7 by

over Green Bay gave it a 7-6 mark and dropped the Packers

AFC EAST Bills 42, Dolphins 31: The Bills were sensational in the sec-Already in is San Francisco, which routed Atlanta and base secured the NFC West crown. They have won 15 of 18 games

season's Super Bowl.

"But you've got to do something with it after you get the lucky plays."

32 yards after Reed had ing) hand and played listlessly dropped the ball; Mike Du- after an auto accident that left mas's catch of Yonel Jourdain's defensive tackle Mike Frier parfumble on a kickoff return. which he turned into a 62-yard

play to set up a touchdown.
Patriots 24, Jets 13: In Foxboro, Massachusetts, the Patriots also got a crucial interception touchdown, as Ricky Reynolds scored from 11 yards after stealing Boomer Esiason's

on a 7-yard completion from Esiason with 3:25 left in the first quarter.

shall Faulk gained 129 yards for Indianapolis, and has 1,086 yards this season, a single-season rookie rushing record for

The Associated Press

The Steelers got sole possession fell to 7-6, one game in front of down on a ball that was tipped; back Rick Mirer with a broken David Treadwell was benched on Bono's two-point conversion which forced six turnovers, which forced six turnovers, which forced six turnovers, of first place in the AFC Centre of the Giants and Arizona, which forced six turnovers, which forced six turnovers, the Giants and Arizona, which forced six turnovers, which forced six turnovers, the Giants and Arizona, which forced six turnovers, the Giants are the Giants and Gia

alyzed and with pneumonia. Running back Chris Warren. also injured in the crash, played and nished for 81 yards. AFC CENTRAL

Steelers 38, Bengals 15: AFC WEST Pittsburgh's overpowering defense got plenty of help from its offense as Bam Morris rushed for 108 yards and two touch-downs and Rod Woodson recos to their winning field goal, a 34-yarder by Jason Elam in overtime. Denver has rallied turned one of Pittsburgh's two interceptions for a touchdown. from a 0-4 start. The Steelers have won five

Giants 16, Browns 13: Backup kicker Brad Daluiso was good on a 33-yard field goal with 19 seconds to go. Daluiso. usually used only on kickoffs. down pass to Willie Davis with kicked three field goals after 7:08 left, then forged a 17-17 tie

The Browns (8-4) could have clinched their first playoff berth since 1989, but committed turnovers on four of their first five second-half possessions. Vinny Testaverde threw two intercep-

tions and lost a fumble. Broncos 20, Chiefs 17: Elway was replaced in Kansas City by Hugh Millen, who led the Bron-

Steve Bono, starting for the straight for the first time since injured Joe Montana, hit 61and 62-yard passes for Kansas City, which has lost three of its last four. The Chiefs made it 17-15 on Bono's 62-yard touch-

22. Brig. Young 23. N. Caroline St. 24. Washington St. 25. Duke

blocked Lin Elliot's 37-yard

field goal attempt as time expired, then Elam won it in over-NFC EAST

Cowboys 31, Eagles 19: Dal-las (11-2) won its 14th straight division game as Emmitt Smith carried 25 times for 91 yards and two touchdowns, and Michael Irvin had 117 yards and a touchdown on four receptions. It was Philadelphia's fourth straight loss.

The big play was made by safety Darren Woodson. With Philadelphia at the Dallas 8, he picked off Randall Cunningham's pass and went 94 yards

for a touchdown. Cardinals 30, Oilers 12: Arizona handed Houston (1-12) its ninth consecutive defeat with its usually powerful defense,

Rebounds—Malwaukee 60 (Baker 11), Parl land 60 (Dudley 15), Assists—Milwaukee 1 (Murdock 4), Parliand 25 (Crexier 9).

The Associated Press' college basketbol roll, with first-place votes in narrathests, re-card through Dec. 4, lotel polats based on 25 polats for a first-place vote through one polat for a 25th-place vote, and presented ranking:

The AP Top 25

21. Virginia 21. Onle U. 22. New Mexico St. 23. Michigan 24. Villanava 25. Wake Forest

MAJOR COLLEGE SCORES

SECOND TEST

Manday, in Nogour India vs. West Indies, final India first innings: 546-9 (ded.) West Indias 1st lanings: 428

motch drown. MANDELA CUP

GERMAN FIRST DIVISION Scholke 1 Vil Bochum 2 Standings: Borussia Dortmund 26 pa

India 2d Innungs: 208-7 (deci.)

NFC CENTRAL

Lions 34, Packers 31: Barry Sanders, the league's leading rusher, gained 188 yards and scored a touchdown as he broke his single-season rushing record. Sanders now has 1,594 yards, and is 406 shy of becoming the third player in NFL his-

tory to rush for 2,000 yards. The Lions' quarterback, Dave Krieg, passed for 196 yards and two touchdowns without any interceptions.

Buccaneers 26, Redskins 21: In Tampa Bay, Craig Erickson's quarterback speak with 32 seconds left gave the Bucs (4-9) consecutive victories for the first time since September 1992. Errict Rhett gained a team rookie-record 192 yards on 40

Washington (2-11) has lost five straight. It got touchdowns on Heath Shuler's passes of 81 yards to Desmond Howard and -77 yards to Orlando Truitt.

NFC WEST 49ers 50, Falcons 14: San Francisco, which is also 11-2 but has beaten Dalias, forced five turnovers that led to 17 points. Steve Young threw for three touchdowns and ran for two in guiding the 49ers to their eighth consecutive victory.

Young completed 22 of 33 passes for 294 yards, shaking off an interception return for a touchdown by defensive end Chuck Smith that ended a string of 123 passes without be-

ing picked off.
Saints 31. Rams 15: Mario Bates ran for three touchdowns and Jim Everett guided New Orleans (5-8) to a 21-point halftime lead in Anaheim, where he used to play quarterback for the Rams (4-9).

• There were eight interceptions returned for touchdowns in the week's NFL games, with a game left Monday night.

The last time so many interceptions were run back for scores was on Sept. 23, 1984. Two Woodsons scored; Dar-

ren Woodson of Dallas went 94 yards against Philadelphia and Rod Woodson of Pittsburgh went 27-yards against Cincinnati.

The others were by Andre Collins, Washington, 92 yards at Tampa Bay; DeWayne Washington of Minnesota, 54 yards against Chicago on Thursday night; Ray Buchanan of Indianapolis, 37 in Seattle; Cris Dishman of Houston, 36, against Arizona; Chuck Smith of Atlanta, 36, in San Francisco; and Ricky Reynolds of New England, 11 against the Jets.

<u> Arts & Antiques</u>

1 ...

The Market Stone

r,

Every Saturday Contact Fred Ronan

(33 1) 46 37 93 91 Fox (33 1) 46 37 93 70 or your nearest IHT office

or representative

Bowl Dates A Plus for Penn State By Malcolm Moran New York Times Service ATLANTA - When a national championship is an expectation and perfection becomes the goal, it makes little difference when the disappointment arrives or what form it takes. The end of Alabama's hopes, with the 24-23 loss to

Florida in the Southeastern Conference championship game, seemed on more traumat-Colorado riorida s. or Florida State s

The end for the Crimson Tide

just came later. As a politically bizarre year of college football reaches the pause before the finish, an outcome on the final Saturday of the regular season continual to produce a set of winners and

Although the regular season had already ended for Nebraska and Penn State, the last two contenders with perfect records, the elimination of the Crimson Tide and a unique bowl schedule combined to give the Comhuskers one additional complication and the Nittany

Lions one small added edge. Nebraska maintained its lead over Penn State in the polls that determine a champion. The Cornhuskers reached the top spot in the final regular-season polls for the second time in Tom Osborne's 22 years as head coach and the first time since 1983, when Nebraska faced a challenge similar to the one it -will deal with next month. Then, and now, the Husker season will be defined by a game against Miami at the Orange Bowl, the home field of the Hurricanes.

Alabama's loss removed a significant obstacle from a Miami hope that would have

tral when Cleveland lost to the beat Houston, Detroit's victory But with 13 of the league's 28 teams at 500 or within a game to 6-7 in the Central. The Faltouchdowns, two to Andre of it entering Monday night's cons are 6-7 in the West.

title by beating Los Angeles.

Denver, despite losing John
Elway to a knee injury — he will
be diagnosed further — moved

winning in Seattle.

NFL ROUNDUP

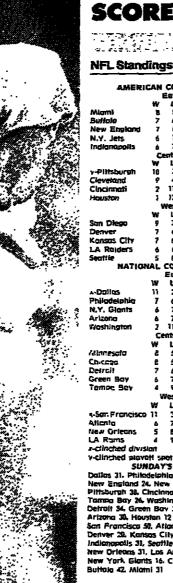
"We had some lucky plays," said the Bills' coach, Marv

rinning in Seattle. The lucky plays included In the NFC East, the Eagles Don Beebe's 72-yard touch-

The Jets' Art Monk tied Steve Largent's NFL record of 177 straight games with a catch,

Colts 31, Seahawks 19: Marthe team. Seattle lost quarter-

SCOREBOARD



Leonard Russell vaulted through the Kansas City defense for 16 yards to put Jason Elam

comes a factor.

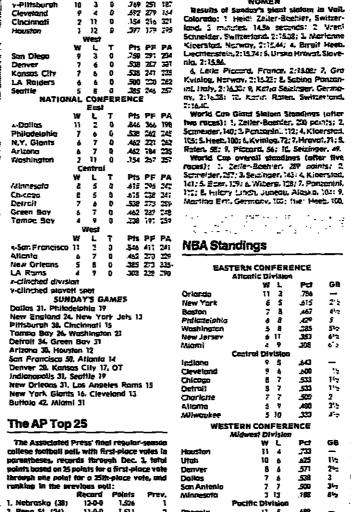
Miami's chances will depend on a Penn State loss to Oregon in the Rose Bowl, a game that has preceded the Orange Bowl in each of the past 30 games since the game in Miami be-

nity of avoiding a confrontation with the Sugar Bowl, chose to

in range for a 34-yard field goal in overtime that gave the Broncos a 20-17 victory.

remain on Jan. 1. seemed unthinkable two came a prime-time event in If the Orange Bowl had conmonths ago, and that is where 1965. With Jan. I falling on a tinued its past practice, Miami

the timing of the schedule be- Sunday this year, almost all of would have known early in the the major bowls took the cus- evening whether Penn State tomary step of moving their had won or lost. But that infor-games back one day. The Or-ange Bowl, seizing an opportu-this time, a factor that will give the Hurricanes one more reason to believe and will intensify Nebraska's problem of playing for a championship on the



The AP Top 25

Silege tootball ball with HTSI-Place vales in							
parentheses, records through Dec. 3 total							
points based on 25 points for a first-place vale							
brough one point for a 25th-place vote, and							
waking in the previous poll:							
Shiwidh in INC N	Record		Prev.				
. Nebrasko (38)	12-0-0	1,526	1				
. Penn St. (24)	11 -0-0	1.511	2				
. Mami	10-1-0	1,399	4				
. Colorodo	10-1-0	1,345	5				
. Florida	10-1-i	1,313	6				
, Alabama	11-1- 9	1,217	3				
. Florida St.	9-1-1	1,211	7				
, Texos A&M	10-0-1	1,091	8				
. Autum	9-1-I	1,057	9				
6. Colorado St.	10-1-0	768	10				
1 Page 51							

Wereer Bremen 21, Bortsey M stouder 24, FC Kolsersjautern 22, SC Freiburg 31, Boyen Munich 21, Karlsruher 5C 21, Boyer Leverku-sen 19, Hamburg SV 18, VfB Stuttgart 14, Ein-tracht Frankfurf 16, Schalke 15, FC Coloune 13, Bayer Verdingen 18, Oynamo Dreaden 9, Mu-nich 1869 S. Vfl., Bochum 8, MSV Dulsburg 5. The second secon

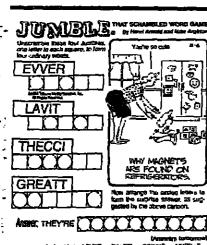
Pakistan 245-9 Sri Lanka: 233-9

COLLEGE coordinator,
GEORGIA SOUTHERN-Frank Kerns
GEORGIA SOUTHERN-Frank Kerns MISSISSIPPI-Named Tommy

DENNIS THE MENACE



"When you eard 'now", I didn't know You meant right avey."



Education Directory

Every Tuesday Contact Kimberly Guerrand-Betrancourt Tel.: (33 1) 46 37 94 76 Fax: (33 1) 46 37 93 70 or your neares! IHT office

or representative









CALVIN AND HOBBES











WIZARD of ID







THE FAR SIDE

You ever get that urge, Frank? It begins with looking down from 50 stories up, thinking about the essness of life, listening to dark voices deep inside you, and you think, 'Should !?... Should !?... Should ! push someone oi!?"



SPORTS

Swimmer Lu: I'm Innocent

TOKYO — Lu Bin, who broke the world record for the 200-meter individual medley at the games in Hiroshima, has denied using a banned substance to help set the record and win four gold medals at the Asian Games in October.

"I absolutely did not use any kind of doping substance," Lu said in an interview with the Japanese news agency Kyodo in her hometown of Shenyang.

Lu, 17, said she did not know why she tested positive because the administration of food and drink was very strict in the training camp in Beijing.

"As far as we're concerned, the world championships are the second most important competition" following the Olympics "and this year in September we didn't have any problems" with drug tests in Rome, she said. Lu faces a probable two-year ban from

competitive swimming, but insisted: "I am certain of my innocence and am trying to keep my composure . . I still want to win an Olympic gold medal." Earlier, Kyodo reported, a member of the Chinese Olympic Committee, who in-

ndian Office

ւ «Մել դ ֆիլ

coaches use these kinds of drugs. 'My personal opinion is that a 17-yearold athlete doesn't understand how to use these kinds of drugs, so the responsibility must be taken by the national team coach-



صكذا من الاعل

Lu Bin in China: "I absolutely did not use any kind of doping substance."

COCA and IOC Experts Say Testing Points to China's Wider Drug Use

Compiled by Our Staff From Dispatches

TOKYO - As one medical expert said Monday that it appeared there may have been more athletes using drugs at the Asian Games than the 11 Chinese who failed tests, another said that the tests showed that China is systematically giving its swimmers performance enhancing

Dr. Yoshio Kuroda, chairman of the Olympic Council of Asia's medical committee, said that urine samples of the 11 Chinese who failed tests in October had contained an overly high density of dehy-drotestosterone (DHT), a male sex hormone which is very difficult to detect.

Kuroda, who had returned to Tokyo from Kuwait, where he presented details of the tests to an OCA executive board, said there had been other athletes in Hiroshima who were suspected of using drugs. "We ruled that the athletes who sub-

stantially exceeded the standard level of drug tested positive. But there were other athletes under the category of grey zone,' Kuroda said without giving further details.

But, he added, "The young athletes have no knowledge of drugs. There must be some experts who have a good knowledge of doping. Otherwise it would be impossi-ble for such doping to be carried out."

In Cologne, Professor Manfred Donike, an International Olympic Committee offi-cial who has been involved in detailed analyses of the tests, said that because seven of the 11 positive Chinese samples came from swimmers "it can be concluded

"This is no surprise to me," added Donike, who runs a IOC-approved testing lab-oratory in Cologne. "It is another matter whether this stretches to other sports."

According to China's official Xinhua News Agency, the 11 comprised five women and six men. The women were swimmers Yang Aihua, Lu Bin and Zhou Guanbin, hurdler Han Qing and cyclist Wang Yan. The men were swimmers Xiong Guoming, Hu Bin, Zhang Bin and Fu Yong, and canocists Zhang Lei and Qiu

Yang won the 400-meter freestyle at the World Championships in Rome in September. Lu won four gold medals at the Asian Games and set a world record in the women's 200-meter individual medley.

The Chinese Olympic Committee, according to reports, has ordered a full investigation into the matter and has promised punish offenders severely. But it remained adamant that drug use was the acts of individuals and not official policy.

In Tokyo, an official of the laboratory that conducted the tests said Monday that new testing methods had made it possible to discover that the Chinese athletes were

'We would not have been able to detect the drugs with the methods that were used a year ago," said the official at Mitsubishi Chemical Biochemical Laboratories Inc.. who spoke on condition of anonymity.

Dehydrotestosterone is reportedly much

that there is systematic doping with the substance dehydrotestosterone." harder to detect than testosterone, a male hormone sometimes used illegally by athhormone sometimes used illegally by athletes to build strength.

The laboratory official said he was unable to disclose information about the nature of the new tests.

The laboratory, affiliated with Mitsubishi Chemical Corp., a major Japanese chemical company, is licensed by the IOC

● In Lausanne, Switzerland, the director of the international swimming federation, FINA, said the seven Chinese swimmers face a two-year ban from international

Cornel Marculescu, head of the govern ing body, said he was still awaiting the official report from the Olympic Council

If the report confirms that the swimmers tested positive for the performance-en-hancing substance dehydrotestosterone. FINA will suspend them for two years, he

"We will take the same action we take in any doping case," Marculescu said. "It depends on the substances, but in this case it would be a two-year suspension."

Marculescu said that FINA was examinng at least one more positive test taken before the Asian Games, although he would not disclose details.

"The procedures aren't finished yet," he said. "We should have the final result any

(Reuters, AP)

Today's

INTERNATIONAL

EDUCATION:

SPECIAL

DIRECTORY

Appears

on Pages 19, 20 & 21

EMPLOYMENT

SECRETARIAL

AUTO RENTALS

RENT FROM DERGI AUTO ... WEEKEND: FF 515 ... SPECIAL CITES - 7 DAYS: FF \ 409 PARIS TBL: \(\frac{1}{2}\) 45 87 27 04 ...

LEGAL SERVICES

Sweden: After the Davis Cup Victory, Discord

STOCKHOLM — A simmering feud among Sweden's tennis officials has erupted just 48 hours after their team won the Davis Cup title in Moscow. All six members of Sweden's Davis

Cup Committee announced Monday that they have stepped down. They said the last straw was a decision by the new Davis Cup captain. Carl-Axel Hageskog, to name Anders Jarryd as assistant coach without consulting the committee, the Svenska Dagbladet newspaper reported.

Hageskog "seems to want to take all decisions on his own," it quoted one committee member, Thomas Eklund. Other committee members said the

NEW YORK - Michael Jordan, the

National Basketball Association superstar, may be a minor league baseball player

these days, but he is still a major earner.

year in salary, still ranks as the No. 1

money maker in sports, according to

Forbes Magazine.
Its annual "Super 40" ranking of the top money makers in sports, in its Dec. 19 issue released Sunday, has Jordan earning

\$30.01 million this year, down from \$36

million in 1993. He topped the list for the

Jordan's estimated income for 1994 is

almost twice that of the list's No. 2, center

Shaquille O'Neal of the NBA's Orlando

Magic. He is estimated to have made \$16.7 million this year: \$4.2 million in salary and

\$12.5 million in outside income from en-

Arnold Palmer came in third and fourth on

the strength of endorsements. Each earned only about \$100,000 from golf, but Nick-laus earned a total of \$14.8 million and

The senior golfers Jack Nicklans and

Austrian Formula One driver Gerhard

Singers Collins and Ochs

14 Roman empero

15 Netman Arthu

16 Actress Taylor

third consecutive year.

dorsements and record deals.

Palmer took in \$13.6 million.

ACROSS

5 Vocational

Jordan, now getting less than \$10,000 a

federation had ordered Hageskog to report directly to the federation rather sad" for Swedish tennis. than to the committee.

Sweden's 4-1 victory this weekend was attributed by many to excellent cooperation and high team spirit. Behind the facade, however, was the power struggle between the board of the Swedish Tennis Federation and its Davis Cup Committee.

Svenska Dagbladet said the committee, formed in 1989 to re-invigorate Swedish tennis, had told the federation before the final that it would resign, but would wait until this week before going

Jonte Sjogren, who capped his tenure as Davis Cup captain with the victory in Russia, told a correspondent in Moscow

Quiz: Who's Paid Just \$10,000, 2 Men's Ski Races

Berger was fifth on the list at \$13.5 million,

followed by National Hockey League su-

perstar Wayne Gretzky of the Los Angeles Kings at \$13.5 million, then by boxers Michael Moorer (\$12.1 million) and Evander Holyfield (\$12.0 million).

Tennis player Andre Agassi was ninth at \$11.4 million. The British Indy car and

Formula One driver Nigel Mansell round-

ed out the top 10 at \$11.3 million.

Quarterback Joe Montana of the Kan-

sas City Chiefs was the top National Foot-

ball League player, 12th at \$10.3 million. He was just behind the No. 1-ranked ten-

nis player, Pete Sampras, at \$10.6 million.

top 40 this year, with Roberto Baggio of Italy ranked 35th at \$5.3 million.

was the only major league baseball player

on the list because many players with mul-tiyear contracts anticipated a strike or lockout and took lower salaries in 1994.

of them tennis players. Steffi Graf was 19th with \$8.0 million and Gabriela Saba-

tini was 39th at \$4.9 million. Forbes said

Olympic silver medal figure skater Nancy Kerrigan just missed making the list.

CROSSWORD

Only two women made the top 40, both

A soccer player worked his way into the

Will Clark, in 37th place at \$5.2 million.

And Earned \$30 Million in '94? Moved to Tignes

Cracks started showing last month, when the federation announced a new Davis Cup organization, headed by Ha-

Hageskog, 40, has been a well-respected Davis Cup trainer under Sjogren for years. Few contested his appointment. But the committee was angered first when Hageskog dismissed its choice for Davis Cup trainer, Martin Bohm, the Svenska Daebladet newspaper said.

Bohm had worked closely with players such as Magnus Larsson and Thomas Enqvist. He quit as the federation's trainer when told he would not be part of the Davis Cup group. (AP, Reuters)

GENEVA - The French resort Tignes

will stage two more men's World Cup races

this weekend as poor snow conditions continue to plague Alpine skiing organizers.

A super-giant slalom called off in Val
d'Isère last weekend, and a giant slalom set

for Alta Badia, Italy, on Sunday, will now

be skied at Tignes on Dec. 10 and 11, the International Ski Federation said Monday.

Tignes was an alternative venue last Sat-

urday and Sunday, for a men's giant sla-lom and slalom switched from Sestriere, Italy, because of the poor snow there.

of earlier postponements caused by warm weather, with only two of five scheduled

men's events completed.

This latest disruption followed a string

There were also reports of insufficient

snow at St. Anton, Austria, and at Veyson-

naz in the Swiss Valais region. ISF said decisions will be made Wednesday on the

men's and women's races on Dec. 17 and

If Veysonnaz has to withdraw, there is a

possibility the two women's races, a down-

bill and slalom, could be rescheduled in

North America, where five races have been

18 in St. Anton and Veysonnaz.

ANNOUNCEMENTS

Attention visitors from the U.S. !

ASTON CORPORATE TRUSTIES LID 19, Peel Rocal, Douglas, Ide of Mon Tel: 0624 (2659) Fax 0624 625126 CLASS A BANK in too hee venue with administrative services and established banking and securities accounts. U.S. 390,000. termediate hansler. Call Conada (604) 942-6169 or Fax (604) 942-3179 or Landon (07) 394 5157 or FAX (07) 231 9928. If you enjoy reading the IHT FAX 071 231 9738.

OFFSHORE COMPANIES: IPCR, 1/5
Crurch Street, Douglas, Isle of Man.
Tel: 0624 629529 Fax: (0624 62962.

OFFSHORE COMPANIES. For free brochure or advaca Tel. Landon 44 81 741 1224 Fax: 44 81 748 6558

BUSINESS SERVICES

Save on

International

Phone Calls

Save 50% and more compared to local phone compones. Call from home, office, conceives home for the folial and another gest. Office, our rates for any countries and see how you can start soving today.

Call us now and we'll

call you right back!

Tel 1-206-284-8600

Fox 1-206-282-6666 Lines open 24 hours. Agents inquiries wolcome!

∰kall**back**

419 Second Avenue West Seattle, WA 98119 USA

GENEVA

Full Service

BUSINESS ADVISORY

SERVICES S.A. 7 Rue Muzy, 1207 GENEVA (el 7360540, Tix 413222, Fox 7860644

when you travel, why not also get it at home ? Same-day delivery available in key U.S. cities.

Call (1) 800 882 2884 (in New York call 212 752 3890) Herald Eribune

es 6 DECEMBRE 1994
Prix Hars TVA en devise locale (troduction disponible sur demande Remplace les borêmes anténeurs RIANCE (2006 C) en FF/I - TVA: 18,69 GO: 3,32 ROD*: 2,01 SC97: 4,77 SCSP : 4,54

U.K. zone B en E/1 · TVA: 17,5% (ficul 8%) GO: 0,4625 FOD *: 0,270 ALLEMAGNE Zone C DAVI - TVA 15.09 GO: 0,92 SC97: 1,42 FOO*: 0,61 SCSF : 1,30

BELGIQUE en FB/l - TVA: 20,50% GC: 20,50 FCD*: 9,38 SC97: 28,38 SCSP: 26,22 ESPAGNE es FTAS/1 - TVA: 15,0% GC: 49,48 SC97: 93,13 SCSP: 93,7 SCSP: 93,74

* Usage réglementé ALDEN. The finest American shoes. Available at WENERICS, the leading mea's stare in ZUBICH, Bahnholstr. 13. Phone 01-211 29 50. RELING lew? — having problems SOS HELP crise-line in English. 3 p.m. 11 p.m. Tel: Paris (1) 47 23 80 80.

DUTY FREE SHOPS FREDDY

Newly required stop in heart of Poris. Come in 8, buy all your perfumes Signis. "Duty fire" of SANNINGS OF 40% I've blocks from the "Opera", need to the American Express Bonk. PREF GIFT with this all. Mon-Fri, 7-4230. 10 rose Auber, Paris 9, Metro Opera. BUSINESS **OPPORTUNITIES**

OFFSHORE COMPANIES 750 READY MADE COMPANIES
BANK INTRODUCTIONS
ACCOUNTING, LEGAL & ADMIN
LC's AND TRADE DOCUMENTATION
TELEPHONE & MAIL FORWARDING

OCRA ASIA LIMITED 24-02 Book of America Tower Hortourt Road, Hong Kong Tel: +852 5220172 Fas: +852 5211190

ESCORTS & GUIDES BELGRAVIA

ORCHIDS

LONDON PARES GENEVÁ ZURICH Escort Águssy Credit Cards Welcon

UK 071 589 5237

INTERNATIONAL ESCORTS Service - Worldwide Tel: 212-765-7896 New York, USA Major Credil Cards Accepted

Verious countres. Full services.
INTERNATIONAL COMPANY
SERVICES JURY, LIMITED
Standarook House, 2 - 5
(Old Bond Street, London W1X 37B
Tel: + 44 71 491 0605

LONDON ESCORT SERVICE TEL: 071 - 362 - 0032

ARISTOCATS ESCORT SERVICE

CHICAGO & NEW YORK*
COSMOPOUTAN ESCORT SERVICE
Chicago Tel: 312.799-1110
New York Tel: 212.753-3639

FROM £150

.. ZYNCH .. AIOHEL .. BASE, Sector ogency 022/346 0 ALL CREDIT CARDS ACCEPTED

Tel/Business Class Frequest Trovellers to Onent/Australia/Africa/No. 8. 5o. America. Save up to 50%. No com-ports, no restrictions. Internal Canado Tel: 514-341-722/ Fax. 514-341-7998. CAPITAL AVAILABLE

BUSINESS TRAVEL

FUNDS AVAILABLE FOR
ALL BUSINESS PROJECTS
OF FOR
LETTERS OF CREDIT
BANK GUARANTEES
OTHER ACCEPTABLE COLLATERAL

Memipurs M.LP.K.B. & G. BERNANCIAL INSTITUTION Bressels - BELGRUM precision by tex 32-254 02 77 or 32-258 47 91 TELE: 2027

CONFIRMABLE DRAFTS **BACKED BY CASH** Issued in Your Noise Confirmed by Major Int'l Banks to Prove Availability of Funds

CAPITAL SUPPORT CORP. U.S. (714) 757-1070 Fax 757-1270

FINANCIAL SERVICES

FUNDING PROBLEMS? Venture Copital - Equity Loans Real Estate - Business Financing - Long Term Collected Supported Guarantees Inhabite guarantees to secure fund for violate projects amonged by:

BANCOR OF ASIA Commission earned only upon Funding Broker's Commission Assured.

Fax (63-2) 810-9284 Tel: (63-2) 894-5358 or 810-2570

REAL ESTATE FOR SALE

MONACO

MICHITE CARLO
New project with studies to 5-room
opertments ovaluble. Personner wew,
diversite office space, othercise price.
Further datale. Mrs. Bodansen - SSM,
9 over d'Ostende - MC 99000 Monaco.
Tel: (33) 92 16 90 00

PARIS & SUBURBS

RUE DE VAUGIRARD - MEAR 7TH Cleas beilding, modern, 3 rooms, 65 sp.m. 5th floor, sentry, perfect cond-tions P2M. 7et Commer (11 & 13 70 15 PAIDS 15TH M[®] PASTEUR beauting, old, 3 rooms, oil comforts, 67, FR65,000. Tel FLockuce (1) 4307 5715 REAL ESTATE TO RENT/SHARE

HOLLAND OFFSHORE COMPANIES & Short Term Leases for jump! for natural houses & flost. Fig. 4.11. 20. 6250071. Face +3.31. 20. 6330075. Keizersgrucht 33, 1015 CD Ampterdam

PARIS AREA FURNISHED GEORGE V. MEAR, lovely statio, people terre with hotel services, modern luxumous. PS,000. Tel: 1-0' 23 04 84. GENEVA & ZURICHO
OFFICIAMOURAGE
BASE, Escert agency 0222/346 00 89

* * HONEY POT * * London Escort Agency 071 935 1647

Escort Service Tel: 077/88 06 60, 077/88 06 70

ZÚRICH / BERN / BAGE

INTERNATIONAL CLASSIFIED LUXURIOUS APARTMENTS MONTAIGNE, 95 sq.m. F32,000 including porting.

CHAMPS ELYSEES

agence Champs Elyses

Tel: (1) 42 25 32 25 Fee: (1) 45 63 37 09

AT HOME IN PARIS SECRETARIES AND ASSISTANTS needed for international companies in Park, English mother langue with some French or perfectly brangual Apply to: GR Interna. 12 rue de 'c Pan, 75002 Pans, neete Opera. Tel (1) 42 61 82 11 (ast for Sophie). PARIS PROMO Tel: (1) 45 63 25 60

POSITIONS AVAILABLE QUALIFIED TEACHERS OF ENGLISH with driving license required. Free to start now. Tel: 1-42 64 76 24 Paris. *

CAPITALE * PARTNESS
Handpoled quality aportments,
all stats. Fairs and suburbs.
Tel: 1-4614 82) 1. Fax: 1-4772 3096

CHAVELE-VELIZY, 20 mm from Pars becatiful location, very residented Modern house, 5 beds, 3 boths, first place, equapped bactern. F16,000/ month. Tet owner (1) 34 65 11 14.

PARIS AREA UNFURNISHED

Embassy Service YOUR REAL ESTATE AGENT IN PARIS Tel: (1) 47.20.30.05

NEIBLLY, BOIS, METRO, 7 ROOMS, 160 sq.m. + mort's room, F17,600 + charges, Free now, Tel. 1-39 52 77 75 HSTORECAL MARAIS, LOVELY LOFT on 2 floors, redore, Professional use possible, F6,500/mo, Tel. 1-4551 1351

2ND TRAVEL DOCUMENTS, legal in expensive. Free details from 15A, Box 742, Dana Paint, CA 75629. Tel: 714-667-2076 or Fax: 714-698-820 USA.

DIVORCE FAST - \$495.
Certified by U.S. embassy. Call/Fax: 714 968-8695 USA.

DIVORCE IN 1 DAY. No Inswel, Write-Box 377, Sudbury, MA 01776 USA. Tel: 508/443-8397, Fax: 508/443-0183. LOW COST FLIGHTS WORLD AVIATION SCHEDULED FLIGHTS. 1s, business, economy of lowes force, (el ET Pors (1) 47551313

Herald Eribune

PLANNING TO RUN A CLASSIFIED AD?

Place your Ad quickly and easily, contact your nearest IHT office or representative with your text. You will be informed of the cost immediately, and once payment is made your ad will appear within 48 hours. All major Credit Cards Accepted. EUROPE NORTH AMERICA

FRANCE (HQ): Paris, Tel.: (1) 46 37 93 85, Fasc (1) 46 37 93 70 GERMANY, AUSTRIA & CENTRAL EUROPE: Frankfurt, Tal.: (069) 72 67 55. Fax: (069) 72 73 10

PARIS & LONDON*
PRESTIGE*INTERNATIONAL
Escort Service London (71) 394 5145

AMSTERDAM DREAMS SCOR

SMITZERLAND; Pully, Tel. (021) 728 30 21 Fas: (021) 728 30 91 UNITED KINGDOM: landon Tal.: 1071) 836 4802. Tales: 262009. Fax: [071] 240 2254.

NEW YORK: Tel. (212) 752-3890 Tel free. (900) 577-7212. Teles. 427 175 Fas: (212) 755-8785 ASIA/PACIFIC HONG KONG: Tel. (852) 9222-1188 Telex. 61170 HTHX Fex. (852) 9222-1190 SINGAPORE: Tel., 223 6478 Fax: (65) 224 15 66. Telex: 28749 IHT SIN

ZURICH SUSAN .

Tek 01 / 381 99 48

21 Pilot starter 22 Research room 23 Ogled 25 Had a lack

25 Worldwide lending org. 20 Yielding readily 32 Train freight

17 1954 Gerard

20 Guitar ridges

35 Clothes line 57 Melay boat 39 An Allman

49 1978 Ugo Tognazzı film 45 Coeur d'---44 Bruins' school

45 Luce magazine 46 Irving Berlin's 48 Thundering group sa Adversarv

51 N.H.L. city 53 Change the 55 Lummox 67 Brothers, 9.9

59 Deck out 62 1974 Richard 66 "The Hustler" author Waite 67 Cad

42 "M"A"S"H" co-star Jamie sa Pocket bread 47 Eat not en Fuse, as ore 49 "-- Diary . 70 Catch sight of 52 Willow IWIG 24 Miss America

1 "The Call of the 2 Roman way 3 1957 Joanne Woodward film, with "The" 4 Black, as a

5 Crone # On the bring 7 1987 Kevin Costner film a Siena seven 9 Start for fab or 10 Biddy

12 "Star Wars" princess 13 Croat's neighbör 18 Functions 19 Leopold's

11 1942 John

26 Idiot 27 Be jubilant 28 Mideast belief

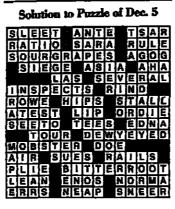
(insincere) 31 Lady of the 33 Wind: Prefix 34 Visit again 36 Artist Édouard on Carbar

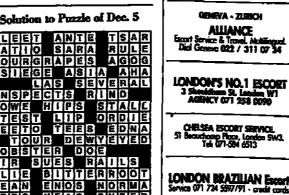
44 Yiddish cash

55 Mel and family 54 "Excuse me . . . " 55 Ooze 60 Exploits 61 Slangy okay 63 --- Abner 44 Adherent's

65 Thickness







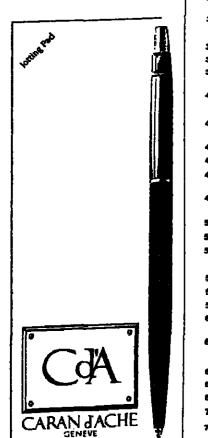
ALLIANCE Escort Service & Travel, Multilingual Dial Genera 022 / 311 07 14 LONDON'S NO.1 ESCORT CHELSEA ESCORT SERVICE Beauthorap Place, London SW3. Tel: 071-584 6513

TO OUR READERS IN HOLLAND It's never been easier to subscribe

and save Just call today 02503-24024

MUNICH "WELCOME ESCORT & GUIDE AGENCY, MEASE CALL 089 - 91 22 14. Dinner closes & personal guide service. Tel: +31 5020-64 02 111 / 64 02 666 ICRISINGTON ESCORT AGENCY
10 Kenington Church St, London WB
16t 071 997 91349133 credit conts
KOLN-005591049133 credit conts
KOLN-0055910491-BONNH-AMEA
ESCORTSRIVICE - Credit Conts.
0221-510 6145, + 0171-5404999 PLANKFURT * EXECUTIVE CLASS* ESCORT, TRAVEL & BUSINESS SERVICE PLEASE CALL 069/597 42 38 VISIONA "ZUBICH" PARES" MURRICH
HIGH SOCKETY International Escart
Call Visions + 431-535 41 DA.
ZUBICH - VIENNA - MCNACO
AMERITYSE BY Escart Traval Service
CALL SWITZER AND 085-610 22 59.
ZUBICH - PARES
Zurich 380 15 86 Escart Service
Other city dist mrt 1 19:323-23040700 MONRISON CLUB - VIENNA ESCORT Service. 5., Rechte Wienzeile 2a. 0222/586 86 84. Other cay dos int 19-32-2-20/0700

*** PRETTY WOMAN***
GENEYA Exort Service
SCORT SERVICE
Major credit creds compled,
Tel: (103 364-590.
AMSTERDAM BUTTERFLY Security
Service. Tel: (1020-6071570
Credit Cords Accepted. KTURT KÖLN DÜSSELDCE .. PRINZERZ ZANDENE ... Escort Service Tel: 02/343,19,19 AMSTERDAM BERNADETE Escort Sorvice. Tel: 631 63 36 or 631 06 43. TALY PARIS COTE D'AZUR worldwide French Riviero escort agency Dial (Int') + 39 184 348 87 OBJECTAL ESCORT SERVICE LONDON PLEASE PHONE 071 25 3314



ART BUCHWALD

The Roots of Anger

ty and think tank to discover what caused the fatal Demo-

cratic train crash in November. Everyone agrees that the anger of the voters was the main reason why so

voted Republi-What is not agreed upon is the cause of that anger. Professor Dan Kilcup of

many_people

the "None-ofthe-Above In-

Buchwald stitute of Politics" showed me a paper he had

written on the subject.
He said, "The fury of the people manifested itself at the polls, but it wasn't the political issues that made them vote the way they did. They were furious about other things but the only way they could vent their rage was to vote against the incum-

Professor Kilcup continued, "We decided to survey the anger factor in the electorate. When asked why they voted an incumbent congressman or senator out of office, these were some of the reasons they gave. 'The night before the election we told our son to be in by 11 o'clock and he didn't come home until three. I was so furious that I voted Republican for the first time."

Teddy Bear Nets £110,000

LONDON — A small brown teddy bear belonging to the world's most noted collector — British Army Colonel Bob Henderson — was sold for £110,000 (\$171,500) at Christie's on Monday, doubling the world re-cord of £55,000 for a teddy.

COP W COP OF COP

North America

WASHINGTON — In-depth studies are now be-ing conducted at every universi
"Young people of voting age also said they were as ticked off as their parents. One coed told us that she had to wait six hours to buy tickets for a Grateful Dead concert, and when she finally reached the head of the line the only seats left were on the side. She said that if that didn't tell you something about what's rotten with the political system nothing would."

> Professor Kilcup turned the page, "A housewife wrote, 'I went out to the shopping mall last Saturday and it was a mess. I finally got to the store to buy some pantyhose and they didn't have my size. To make matters worse, the sales girl was ex-tremely rude. That's when I decided to send a message to

> Washington. You want to know why I voted Republican?' a truck driver asked one of our interviewers, 'Because I decided that if Clinton couldn't settle the baseball strike he wasn't much of a world leader. You can't call vourself a great country if you pay your baseball players pea-

The professor said, "The mistake of the Democrats was that they underestimated the discontent of the people. Many voters were angry over crime not crime in the streets but the fact that the administration waffled on whether it was in favor of televising the O.J. Simpson trial. Fear of being shut out of the courtroom proceedings drove many people into the GOP camp."

"What about Proposition 187 in California which called for an extremely punitive policy to-wards illegal aliens?" I asked

"It played a major role in Beverly Hills. One respondent said that she voted for 187 after she hired an illegal alien to clean her house and the person kept refusing to dust the pi-

Anniversary for Marcel Carné: Will He Direct Again?

By Alan Riding New York Times Service

DARIS - Marcel Carné patted his paunch and pointed to the culprit, an arthritic knee that he also blames for the way he now shuffles around his Left Bank apartment. But once he had settled into his favorite armchair, the French movie veteran was again ready to di-

"I could do as Visconti once did and work from a wheelchair," he said, moving his arms as if he were suddenly mobile. "Nowadays you can follow everything on a little screen, and I could go over to talk to the actors on wheels. But I doubt that any French producer would accept that."

At the age of 88, just months before the 50th anniversary of the release of his much-loved movie classic, "Les Enfants du paradis," Carné is eager to demonstrate that he is still very much alive. He is full of ideas for a next movie, and if it is to be made, he wants it to be good.

But he is also realistic. His last film, "La Merveilleuse Visite," made 20 years ago, was not a success, and since then, no producer has been willing to back him. None, that is, except a French television company that invited him to make a film in five weeks. "Five weeks!" he exclaimed with disgust.

His problems, though, had begun even earlier with the arrival of France's New Wave auteurs in the late 1950s. "These youths were quite cynical," he said. "They boasted, We're going to kill off the oldies and take their place." And indeed led by François Truffaut, they duly carried out their threat.

Carne's last box office hit, "Les Tricheurs," was made in 1958. After that, French critics began turning up their noses at the studio-made, carefully scripted and technically meticulous films made by Carné and his prewar generation. Instead, individualism and improvisation became the rage.

But the irony is that while Carne's career began to flounder, the popularity of "Les Enfants du paradis" kept growing. The Théâtre du Ranclagh in Paris's 16th arrondissement has shown it twice weekly since 1968. And today, many critics still consider it to be the best French movie ever made.

Starring Jean-Louis Barrault and Arletty and running three-and-a-quarter hours, the film was shot during the final year of the Nazi occupation of France, although it was released only in March 1945 after the liberation. Built around the life of the 19th-century mime Jean-Baptiste Deburau, it was the most lavish and expensive French film made until then.



Carné at home: His "Les Enfants du paradis" was released nearly 50 years ago.

Yet if "Les Enfants du paradis" is a national monument, Carné is not. "It makes me a bit sad to think I'm more appreciated abroad than in my own country," he said. "Abroad, there aren't the same mean critics that we have here. In France, if your head gets a bit too high, they cut it off."

Had he expected "Les Enfants du paradis" to become such a phenomenon, he was asked.
"I cannot say yes," he said, sighing at such an oft-posed question. "But I knew I was making a good film because all the actors and technicians were good. And I knew it was an important film because of its length and the resources at my

Yet it was far from certain the film would be made. The screenplay was by Jacques Prevert, who had written several of Carné's prewar "poetic realism" films as well as his wartime hit, "Les Visiteurs du soir." But because Carne's chosen set designer, Alexandre Tranner, and composer, Joseph Kosma, were Jews, he had to disguise their involvement.

At one point, when it was unclear if Barrault

side, the folk singer Pete

ger, 75, was acclaimed by

much of official Washington,

and antiwar movements of the

questions about Communist af-filiations. Among this year's

las, Aretha Franklin, Morton

as the Beatles, even 24 years after their breakup, but Pope

He might not be as popular

Gould and Hal Prince.

could join the cast, Carné even considered

replacing him with Jacques Tati. Then, just as shooting began in the Victorine Studios in Nice in August 1943, Americans troops landed in Sicily and the collaborationist Vichy regime ordered everyone back to Paris.

More problems followed. The producer, Audré Paulvé, was dismissed by Alfred Greven, the German impresario who had taken control of the French movie industry in 1940. Work on the film resumed in Paris in November 1943, but by the time the production moved back to Nice, many of the sets had been damaged by storms.

Carne's most painful memory, though, is of the day two French policemen came looking for an extra whose wife, they said, had suffered an accident. Carné hesitated but then calculated that if the man felt in danger he could hide in the crowd. So the director took a megaphone and called out the man's name.

"Perhaps he was in the Résistance, perhaps he was a Jew, but we never heard of him again." the director said. "He was certainly shot, perhaps also tortured. The police must have been working for the Gestapo. Why did he come

forward? When his name was called, he should have suspected, he should have."

Carné sat quietly for a moment. "I have never forgiven myself," he said softly. "I will relive that scene for the rest of my days."

After the Germans took France in 1940, he was asked, had he considered joining Jean

Renoir, Rene Clair and other French directors in the United States? "I thought about it," he said. "I wondered, should I join de Gaulle in England? But how could I help him? If I went to the United States, what would I do? I didn't even speak English."

He also dismissed the idea of joining the Résistance. "I have never handled a gun in my life," he said. "Also, I'm very sensitive to physical pain and I thought, if I am caught and toruned, I'm likely to tell everything I know. So I found a way of working. But I laid down conditions. I would not make propaganda films and I would work only in France."

In the end, only "Visiteurs du soir" was released during the occupation, and it was an enormous success, not least because it was seen as an allegory for a France that was surviving despite its humiliation. "The sound of a beating heart has been used a thousand times in movies, but here it meant France," he said.

Carné said he knew Jews were being persecuted, but he only learned "very very late" of the existence of concentration camps in France

where Jews were held before deportation.
"I'll tell you something strange," he continued. "During the occupation, people pretended the Germans didn't exist. They would walk past them, but it was as if they didn't exist."

From the liberation until 1974, Carné made 14 of his 21 feature films. But in his 1989 memoirs, the director lists 36 postwar film projects that he initiated but never completed, including several films that were later made by

others, among them "Mary Poppins," "Germinal" and "La Reine Margot."

His greatest disappointment was his failure to make "Mouche," his adaptation of Guy de Maupassant's novel about five young men who fall in love with the same young woman. He even began shooting the film in 1992, but after 10 days on location he fell ill and financing was cut off. "I wanted to finish my career with an

optimistic film to show that old men aren't necessarily bitter," he said. Still, there is no doubting that he has lots of fight left in him. In Carne's most recent battle, Prevert's heirs have earned his wrath by blocking his plan to colorize "Les Enfants du paradis" as a way of reaching new audiences. "It's stupid," he said. "The 18-year-old granddaughter of the screenwriter has the same rights as the director. Well, that's France."

WEATHER

Forecast for Wednesday through Friday, as provided by Accu-Weather.



Europe

North America
Cold weather will occur in
Chicago and Detroit
Wednesday through Friday.
Meanwhile, unusually warm
weather will pravail from
Houston to Atlanta and
Oriando. Rains will soak
Seattle and Vancouver at
times late this week, and
there will be a gusty wind as
well.

28 2271 sh 2984 2271 t 846 - 229 pc 11/52 453 sh 2475 1742 pc 25/71 ts/81 sh 2678 23/73 pc 22/80 22/71 pc 31/88 15/80 s 31/88 14/57 s 7/44 0/52 pc 12/83 14/5 s 14/57 84/6 s 15/80 8448 s 31/85 24/75 sh 23/84 24/75 t 22/71 1742 sh 23/73 18/64 sh 16/81 6/43 s 17/82 7/44 sh Africa

PEOPLE

F OR decades a thorn in its including President Clinton, at the Kennedy Center Honors show recognizing lifetime achievement in the performing arts. Seeger practically wrote the songbook for the civil rights 1960s. He was blacklisted in the 1950s for refusing to answer other winners were Kirk Doug-

Aretha Franklin and Kirk Douglas at awards reception.

John Paul II is doing better than his most famous critic, Sinead O'Connor. "Live at No. 80. O'Connor tore up a picture of the Pope two years ago on live television. the BBC," a collection of 56 previously unreleased recordings by the Beatles, is No. 1 on the British album charts. The A letter by ex-Beatle John Lennon attacking Linda McCartney, the wife of Paul McCartney, sold for \$92,000 at a Los Pope is No. 53 with "The Rosary," his recital of Latin prayers. But that's ahead Angeles auction. The draft, addressed to of O'Connor's "Universal Mother," at

the McCartneys, urges Linda to "get off your high horse!" It appears to be in response to her criticism of remarks that Lennon had made about the Beatles. "Do you really think most of today's art came abt at because of the Beatles? I don't think you're that insane — Paul - do you believe that? When you stop believing it you might wake up!" the letter read in part.

Huntley-Brinkley, MacNeil/ Lehrer and now Mason and Felder? Jackie Mason, the comedian, and Raoul Lionel Felder, the New York lawyer, are teaming up to do a talk radio show on the BBC.

.0 Louis Auchincloss, 77, is not too impressed that he has just published his 50th book. "There is no great virtue in quanti-ty," he says. "I remind myself that Emily Bronte wrote a single novel and then she died at 29."

ses it in six hours he Concorde does it in t With an operator, you can do it in seconds, Without one, you can do it even

ASIA /PACIFIC NEW JEW.WO PHILIPPINES ALISTRALIA. 185-11 RUSSIA" HAROSC CHINE PRES 10517 155-5042 SAIPAN HONG KONG **500-**1111 235-2872 300 to 10 000-117 530-0011-100 SPURK MEDÜNESIA 881-807-19 1.2-30 0039-111 9089-10263-8 TANKE. KOREA .. (0.00-7-1-11)

EUROPE

MCAO

0-868-100-10 1-808-550-000 00-1500-7010 FRELAND . 205490 CROATIA . 99-38-9011 ITALY-... 172-1011 68-426-00191 CZECH BEPUBLIK .. 8001-0018 FINLAND' 1609-169-18 FRANCE 19:-0811 .. 194-8511

800-190-11 155-80-11 80188-11 MIDDLE EAST .080 -90010 510-8200 ._. ...177-100-2727 1-200-10 _99-800-12277

11 ARAB EMIRATES" _ 800-121

AMERICAS ASIGENTINA* .. 001-890-200-1111 BOLMA"1-830-575-2222 CHEE ... EL SALVADOR"

....95-8001-462-4240

797-797

AT&T USADirect® and World Connect® Service lets you quickly place calls on your own.

Calling the States or one of over 100 other countries? There's no easier, more reliable way than AT&T USADirect and World Connect Service. Especially if. you take this shortcut. After dialing the AT&T Access Number for the country you're in, instead of waiting for the English-speaking operator, follow the voice prompts. Your call will get through faster and. can be charged to your AT&T Calling Card. Suffice it: to say, for experienced business travelers, the choice isn't which international long distance company to

TrueWorld"Connections

use. It's which AT&T speed to use: Fast. Or faster.



eur comulte au beblant cominci pe auto comin accomunication beserve pare flor in annices, listen colleg a annicele de bis com 1987 fischi Co

